# (ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

This item initiated by the Administration.

#### ADMINISTRATION'S RECOMMENDATION

The Administration recommends that the Board approve the following professional services contracts:

# RFP 1041 Authorization to Extend a Contract with Rehab Solutions LLC and The Stepping Stones Group LLC for Speech Language Pathology Services

The Administration is requesting authorization to extend the contracts with Rehab Solutions LLC and The Stepping Stones Group LLC for Speech Language Pathology Services. Cumberland Therapy Services LLC merged with EBS Healthcare Staffing Services Inc, becoming The Stepping Stones Group LLC. These contractors will be used to provide speech-language services as required by Individual Education Plans when staff vacancies exist or for short- and long-term employee leaves.

Contractors were chosen pursuant to RFP 1041, which closed on March 22, 2021. The original contract provided for two one-year options to extend if certain performance metrics were met. The original Contract ran from July 1, 2021 through June 30, 2022 and was subsequently extended for a one-year term (Year 2), with a term of July 1, 2022 through June 30, 2023.

The Stepping Stones Group LLC and Rehab Solutions LLC met the performance metrics codified in the contract; therefore, MPS is exercising the second option year for the Contract (Year 3).

The Contract extensions will run from July 1, 2023 through June 30, 2024.

The Stepping Stones Group LLC contract in the extension year will not exceed \$1,500,000; Rehab Solutions LLC contract in the extension year will not exceed \$300,000.

#### **Budget Code:**

SPL-0-I-EEN-DW-ECTS .....(Speech Pathology – Contract Services).......\$1,800,000

The Stepping Stones Group LLC PRIME CONTRACTOR INFORMAT	ION	
Certified HUB Contractor?	No	
Total # of Employees		
Total # of Minorities		
Total # of Women	1348	
HUB PARTICIPATION		
Required		
Proposed	10%	
\$ Value	TBD	
STUDENT ENGAGEMENT (hours per 12-month contract)		
Paid Student Employment Hour Commitment: 400 Student Career Awareness Commitment: 10		

Total # of Employees	18
Total # of Minorities	3
Total # of Women	19
HUB PARTICIPATION	
Required	10%
Proposed	100%
\$ Value	TBD
<b>STUDENT ENGAGEMENT (hours per 1</b>	2-month contract)
Paid Student Employment Hour Commitm	nent: 400 HOURS
Student Career Awareness Commitment:	10 HOURS

# RFP 1048 Authorization to Extend a Contract with Gemino Healthcare FBO MJ Care for Physical and Occupational Therapy Services

The Administration is requesting authorization to extend the contract with Gemino Healthcare FBO MJ Care for physical and occupational therapy services. This contractor will be used to deliver: evaluation, development of IEPs with meaningful and measurable goals, development of intervention plans, direct and indirect therapeutic interventions, attendance at IEP-team meetings, consultation with staff members, and all related documentation.

In a typical school year, 2-3 leave coverages of 12 weeks or more occur. OTs and/or PTs provided through this RFP may be engaged for a period of weeks up to an entire school year; assignments may be short-term such as those vacancies created by leaves, and district enrollment fluctuations.

Contractor was chosen pursuant to RFP 1048. The original contract provided for two oneyear options to extend if certain performance metrics were met. Gemino Healthcare FBO MJ Care met the performance metrics codified in the contract; therefore, MPS is exercising the final option year for the contract.

The contract extension will run from August 1, 2023 through July 31, 2024, ("Year 3"), and will not exceed \$100,000.

## **Budget Code:**

OTS-0-0-SES-DE-ECTS..... (Specialized Services – Contracted Services).....\$100,000

Gemino Healthcare FBO MJ Care
PRIME CONTRACTOR INFORMATION
Certified HUB Contractor?No
Total # of Employees428
Total # of Minorities18
Total # of Women
HUB PARTICIPATION
Required5%
Proposed
\$ ValueTBD
<b>STUDENT ENGAGEMENT</b> (hours per 12-month contract)
Paid Student Employment Hour Commitment: 300 HOURS
Student Career Awareness Commitment: 10 HOURS

# RFP 1071 Authorization to Enter into a Contract with Common Ground Inc, HeyTutor Inc, One on One Learning, Corp., Proximity Learning Inc, Studentnest Inc. dba Studentnest.com dba Studentnest.com, and University Instructors LLC for Tutoring Services

The Administration is requesting authorization to enter into a Contract with Common Ground Inc, HeyTutor Inc, One on One Learning, Corp., Proximity Learning Inc, Studentnest Inc. dba Studentnest.com, and University Instructors LLC for tutoring services. These contractors will be used to provide tutoring services for in-person one-on-one or small group tutoring for reading grades K through 3 and mathematics for grades 9 through 12 and virtual one-on-one tutoring for all subjects, grades K through 12.

Contractors were chosen pursuant to RFP 1071, which closed on April 1, 2022. The initial contracts ran from July 1, 2022 through June 30, 2023, (the "Initial Term"), with two additional one-year options to extend if certain performance metrics incorporated into the contracts are met. MPS is exercising the first option to extend with the contracts having a term of July 1, 2023 through June 30, 2024.

Vendor	Amount
Common Ground Inc	\$826,200
HeyTutor Inc	\$550,000
One on One Learning, Corp.	\$1,100,000
Proximity Learning Inc	\$400,000
Studentnest, Inc. dba Studentnest.com	\$200,000
University Instructors LLC	\$800,000

The contracts in the initial term will not exceed \$3,876,200, as follows:

# Budget Code:

DTI-A-S-9Y4-EO-ECTS (College and Career Readiness / 572 – Contract Services)......\$3,876,200

Common Ground Inc PRIME CONTRACTOR INFORMATION	
Certified HUB Contractor?	No
Total # of Employees	3
Total # of Minorities	
Total # of Women	2
HUB PARTICIPATION	
Required	10%
Proposed	10%
\$ Value	TBD
STUDENT ENGAGEMENT (hours per 1	2-month contract)
Paid Student Employment Hour Commitr	nent: 300
Student Career Awareness Commitment	: 10
HeyTutor Inc	
PRIME CONTRACTOR INFORMATION	
Certified HUB Contractor?	No
Total # of Employees	600
Total # of Minorities	
Total # of Women	50%

**HUB PARTICIPATION** 

Proposed10%
\$ ValueTBD
STUDENT ENGAGEMENT (hours per 12-month contract)
Paid Student Employment Hour Commitment: 300
Student Career Awareness Commitment: 10

# One on One Learning, Corp.

PRIME CONTRACTOR INFORMATION		
Certified HUB Contractor?	Yes	
Total # of Employees	368	
Total # of Minorities	239	
Total # of Women	300	
HUB PARTICIPATION		
Required	10%	
Proposed	100%	
\$ Value	TBD	
<b>STUDENT ENGAGEMENT (hours per 12-month contract)</b>		
Paid Student Employment Hour Commitment: 300 Student Career Awareness Commitment: 10		
	10	

# Proximity Learning Inc

FIOXIMILY LEARNING INC		
PRIME CONTRACTOR INFORMAT	ION	
Certified HUB Contractor?	No	
Total # of Employees	756	
Total # of Minorities		
Total # of Women	451	
HUB PARTICIPATION		
Required	10%	
Proposed		
\$ Value	TBD	
STUDENT ENGAGEMENT (hours per 12-month contract)		
Paid Student Employment Hour Commitment: 300		
Student Career Awareness Commitr	nent: 10	

# Studentnest Inc. dba Studentnest.com PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?	No	
Total # of Employees	86	
Total # of Minorities		
Total # of Women	66	
HUB PARTICIPATION		
Required	10%	
Proposed	100%	
\$ Value	TBD	
<b>STUDENT ENGAGEMENT (hours per 12-month contract)</b>		
Paid Student Employment Hour Commitment: 300		
Student Career Awareness Commitment:	10	

# University Instructors LLC

# PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?	No
Total # of Employees	34
Total # of Minorities	18
Total # of Women	26
HUB PARTICIPATION	

Required	10%
Proposed	10%
\$ Value	TBD
STUDENT ENGAGEMENT (hours per 1	2-month contract)
Paid Student Employment Hour Commitn	nent: 300
Student Career Awareness Commitment:	10

RFP 1098 Authorization to Enter into a Contract with Catapult Learning West LLC, Learning Exchange, and Mainstream Development Educational Group for Title 1A Services for Non-Public School Students, Title IIA Professional Development Services for Non-Public School Personnel, Title IIIA Services for Non-Public School Students who are English Learners, and Title IVA Student Support and Professional Development Services to Non-Public Schools Personnel

> The Administration is requesting authorization to enter into a contract with Catapult Learning West, LLC, Learning Exchange, and Mainstream Development Educational Group for Title IA, Title IIA, Title IIIA, and Title IVA services.

MPS is required by federal legislation to provide equitable Title IA services to eligible Milwaukee-resident students in non-public schools, Title IIA professional development services for non-public school personnel, Title IIIA services to eligible non-public school students who are English learners and Title IVA student support services to students in non-public schools and professional development services for non-public school personnel.

These vendors were chosen pursuant to RFP 1098. The contracts will run from July 1, 2023 through June 30, 2024 and may be extended for two additional one-year terms.

The contract amounts are based on estimated budget amounts, using a formula determined by federal law and the Wisconsin Department of Public Instruction's guidance. The contracted amount for non-public school services is not to exceed \$27,134,449.18 and is available through the following budget codes for the following third-party providers:

Catapult Learning West LLC		
Budget Code:		
GOE-0-I-1N4-1S-ECTV0000	INSTRUCTIONAL SERVICES – Title IA	\$4,586,438.78
PRT-0-S-1N4-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – Title IA	\$48,791.88
MSS-0-S-1N4-1S-ECTV0000	PROFESSIONAL DEVELOPMENT – Title IA	\$243,959.42
MSS-0-S-T24-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$471,676.00
GOE-0-I-T34-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$298,712.92
MSS-0-S-4B4-1S-ECTS0000	CONTRACT SERVICES – Title IVA	\$370,466.93
TOTAL:		\$6,020,045.93

Mainstream Development Educational Group				
Budget Code:				
GOE-0-I-1N4-1S-ECTV0000	INSTRUCTIONAL SERVICES – Title IA	\$3,364,911.69		
PRT-0-S-1N4-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – Title IA	\$35,796.92		
MSS-0-S-1N4-1SECTV	PROFESSIONAL DEVELOPMENT	\$178,984.60		
MSS-0-S-T24-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$265,844.00		
GOE-0-I-T34-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$77,759.26		

MSS-0-S-4B4-1S-ECTS0000	CONTRACT SERVICES – Title IVA	\$208,800.06
TOTAL:		\$4,132,096.53

Learning Exchange				
Budget Code:				
GOE-0-I-1N4-1S-ECTV0000	INSTRUCTIONAL SERVICES – Title IA	\$13,279,493.47		
PRT-0-S-1N4-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – Title IA	\$141,271.16		
MSS-0-S-1N4-1S-ECTV0000	TITLE I PROFESSIONAL DEVELOPMENT - Title IA	\$706,355.79		
MSS-0-S-T24-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$1,311,284.00		
GOE-0-I-T34-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$513,983.03		
MSS-0-S-4B4-1S-ECTS0000	CONTRACT SERVICES – Title IVA	\$1,029,919.27		
TOTAL:		\$16,982,306.72		

# HUB PARTICIPATION FOR EACH CONTRACT

Required......20%

**STUDENT ENGAGEMENT (hours per 12-month contract)** Paid Student Employment Hour Commitment: 600 HOURS Student Career Awareness Commitment: 10 HOURS

# RFP 1105 Authorization to Contract with Career Tech Solutions LLC for Career and Technical Education STEM Consultant Services

The Administration is requesting authorization to enter into a contract with Career Tech Solutions LLC for Career and Technical Education STEM Consultant services. This contractor will be used to deliver training to staff on how to properly use and maintain a variety of equipment, such as 3D printers, laser engravers, CNC routers, vinyl cutters, heat press machines, and other devices/equipment in Fab Labs and to provide professional development and ongoing support for curriculum integration using the Fab Lab equipment.

For MPS to be successful we require a well-trained professional/teacher that understands the technical skills and pedagogical framework that leverages high-tech skills to transform how students engage in the learning process. Our goal is to interlock students in the practices of mathematicians, scientists, and engineers to demonstrate their understanding of the natural and designed worlds; and to prepare them for success in college, careers, and citizenship within the global marketplaces.

Contractor was chosen pursuant to RFP 1105, which closed on March 10, 2023. The contract will run from July 1, 2023 through June 30, 2024, (the "Initial Term"), with two additional one-year options to extend if certain performance metrics incorporated into the contract are met.

The total cost of the contract in the Initial Term will not exceed \$85,000.

# Career Tech Solutions LLC PRIME CONTRACTOR INFORMATION Certified HUB Contractor? ......NO Total # of Employees .....1

 Total # of Minorities
 1

 Total # of Women
 0

 **HUB PARTICIPATION** 0%

 Proposed
 NA

 \$ Value
 NA

 **STUDENT ENGAGEMENT (hours per 12-month contract)** 

 Paid Student Employment Hour Commitment: Sliding Scale HOURS (see below)

 Student Career Awareness Commitment: 10 HOURS

Expenditure Range	Student
	Employment
\$0 - \$49,999	0
\$50,000 - \$74,999	100
\$75,000 - \$199,999	200
\$200,000 - \$399,999	300
\$400,000 - \$599,999	400
\$600,000 - \$799,999	600
\$800,000 - \$999,999	800
\$1,000,000 <	900

## **RFP 1111** Authorization to Enter into a Contract with Lingua Pros, LLC for Translation Services

The Administration is requesting authorization to enter into one contract with Lingua Pros, LLC for translation services. This contractor provides written translation services in a variety of languages to schools and departments across the District.

MPS is a multicultural, multilingual school district. The translation services provided by Lingua Pros, LLC support the District's needs to make sure families of all languages are able to receive information about the District, their schools and their children in the language in which they are most comfortable reading.

This vendor was chosen pursuant to RFP 1111, which closed on April 21, 2023.

Budget Code

This Contract shall extend from July 1, 2023, through June 30, 2024 and the total cost of the Contract shall not exceed \$300,00.00.

Buugel Coue.	
000-0-0-000-BL-ECTS(Translation and Interpretation	n– Contract Services) \$300,000
Lingua Pros, LLC	
PRIME CONTRACTOR INFORMATION	
Certified HUB Vendor?	YES
Total # of Employees	6
Total # of Minorities	
Total # of Women	
HUB PARTICIPATION	
Required	20%
Proposed	20%
\$ Value	N/A
STUDENT ENGAGEMENT (per 12-month cor	ntract)

# RFP 1111 Authorization to Enter into Two Contracts with Lakeside Ventures, Inc. dba International Languages for Translation and Interpretation Services

The Administration is requesting authorization to enter into two contracts with Lakeside Ventures, Inc. d/b/a International Languages ("Lakeside") for translation and interpretation services. This contractor provides written translation services in a variety of languages to schools and departments across the District; and oral interpretation for district and school events.

MPS is a multicultural, multilingual school district. The services provided by Lakeside provide the support the District needs to make sure families of all languages are able to receive information about the District, their schools and their children in the language in which they are most comfortable reading and speaking. The interpretation services provided ensure important District events are as inclusive as possible.

This vendor was chosen pursuant to RFP 1111, which closed on April 21, 2023.

These contracts will run from July 1, 2023 through June 30, 2024. The total cost of the translation services contract in this initial term year will not exceed \$300,000. The total cost of the interpretation services contract in this initial term will not exceed \$200,000.

## Budget Code:

000-0-0-000-BL-ECTS...(Translation and Interpretation- Contract Services)...\$500,000

Lakeside Ventures, Inc.				
PRIME CONTRACTOR INFORMATION				
Certified HUB Vendor? Y	(es			
Total # of Employees	.59			
Total # of Minorities	56			
Total # of Women	39			
HUB PARTICIPATION				
Required20%				
Proposed				
\$ ValueN/A				
STUDENT ENGAGEMENT (per 12-month contract)				
Paid Student Employment Hour Commitment: 400 HOURS				
Student Career Awareness Commitment: 10 HOURS				

# OMNIA Authorization to Extend a Purchase Order with Language Line Services, Inc. for Language interpretation and Video Interpreting Services

The Administration is requesting authorization to extend a purchase order with Language Line Services, Inc. for over the phone foreign language interpretation services and video interpreting services in a variety of languages to students and families across the District.

This contractor was chosen pursuant to the cooperative purchasing agreement with the OMNIA Partners Contract Number R180703.

The benefits afforded under this cooperative agreement allows the District to receive discounted pricing for services from this state Contractor. This Contractor offers over the phone interpretation (OPI) services in over 200 languages and video remote interpreting (VRI) services in 85 languages. In addition, the District uses these services constantly in special education settings, where VRI services offer American Sign Language (ASL) interpreters who comply with our state requirements. MPS is a multicultural, multilingual school district and actively uses this system to communicate in 77 languages.

This Contract shall run from July 1, 2023 through June 30, 2024 ("Year 3") and will not exceed \$75,000.

#### **Budget Codes:**

OGA-0-0-SSF-CI-ECTS......(Language Services)......\$80,000

#### Language Line Services, Inc

# HUB PARTICIPATION Required N/A Proposed N/A \$ Value N/A STUDENT ENGAGEMENT (hours per 12-month contract) Paid Student Employment Hour Commitment: 0 HOURS Student Career Awareness Commitment: 0 HOURS