

(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

*This item initiated by the Administration.*

**ADMINISTRATION'S RECOMMENDATION**

The Administration recommends that the Board approve the following professional services contract:

**RFP 920 Authorization to Extend a Contract with Wheaton Franciscan Healthcare – Southeast Wisconsin, Inc. for Licensed Athletic Trainer Services**

The Administration is requesting authorization to extend a contract with Wheaton Franciscan Healthcare – Southeast Wisconsin, Inc. d/b/a Midwest Orthopedic Sports Medicine ("Wheaton") for Licensed Athletic Trainer (LAT) services for various Interscholastic Athletic sports.

The provision of LAT services is imperative to maintain the health and safety of our student athletes. MPS must have this form of specialized care at several sporting events including: football; basketball; soccer; and wrestling.

This contractor was chosen pursuant to RFP 920. The original contract provided for two one-year options to extend if certain performance metrics were met. Wheaton met the performance metrics codified in the contract; therefore, MPS is exercising the first option year for the contract.

This contract extension will run from August 1, 2017 through July 31, 2018. The total cost of the contract in this extension term will not exceed \$70,000.

**Budget Code:**

ATH-0-0-IAT-DW-ECTS .....(Athletics – Contract Services).....\$70,000

**Wheaton Franciscan Healthcare – Southeast Wisconsin, Inc. d/b/a  
Midwest Orthopedic Sports Medicine**

**HUB PARTICIPATION**

Required .....0%

Proposed .....0%

\$ Value .....N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 200 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

**RFP 916 Authorization to Extend a Contract with Houghton Mifflin Harcourt Publishing Company for Foundational Reading Professional Development**

The Administration is requesting authorization to extend a contract with Houghton Mifflin Harcourt Publishing Company ("HMH") for foundational reading professional development.

In year 1 of the contract, HMH provided professional development in the area of literacy, to produce "reading expert coaches" within the District. The professional development will continue in this extension year to deliver high-quality reading instruction to the District's PreK through 3rd grade teachers. The Administration will utilize these services from HMH to provide data-driven coaching for teachers and train District employees to become instructors and resources for teachers on foundational reading skills.

HMH was chosen pursuant to RFP 916. The original contract provided for two one-year options to extend if certain performance metrics were met. HMH met the performance

metrics codified in the contract; therefore, MPS is exercising the first option year for the contract.

The contract extension will run from August 1, 2017 through June 30, 2018. The total cost of the contract extension in this extension term will not exceed \$544,500.

**Budget Code:**

GEN-0-0-INV-DW-ETXB .....(Textbooks).....\$544,500

**Houghton Mifflin Harcourt Publishing Company**

**HUB PARTICIPATION**

Required .....5%

Proposed .....0%

\$ Value .....N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 300 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

**RFP 893**

**Authorization to Extend a Contract with Edgenuity, Inc. for Online Credited Courses**

The Administration is requesting authorization to extend a contract with Edgenuity, Inc., to provide a hosted, licensed, and online curriculum and learning management system for remediation and acceleration of online credited or accredited courses for students in the 6th through 12th grade.

This contractor was chosen pursuant to RFP 893, which closed on June 18, 2015. The original contract provided for two one-year options to extend if certain performance metrics were met. Edgenuity, Inc. met the performance metrics codified in the contract; therefore, MPS is exercising the first option year for the contract.

The contract extension will run from July 1, 2017 through June 30, 2018. The total cost of the contract in this extension term will not exceed \$350,000.

**Budget Code:**

GSP-0-S-SRT-DW-ECTS .....(Credit Recovery – Contract Services).....\$350,000

**Edgenuity, Inc.**

**HUB PARTICIPATION**

Required .....0%

Proposed .....0%

\$ Value .....N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 200 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

**RFP 878**

**Authorization to Extend Contracts with EBS Healthcare, Inc., and Rehab Solutions, LLC, and Enter into a Contract with MJ Care, Inc. for Speech-Language Pathology Services**

The Administration is requesting authorization to extend the contracts with EBS Healthcare, Inc. ("EBS") and Rehab Solutions, LLC ("RS") and enter into a contract with MJ Care, Inc. ("MJ") for speech-language pathology services. These contracted services are necessitated by the severe shortage of speech-language pathologists that MPS is facing, rendering MPS unable to fill its vacant speech-language pathologist positions. These contractors provide speech-language services as required by Individual Education Plans when staff vacancies exist for short- and long-term employee leave.

EBS and RS were both chosen pursuant to RFP 878. The original contracts provided for two one-year options to extend if certain performance metrics were met. Both vendors met the performance metrics codified in the contracts; therefore, MPS is exercising the second option year for both these contracts. MJ was not initially chosen as an awardee, but when contracts from RFP 878 were first awarded, a third vendor, Lingua Health, LLC (“Lingua”) was awarded a contract. Lingua was not utilized during the course of the first year of the contract and no contract extension was exercised. The Administration looked first to Lingua and requested to recommence its contract for FY18, but was advised Lingua cannot fill the vacant speech-language pathologist positions. Since MJ was the fourth-highest-ranked vendor in the RFP, the Administration has offered a contract to MJ. MJ has stated it is able to fill the vacant positions.

The contract extensions with EBS and RS, and the contract with MJ, will run from July 1, 2017 through June 30, 2018. No funds are being requested to be added to the extensions with EBS and RS as there are sufficient funds remaining on the contracts for this extension term. The total cost of the MJ contract will not exceed \$93,080.

**Budget Code:**

SPL-0-I-EEN-DW-ECTS .....(Speech-Language – Contracted Services).....\$93,080

**EBS Healthcare, Inc.**

**HUB PARTICIPATION**

Required .....5%

Proposed .....5%

\$ Value .....N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 300 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

**Rehab Solutions, LLC**

**HUB PARTICIPATION**

Required .....5%

Proposed .....5%

\$ Value .....N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 300 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

**MJ Care, Inc.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? .....Yes

Total # of Employees .....600

Total # of Minorities .....14

Total # of Women .....552

**HUB PARTICIPATION**

Required .....5%

Proposed .....5%

\$ Value .....N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 300 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

**RFP 880**

**Authorization to Extend Two Contracts with Sunbelt Staffing Solutions, Inc., for Nursing Services**

The Administration is requesting authorization to extend two contracts with Sunbelt Staffing Solutions, Inc. (Sunbelt), for registered nurse (RN) and licensed practical nurse

(LPN) services. This contractor provides RNs and LPNs, as needed, to schools across the District.

Direct nursing care services are critical to maintaining the health and wellness of MPS students. RNs work directly with the student population to address a variety of health-related issues. Certified LPNs are assigned, as needed, to work one-on-one with medically fragile students that are using ventilators.

Sunbelt was chosen pursuant to RFP 880. Two separate contracts, for RN services and LPN services, were executed. The original contracts provided for two one-year options to extend if certain performance metrics were met. Sunbelt met the performance metrics codified in each contract; therefore, MPS is exercising the first option year for the contracts.

The contract extensions will each run from September 1, 2017 through August 31, 2017. The total cost of the RN contract in this extension term will not exceed \$522,828. The total cost of the LPN contract in this third extension term will not exceed \$361,584.

**Budget Code:**

NRR-0-0-BDN-DW-ECTS .....(Nursing – Contract Services) .....\$884,412

**Sunbelt Staffing, Inc.**

**HUB PARTICIPATION**

Required .....0%

Proposed .....N/A

\$ Value .....N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 400 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

**RFP 886**

**Authorization to Extend a Contract with MJ Care, Inc., for Occupational Therapy Services**

The Administration is requesting authorization to extend the contract with MJ Care, Inc. ("MJ"), for occupational therapy services. This contractor provides occupational therapy services as required by Individual Education Plans (IEPs) when staff vacancies exist for short- and long-term employee leave.

While MPS will be fully staffed for occupational therapy positions for the 2017-2018 school year, there will be at least one 12-week maternity leave that will require contracting for those services. Services provided by occupational therapists include: direct therapy intervention; development of IEPs; participation in IEP-team meetings; consultation with teachers and support staff; and documentation for Medicaid billing.

MJ was chosen pursuant to RFP 886. The original contract provided for two one-year options to extend if certain performance metrics were met. MJ met the performance metrics codified in the contract; therefore, MPS is exercising the second option year for the contract.

This contract extension will run from July 1, 2017 through June 30, 2018. No funds are being requested to be added as there are sufficient funds remaining on the contract for this extension term.

**Budget Code:**

OTS-0-0-SES-DEC-ECTS .....(OT Therapist – Contracted Services) .....\$0

**MJ Care, Inc.**  
**HUB PARTICIPATION**

Required .....0%  
Proposed .....0%  
\$ Value .....N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 10 HOURS/12-mo contract

**RFP 907      Authorization to Extend a Contract with Dunbar Armored, Inc., for Armored Car Services**

The Administration is requesting authorization to extend the contract with Dunbar Armored, Inc. ("Dunbar"), to provide armored car services to all MPS schools. Dunbar will be required to pick up sealed deposits of money, checks or other securities, sign for their receipt at each school and deliver the deposits to local MPS-designated banks.

Dunbar was chosen pursuant to RFP 907. The original contract provided for two one-year options to extend if certain performance metrics were met. Dunbar met the performance metrics codified in the contract; therefore, MPS is exercising the first option year for the contract.

This contract extension will run from July 1, 2017 through June 30, 2018. The total cost of the contract in this extension term will not exceed \$65,000.

**Budget Code:**

FSC-0-0-BSF-DW-EGSV ....(Bank and Armored Car – General Service) .....\$65,000

**Dunbar Armored, Inc.**  
**HUB PARTICIPATION**

Required .....0%  
Proposed .....0%  
\$ Value .....N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 0 HOURS/12-mo contract

**RFP 935      Authorization to Enter into Contracts with Catapult Learning West, LLC and Owners Group d/b/a Learning Exchange for Title IA, IIA and IIA Services**

The Administration is requesting authorization to enter into contracts with Catapult Learning West, LLC and Owners Group d/b/a Learning Exchange for Title IA, Title IIA, and Title IIIA services. Title IA educational services are provided to eligible City of Milwaukee students attending non-public schools. Title IIA professional development services are provided to non-public school personnel. Title IIIA services are provided to eligible City of Milwaukee English Language Learners attending non-public schools.

MPS is required by federal legislation to provide these services. Services include supplemental instruction for students at risk of failing and/or who are English learners, professional development for educational staff and parental involvement activities.

These contractors were chosen pursuant to RFP 935, which closed on January 19, 2017. The contracts will run from July 1, 2017 through June 30, 2018 (the "Initial Term"), with two additional one-year options to extend if certain performance metrics incorporated into the contract are met.

The contract amounts are based on estimated Title budget amounts, using a formula determined by federal law and the Wisconsin Department of Public Instruction's guidance. The contracted amount for non-public school services will not exceed \$23,198,690.85 and is broken down as follows:

**Budget Codes:**

CATAPULT LEARNING WEST, LLC		
GOE-0-I-1N8-1S-ECTV0000	CONTRACT SERVICES – Title IA	\$12,117,269.69
DWC-0-0-T28-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$1,822,835.69
GEN-0-I-T38-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$105,700.00
		\$14,045,805.38

OWNERS GROUP dba LEARNING EXCHANGE		
GOE-0-I-1N8-1S-ECTV0000	CONTRACT SERVICES – Title IA	\$8,148,068.39
DWC-0-0-T28-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$919,217.08
GEN-0-I-T38-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$85,600.00
		\$9,152,885.47

**Catapult Learning West, LLC**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? .....No  
 Total # of Employees .....3,119  
 Total # of Minorities .....848  
 Total # of Women .....1,018

**HUB PARTICIPATION**

Required .....15%  
 Proposed .....15%  
 \$ Value .....\$2,197,860.47

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 400 HOURS/12-mo contract  
 Student Career Awareness Commitment: 10 HOURS/12-mo contract

**Owners Group d/b/a Learning Exchange**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? .....Yes  
 Total # of Employees .....74  
 Total # of Minorities .....15  
 Total # of Women .....68

**HUB PARTICIPATION**

Required .....15%  
 Proposed .....15%  
 \$ Value .....\$1,054,688

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 400 HOURS/12-mo contract  
 Student Career Awareness Commitment: 10 HOURS/12-mo contract

**TCPN**

**Authorization to Increase Funds for the Agreement with Lakeshore Equipment Company for Classroom Furniture and Materials**

The Administration is requesting authorization to increase funds on its blanket agreement with Lakeshore Equipment Company d/b/a Lakeshore Learning Materials ("Lakeshore") to make purchases of classroom furniture and materials to support Head Start classrooms and the Achievement Gap Reduction (AGR) program.

In May 2016, the Board approved \$1,280,000 for the initial purchases under the agreement, a piggyback on The Cooperative Purchasing Network's Contract Number R141604. The Administration indicated it would return to the Board if additional funds were needed for future purchases. In July 2016, additional funds in the amount of \$488,687.70 were authorized to refresh additional classrooms. This proposed increase will allow MPS to continue to outfit classrooms participating in Head Start and the AGR program with furniture and materials that are developmentally appropriate for the identified grades levels. Classroom furniture and materials have been selected based upon students' academic and social emotional learning needs and are conducive to instructional practices that encourage growth in both areas.

The estimated cost of materials and services to be purchased under the agreement at this time will not exceed \$1,000,000. If additional purchases are contemplated during the remaining term of the blanket agreement (May 27, 2016 through January 31, 2018), the Administration will again return to the Board for authorization.

**Budget Code:**

Varies by location ordering goods and services .....\$1,000,000

**Lakeshore Equipment Company d/b/a Lakeshore Learning Materials**

**HUB PARTICIPATION**

Required .....0%

Proposed .....0%

\$ Value.....N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mocontract

Student Career Awareness Commitment: 0 HOURS/12-mo contract

**RFP 923**

**Authorization to Increase Funds for the Blanket Contract with Wisconsin Conservatory of Music, Inc. for Arts Education Programming**

The Administration is requesting authorization to increase funds for the blanket contract with Wisconsin Conservatory of Music, Inc. (WCM) to continue to provide arts education programming.

The Fill the Gaps initiative was developed to utilize funds from unfilled, budgeted positions for licensed music and arts teachers as contracted services to serve as temporary arts instruction for students. RFP 923 was developed to solicit arts programming to fill any gaps which may exist in the 2016-17 school year. Six contractors were chosen pursuant to RFP 923, and were awarded contracts with terms of October 1, 2016 through September 1, 2017 with the option to extend for up to two additional one-year terms.

One of those vendors, WCM, was awarded a blanket contract with an amount not too exceed \$300,000.00 in the initial term. The Department of Extended Learning Opportunities & Partnerships would like to utilize this contract for services for over the summer; however there are not enough funds remaining to cover costs.

The Administration requests an increase of \$35,000 to this contract for additional services.

**Budget Code:**

Varies by location using services.....\$35,000

**Wisconsin Conservatory of Music, Inc.**

**HUB PARTICIPATION**

Required .....	0%
Proposed .....	0%
\$ Value .....	N/A

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
 Student Career Awareness Commitment: 0 HOURS/12-mo contract

**RFP 928      Authorization to Increase Funds for the Contract with Accounting Equipment Corp for IT Support Services**

The Administration is requesting authorization to increase a contract with Accounting Equipment Corp d/b/a AE Business Solutions ("AE") for IT support services. This vendor is used to deliver interim IT support for schools at various times throughout the year, as well as assistance with large-scale projects.

Two contractors, including AE, were originally awarded contacts from RFP 928. The second contractor was unable to fill the specific positions that were awarded in its contract and its contract was terminated. The Administration is seeking to re-allocate the funds that were associated with that contract to this contract instead.

This contract term runs from November 1, 2016 through October 31, 2017. The Administration requests an increase of \$88,025 to this contract for additional services.

**Budget Code:**

TSV-0-0-TEC-TC-ECTS .....(Technology – Purchased Services).....\$88,025

**Accounting Equipment Corp d/b/a AE Business Solutions**

**HUB PARTICIPATION**

Required .....	10%
Proposed .....	10%
\$ Value .....	TBD

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 300 HOURS/12-mo contract  
 Student Career Awareness Commitment: 10 HOURS/12-mo contract