



**MILWAUKEE
PUBLIC SCHOOLS**

Office of Finance
Department of Procurement & Risk Management
5225 W Vliet Street, Milwaukee, WI 53208
(414) 475-8880 • mps.milwaukee.k12.wi.us
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April 30, 2021

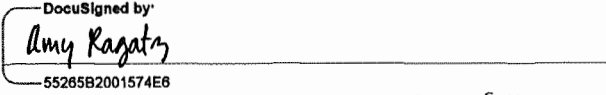
Accounting Equipment Corp d/b/a AE Business Solutions
ATTN: Darla Garbedian
2310 Crossroad Drive
Madison, WI 53718
Brookfield, WI 53008-1297
darla.garbedian@aebs.com

Dear Ms. Garbedian:

Subject to approval by Milwaukee Public Schools' (MPS) Administration and the Milwaukee Board of School Directors, this document serves to confirm that the pricing summarized for the Palo Alto PA-7050 Upgrade in "Quote Number: AEBQ8101-A", attached hereto as Exhibit A, which is under University of Wisconsin System ("UW") Networking Equipment and Supplies contract # 21-2769 and is inclusive of all costs to MPS.

The award shall be subject to all terms and conditions of the UW Contract # 21-2769 as awarded to Accounting Equipment Corp d/b/a AE Business Solutions. The awarded amount shall not exceed \$308,000.00.

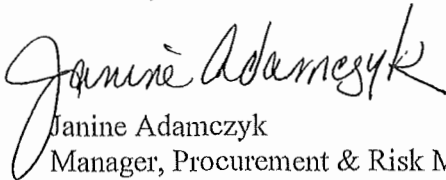
By signing below and returning this letter, you acknowledge that you agree to the purchase as set forth in the UW Contract # # 21-2769 and this letter.

Signature: 
55265B2001574E6
Print Name & Title: Amy Ragatz Director of Finance & Operations

Date: 4/30/2021 | 8:20 AM CDT

If you have any questions, please feel free to contact me. We look forward to a mutually beneficial business relationship with your firm.

Sincerely,


Janine Adamczyk
Manager, Procurement & Risk Management

adamczj@milwaukee.k12.wi.us

AE BUSINESS SOLUTIONS

TECHNOLOGY • INNOVATION • PEOPLE

Exhibit A QUOTATION



www.aebs.com (f)

608-395-2900 (t)

608-395-2901 (i)

QUOTATION: AEBS/0321(0)1/A (04/2021)/2021

Expiration/Quote Date: 5/15/2021

Prepared For:

Chad Meyer
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QUOTATION IDENTIFIER

Qty	Description	Part Number	Unit	Total
Palo Alto PA-7050 Upgrade Quote				
2	PA-7000, Network Processing Card with 8xSFP/SFP+, 4xQSFP+/QSFP28, auto speed sensing all ports, 32M sessions	PAN-PA-7000-100G-NPC-A	\$141,750.00	\$283,500.00
2	PA-7050, Left side, exhaust fan tray for PA-7050 chassis	PAN-PA-7050-FANTRAY-L-A	\$3,000.00	\$6,000.00
2	PA-7050, Right side, intake fan tray for PA-7050 chassis, includes PA-7050-FLTR-A	PAN-PA-7050-FANTRAY-R-A	\$3,000.00	\$6,000.00
4	QSFP28 form factor, 100GB SR4 optical transceiver, short reach 100m OM4 (70m OM3), 12 strand MPO, MMF, IEEE802.3ba 100GBASE-SR4 compliant	PAN-QSFP28-100GBASE-SR4	\$3,750.00	\$15,000.00
			SubTotal	\$310,500.00
1	One-time special discount	AEBS-PS	-\$2,500.00	-\$2,500.00

QUOTATION SUMMARY

Pricing per UW System Networking Contract: 21-2769

Subtotal \$308,000.00

Tax \$0.00

Grand Total \$308,000.00

Freight is not included in this quote