

(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

This item initiated by the Administration.

ADMINISTRATION’S RECOMMENDATION

The Administration recommends that the Board approve the following professional services contracts:

RFP 970 Authorization to Extend Services with EBS Healthcare Staffing Services, Inc. d/b/a EBS-Educational Based Services, for Speech Pathology Services

The Administration is requesting authorization to contract with EBS Healthcare Staffing Services, Inc. d/b/a EBS-Educational Based Services (“EBS”), to provide speech-language pathology services mandated by the Individuals with Disabilities Education Act (“IDEA”) and as outlined in the Individual Education Plan (“IEP”) for each eligible student.

These contracted services are needed due to the severe shortage of speech-language pathologists available to MPS, rendering MPS unable to fill its vacant speech-language pathologist positions. The shortage of speech-language pathologists in MPS mirrors the shortage of qualified speech-language pathologist personnel that exists nationwide. The Speech-Language Disabilities Program currently has multiple vacancies due to retirements and other resignations and the equivalent of approximately 5.0 FTEs needed annually to provide services to cover the various leaves the Speech-Language Disabilities Program incurs, such as those required by short term medical or child-rearing leaves.

EBS was chosen pursuant to RFP 970. The original contract provided for two one-year options to extend if certain performance metrics were met. EBS met the performance metrics codified in its contract; therefore, MPS exercised the first option year for the contract, with the first extension running from July 1, 2019 through June 30, 2020. EBS met the performance metrics for the second year; therefore, MPS is exercising the second option year for the contract.

This second contract extension will run from September 1, 2020, through June 30, 2021.

The total cost of the contract in this final extension year will not exceed \$602,000.

Budget Code:

SPL-0-I-EEN-DW-ECTS.....(Speech-Language – Contract Services).....\$602,000

EBS Healthcare Staffing Services, Inc. d/b/a EBS – Educational Based Services

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?No
Total # of Employees2,269
Total # of Minorities907
Total # of Women1,974

HUB PARTICIPATION

RequiredN/A
ProposedN/A
\$ ValueN/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 300
Student Career Awareness Commitment: 10

Authorization to Contract with Sunbelt Staffing LLC and Maxim Healthcare Services, Inc., for Nursing Services

The Administration is requesting authorization to contract with Maxim Healthcare Services, Inc. (“Maxim”) and with Sunbelt Staffing LLC (“Sunbelt”) for registered nurses (“RN”) and ventilator/tracheostomy certified licensed practical nurse (“LPN”) services.

These contracted services are needed due to the shortage of nurses available to MPS, rendering MPS unable to fulfill its vacant nursing positions. Direct nursing care services are critical to maintaining the health and wellness of MPS students. RNs provide direct nursing care for the health and illness needs of students. LPNs work on an as-needed basis with medically fragile students. MPS estimates a need for approximately 8-10 RNs and 5-6 LPNs annually.

These contractors were chosen pursuant to RFP 987. Each original contract provided for two one-year options to extend if certain performance metrics were met. Each contractor met the performance metrics codified in its contract; therefore, MPS exercised the first option year for the contracts, with the first extension running from September 1, 2019 through August 31, 2020. Each contractor met the performance metrics for the second year; therefore, MPS is exercising the second option year for the contracts.

These second contract extensions will run from September 1, 2020 through August 31, 2021.

The total cost of Maxim’s contract in this second extension will not exceed \$442,206. The total cost of Sunbelt’s contract in this second extension will not exceed \$220,000.

Budget Code:

NRR-0-0-BDN-DW-ECTS..... (Nursing – Contract Services).....\$662,206

Maxim Healthcare Services, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?No
 Total # of EmployeesNG
 Total # of MinoritiesNG
 Total # of WomenNG

HUB PARTICIPATION

Required0%
 Proposed0%
 \$ ValueN/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 400
 Student Career Awareness Commitment: 10

Sunbelt Staffing, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?No
 Total # of Employees105
 Total # of Minorities17
 Total # of Women75

HUB PARTICIPATION

Required0%
 Proposed0%
 \$ ValueN/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 400
Student Career Awareness Commitment: 10

RFP 988

Authorization to Extend a Contract with Drive USA, Inc. d/b/a Arcade Drivers School for Provision of a Driver Education Program

The Administration is requesting authorization to extend the contract with Drive USA, Inc. d/b/a Arcade Drivers School (“Arcade”) for provision of a driver education program. This contractor will be used to deliver classroom and behind the wheel instruction for the MPS Drive program and behind the wheel instruction for the Community-based Driver Education program.

Milwaukee Public Schools identified a large disparity in the number of young people within the City of Milwaukee who possess a driver’s license. In an effort to eliminate potential barriers to obtaining a driver’s license, the MPS Drive program was developed to offer free driver education to all age-eligible MPS students. Paired with the Community-based Driver Education program, young people throughout Milwaukee now have multiple access points to obtaining a driver’s license.

Arcade was chosen pursuant to RFP 988. The original contract provided for two one-year options to extend if certain performance metrics were met. Drive USA, Inc. d/b/a Arcade Drivers School met the performance metrics codified in the contract; therefore, MPS exercised its first extension of the contract for the term of September 1, 2019 through August 31, 2020. Based on the Contractor’s achievement of performance metrics in year 2, MPS is exercising the second option to extend the contract.

This second contract extension will run from September 1, 2020 through August 31, 2021.

The total cost of the contract in this second extension year will not exceed \$551,299.

Budget Code:

DRD-0-0-DED-DW-ECTS.....(MPS Drive – Contract Services).....\$471,299
CSV-0-0-DRV-DW-ECTS.....(Community-Based Driver Education).....\$80,000

Drive USA, Inc. d/b/a Arcade Drivers School

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?No
Total # of Employees42
Total # of Minorities14
Total # of Women13

HUB PARTICIPATION

RequiredNA
ProposedNA
\$ ValueNA

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 0
Student Career Awareness Commitment: 0

RFP 992

Authorization to Extend Contracts with Family Music Center; Guitar Center Stores Inc. d/b/a Music & Arts; Brass Bell Music, Inc.; and Korinthian Violins, LLC, for Musical Instrument Repair and Maintenance

The Administration is requesting authorization to extend contracts with Family Music Center; Guitar Center Stores Inc. d/b/a Music & Arts; Brass Bell Music, Inc.; and Korinthian Violins, LLC, for musical instrument repair and maintenance services. These contractors will be used to deliver musical instrument repair and maintenance to ensure the quality of district-

owned musical instruments. This includes repair and maintenance of musical instruments for school-based band and orchestra programs, traveling music teacher programs, and Saturday music lessons programs.

MPS must maintain the quality of musical instruments to best serve the needs of students in music programs in the district. By contracting with these vendors, MPS will be able to provide quality and convenient repair and maintenance of musical instruments during the school year.

The contractors were chosen pursuant to RFP 992, which closed on Thursday, August 9, 2018. The original contracts provided for two one-year extensions if certain performance metrics were met. The contracts were previously extended for the first extension options for the term of October 1, 2019 through September 30, 2020. The contractors have met the performance metrics codified in the contracts, therefore, MPS is exercising the second extension options for these contracts.

These second contract extensions will run from October 1, 2020, through September 30, 2021, ("Year 3"). The total cost of the contract extensions in Year 3 will not exceed \$150,000.

Vendor	Award
Family Music Center	\$75,000.00
Guitar Center Stores Inc. dba Music & Arts	\$40,000.00
Brass Bell Music, Inc.	\$20,000.00
Korinthian Violins, LLC	\$15,000.00

Budget Code:

IMS-0-0-IMC-DW-EMTC.....(Maintenance Contracts – Instructional Msc).....\$150,000

Family Music Center

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?NO
 Total # of Employees8
 Total # of Minorities0
 Total # of Women4

HUB PARTICIPATION

RequiredNA
 ProposedNA
 \$ ValueNA

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 200
 Student Career Awareness Commitment: 10

Guitar Center Stores Inc., dba Music & Arts

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?NO
 Total # of Employees1713
 Total # of Minorities349
 Total # of Women553

HUB PARTICIPATION

RequiredNA
 ProposedNA
 \$ ValueNA

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 200
Student Career Awareness Commitment: 10

Brass Bell Music, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?NO
Total # of Employees50
Total # of Minorities7
Total # of Women14

HUB PARTICIPATION

RequiredNA
ProposedNA
\$ ValueNA

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 200
Student Career Awareness Commitment: 10

Korinthian Violins, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?NO
Total # of Employees4
Total # of Minorities0
Total # of Women3

HUB PARTICIPATION

RequiredNA
ProposedNA
\$ ValueNA

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 200
Student Career Awareness Commitment: 10

RFP 998

Authorization to Extend a Contract with Wheaton Franciscan Healthcare – Southeast Wisconsin, Inc. and Columbia St. Mary’s, Inc., for Licensed Athletic Trainers and Skinfold Testing Services

The Administration is requesting authorization to extend the contract with Wheaton Franciscan Healthcare – Southeast Wisconsin, Inc. and Columbia St. Mary’s for Licensed Athletic Trainers (LATs) and skinfold testing services.

LATs shall provide the following services for an estimated 20 locations for all MPS high school home games for boys and girls soccer, boys and girls varsity basketball, wrestling, football, and track conference meets; as well as MPS specialty events (e.g. tournaments), as needed.

1. Evaluation and treatment of injuries sustained by student athletes during school athletic events and practices, application of first aid (with MPS supplies) and recommendations for exercise or physical measures for minor injuries.
2. Provide coordination between injured athletes, coaching staff, and team or family physician.
3. Keep accurate records of all athletic injuries reported by student athletes as occurring during school athletic events and all rehabilitation procedures administered by LATs.
4. At the request of the Commissioner of Athletics and Academics, or the school, review the safety of the athletic facilities and make suggestions for the improvement of its athletic health care delivery system, the athletic facilities and equipment, and

- athletic training program.
5. Comply with MPS rules for student athletic participation, including, but not limited to, concussion testing, hydration, heat advisory requirements, etc., as provided or communicated to the LATs prior.
 6. Comply with best practices for the athletic training industry and shall not violate the guidelines set forth by the National Athletic Trainers Association (NATA) or Wisconsin laws and regulations for athletic trainer services.
 7. Supply two (2) dedicated LATs to MPS to assist with recruitment, assigning and supervision of assigned athletic trainers.

Contractor was chosen pursuant to RFP 998. The original contract provided for two one-year options to extend if certain performance metrics were met. Wheaton Franciscan Healthcare – Southeast Wisconsin, Inc. and Columbia St. Mary’s met the performance metrics codified in the contract; therefore, MPS is exercising the first option year for the contract.

This first contract extension will run from September 1, 2020 through August 31, 2021.

The total cost of the contract in this first extension year will not exceed \$69,550.

Budget Code:

ATH-0-0-IAT-DW-ECTS.....(Athletics – Contract Services)\$69,550

Wheaton Franciscan Healthcare – Southeast Wisconsin, Inc. and Columbia St. Mary’s, Inc., on behalf of themselves and their affiliates

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?No
 Total # of Employees42
 Total # of Minorities14
 Total # of Women13

HUB PARTICIPATION

Required0%
 Proposed0%
 \$ ValueN/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 200
 Student Career Awareness Commitment: 10

RFP 1022

Authorization to Enter into Blanket Contracts with Four Food Manufacturers to Provide Breakfast Kits

The Administration is requesting authorization to extend the blanket contracts with four separate food manufacturers for provision of breakfast kits (“Kits”). Kits will be comprised of a combination of products that meet USDA Meal Pattern Requirements for Grade Groups of children K3-4 and K5-12th grade in the school year(s) in which they will be served to MPS students. In addition, MPS has transitioned to and continues to make key efforts to improve the overall quality, nutritional value and local integrity of food products procured. This has been accomplished by using diverse products including shelf stable, refrigerated and frozen food items and decreasing Kit sugar content, eliminating the Harmful 7 ingredients and increasing protein. The district has implemented the initiative of reducing the Harmful 7 ingredients found in many food items and will show preference to those kits that meet the criteria. The ultimate goal is to address the nutritious needs of the students while improving student satisfaction.

The Kits will be distributed to the District’s students Monday through Friday during the school year. The delivery of the Kits shall be made by the awarded respondent(s) directly to the

MPS Prime Vendor, currently Sysco of Eastern Wisconsin LLC.

These manufacturers were chosen pursuant to RFB 1022, which closed on August 20, 2019 and sought responsive and responsible bidders. Each contract ran from October 1, 2019, through September 30, 2020 (the "Initial Term"), with the option to extend up to four additional one-year terms if certain performance metrics incorporated into the blanket contract were met. Based on the achievement of these performance metrics, MPS is exercising the first extension ("Year 2"). This first extension will run from October 1, 2020 through September 30, 2021.

Estimated total amounts are not offered for each contract. All payments to these manufacturers are made through the Prime Vendor, Sysco, and reflected in the amount of that contract.

Blanket Contracts	
Vendor Name	Contract Year One
MinMor Industries, LLC d/b/a Notables	\$200,000
East Side Entrees, Inc. d/b/a ES Foods, Inc.	\$560,000
Preferred Meal Systems, Inc.	\$1,000,000
Milwaukee Center for Independence, Inc.	\$1,500,000

Budget Code:
 BKF-0-0-BKF-XX-EFOD\$3,260,000

RFP 1024 Authorization to Modify the Contracts with Catapult Learning West, LLC, Mainstream Development Educational Group, LLC, and Owners Group dba Learning Exchange for Title IA Services to Eligible City of Milwaukee Students Enrolled in Non-Public Schools, Title IIA Professional Development Services, Title IIIA Services, and Title IVA Student Support/Academic Achievement Services to Non-public School Personnel and add Elementary and Secondary School Emergency Relief (ESSER) Services

The Administration is requesting authorization to modify the contracts with Catapult Learning West, LLC, Mainstream Development Educational Group, LLC and Owners Group dba Learning Exchange and add ESSER services.

MPS is required by federal legislation to provide equitable Title IA services to eligible Milwaukee-resident students in non-public schools, Title IIA professional development services for non-public school personnel, Title IIIA services to eligible non-public school students who are English learners, Title IVA student support/academic achievement services and ESSER services to non-public school personnel. Services include supplemental instruction for students at risk of failing and/ or who are English learners, professional development for educational staff, parental involvement activities, and resources to address the needs of private school student, families, and teachers, resulting from the COVID-19 pandemic.

The modified contract amounts are based on estimated budget amounts, using a formula determined by federal law and the Wisconsin Department of Public Instruction's guidance. The modified contracted amount for non-public school services is not to exceed \$38,264,010.35 and is available through the following budget codes for the following third-party providers:

CATAPULT LEARNING WEST, LLC

GOE-0-I-1N1-1S-ECTV0000	INSTRUCTIONAL SERVICES – Title IA	\$9,028,937.80
PRT-0-S-1N1-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – Title IA	\$79,742.48
MSS-0-S-T21-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$1,013,832.01
GOE-0-I-T31-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$273,525.00
MSS-0-S-4B1-1S-ECTS0000	CONTRACT SERVICES – Title IVA	\$683,706.09
MSS-0-S-6H1-1S-ECTS0000	CONTRACT SERVICES – ESSER	\$6,503,141.10
CATAPULT LEARNING WEST, LLC CONTRACT NOT TO EXCEED:		\$17,582,884.48

MAINSTREAM DEVELOPMENT EDUCATIONAL GROUP, LLC.

GOE-0-I-1N1-1S-ECTV0000	INSTRUCTIONAL SERVICES – Title IA	\$1,740,052.25
PRT-0-S-1N1-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – Title IA	\$15,367.93
MSS-0-S-T21-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$143,513.77
MSS-0-S-4B1-1S-ECTS0000	CONTRACT SERVICES – Title IVA	\$96,782.54
MSS-0-S-6H1-1S-ECTS0000	CONTRACT SERVICES – ESSER	\$837,057.10
MAINSTREAM DEVELOPMENT EDUCATIONAL GROUP, LLC. CONTRACT NOT TO EXCEED:		\$2,839,349.59

OWNERS GROUP DBA LEARNING EXCHANGE

GOE-0-I-1N1-1S-ECTV0000	INSTRUCTIONAL SERVICES – Title IA	\$8,699,382.45
PRT-0-S-1N1-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – Title IA	\$76,831.91
MSS-0-S-T21-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$1,017,927.81
GOE-0-I-T31-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$233,615.00
MSS-0-S-4B1-1S-ECTS0000	CONTRACT SERVICES – Title IVA	\$686,468.21
MSS-0-S-6H1-1S-ECTS0000	CONTRACT SERVICES – ESSER	\$7,127,550.90

DBA OWNERS GROUP
DBA LEARNING
EXCHANGE CONTRACT
NOT TO EXCEED:

\$17,841,776.28

Catapult Learning West, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees5,700
Total # of Minorities2,249
Total # of Women3,644

HUB PARTICIPATION

Required 20%
Proposed 20%
\$ Value TBD

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment: 600 HOURS
Student Career Awareness Commitment: 10 HOURS

Mainstream Development Educational Group, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? Yes
Total # of Employees150
Total # of Minorities 125
Total # of Women135

HUB PARTICIPATION

Required 20%
Proposed20%
\$ Value TBD

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment: 600 HOURS
Student Career Awareness Commitment: 10 HOURS

Owners Group d/b/a Learning Exchange

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? Yes
Total # of Employees91
Total # of Minorities15
Total # of Women86

HUB PARTICIPATION

Required 20%
Proposed 20%
\$ Value TBD

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment: 600 HOURS
Student Career Awareness Commitment: 10 HOURS