

**(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS RELATED TO SCHOOL NUTRITION**

*This item initiated by the Administration.*

**ADMINISTRATION'S RECOMMENDATION**

The Administration recommends that the Board approve the following professional services contracts:

**RFP 843**

**Authorization to Extend Blanket Contracts with 20 Food Manufacturers to Provide Bulk Commodities**

The Administration is requesting authorization to extend the blanket contracts with 20 separate food manufacturers for provision of directly-diverted bulk commodities. The United States Department of Agriculture (USDA) makes such bulk commodities available to eligible recipients through the Wisconsin Department of Public Instruction (DPI).

The Department of School Nutrition Services (SNS) has chosen to have the bulk commodities manufactured into designated end products for ultimate consumption across the District in meals by MPS students. Each manufacturer is approved by the USDA and DPI as such a commodity processor. Each manufacturer works directly with MPS's Prime Vendor, US Foods, Inc. on ordering, processing and delivery of the products.

The majority of these manufacturers were chosen pursuant to RFP 843, which sought responsive and responsible respondents among those commodity processors approved by the USDA and DPI. Those original blanket contracts provided for four one-year options to extend based on MPS's satisfaction with the products. When new manufacturers are needed during this five-year period, SNS solicits informal responses from approved commodity processors. If granted a contract, the contract incorporates the terms of RFP 843, even though the manufacturer may not have responded to that RFP.

Each of the blanket contracts presented for authorization will run from July 1, 2017 through June 30, 2018. Estimated total amounts are not offered for each contract. As noted in the item regarding the Prime Vendor, all payments to these manufacturers are made through the Prime Vendor and reflected in the amount of that contract.

<b>Blanket Contract Extensions</b>	
<b>Vendor Name</b>	<b>Extension Year</b>
<b>Advance Pierre Foods, Inc.</b>	3 (4 <sup>th</sup> year of contract)
<b>Basic American Foods</b>	3 (4 <sup>th</sup> year of contract)
<b>Bongards' Creameries</b>	3 (4 <sup>th</sup> year of contract)
<b>Cargill Kitchen Solutions Corp.</b>	3 (4 <sup>th</sup> year of contract)
<b>ConAgra Foods, Inc.</b>	3 (4 <sup>th</sup> year of contract)
<b>ES Foods, Inc.</b>	3 (4 <sup>th</sup> year of contract)
<b>Integrated Food Service</b>	2 (3 <sup>rd</sup> year of contract)
<b>J.R. Simplot Co.</b>	3 (4 <sup>th</sup> year of contract)
<b>Jennie-O Turkey Store Sales, LLC</b>	1 (2 <sup>nd</sup> year of contract)
<b>JTM Provisions Co., Inc.</b>	3 (4 <sup>th</sup> year of contract)
<b>McCain Foods USA, Inc.</b>	3 (4 <sup>th</sup> year of contract)

<b>Michael Foods, Inc.</b>	2 (3 <sup>rd</sup> year of contract)
<b>Nardone Bros Baking Co, Inc.</b>	3 (4 <sup>th</sup> year of contract)
<b>National Food Group, Inc.</b>	2 (3 <sup>rd</sup> year of contract)
<b>Out of the Shell, LLC d/b/a Yangs 5th Tas</b>	1 (2 <sup>nd</sup> year of contract)
<b>Red Gold, LLC</b>	3 (4 <sup>th</sup> year of contract)
<b>Schwan's Food Service, Inc.</b>	3 (4 <sup>th</sup> year of contract)
<b>Tasty Brands, LLC</b>	3 (4 <sup>th</sup> year of contract)
<b>The Father's Table, LLC</b>	1 (2 <sup>nd</sup> year of contract)
<b>Tyson Sales &amp; Distribution, Inc.</b>	3 (4 <sup>th</sup> year of contract)

**Budget Codes:**

BKF-0-0-BKF-DW-EFOD .....30% of the total  
LNC-0-0-LNH-DW-EFOD .....67% of the total  
DNR-0-0-DNR-DW-EFOD .....3% of the total

**Advance Pierre Foods, Inc.**

**HUB PARTICIPATION**

Required .....0%  
Proposed .....TBD  
\$ Value .....TBD

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Basic American Foods**

**HUB PARTICIPATION**

Required .....0%  
Proposed .....NG  
\$ Value .....\$500,000 per quarter

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Bongards' Creameries**

**HUB PARTICIPATION**

Required .....0%  
Proposed .....0%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Cargill Kitchen Solutions Corporation**

**HUB PARTICIPATION**

Required .....0%  
Proposed .....NG  
\$ Value .....\$6,301,072.86

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**ConAgra Foods, Inc.**  
**HUB PARTICIPATION**

Required .....0%  
Proposed .....TBD  
\$ Value .....TBD

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**ES Foods Inc.**  
**HUB PARTICIPATION**

Required .....0%  
Proposed .....25%  
\$ Value .....NG

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Integrated Food Service**  
**HUB PARTICIPATION**

Required .....15%  
Proposed .....0%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**J.R. Simplot Co.**  
**HUB PARTICIPATION**

Required .....0%  
Proposed .....0%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Jennie-O Turkey Store Sales, LLC**  
**HUB PARTICIPATION**

Required .....15%  
Proposed .....0%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**JTM Provisions Co. Inc.**  
**HUB PARTICIPATION**

Required .....0%  
Proposed .....7%  
\$ Value .....NG

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**McCain Foods USA, Inc.**  
**HUB PARTICIPATION**

Required .....0%

Proposed .....0%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Michael Foods, Inc.**

**HUB PARTICIPATION**

Required .....0%  
Proposed .....0%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Nardone Brothers Baking Company, Inc.**

**HUB PARTICIPATION**

Required .....0%  
Proposed .....15%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**National Food Group, Inc.**

**HUB PARTICIPATION**

Required .....0%  
Proposed .....15%  
\$ Value .....TBD

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Out of the Shell, LLC dba Yangs 5th Taste**

**HUB PARTICIPATION**

Required .....0%  
Proposed .....TBD  
\$ Value .....TBD

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Red Gold, LLC**

**HUB PARTICIPATION**

Required .....0%  
Proposed .....0%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Schwan's Food Service, Inc.**

**HUB PARTICIPATION**

Required .....0%  
Proposed .....0%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Tasty Brands, LLC**  
**HUB PARTICIPATION**

Required .....0%  
Proposed .....0%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**The Father's Table, LLC**  
**HUB PARTICIPATION**

Required .....0%  
Proposed .....TBD  
\$ Value .....TBD

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**Tyson Sales and Distribution, Inc. and Tyson Fresh Meats, Inc.**  
**HUB PARTICIPATION**

Required .....0%  
Proposed .....0%  
\$ Value .....\$0

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract  
Student Career Awareness Commitment: 20 HOURS/12-mo contract

**RFP 812**

**Authorization to Extend a Contract with US Foods, Inc. for Prime Vendor Food Services**

The Administration is requesting authorization to extend the contract with US Foods, Inc. ("US Foods") for Prime Vendor food services. In its capacity as Prime Vendor, US Foods deals directly with the numerous commodity processors that provide MPS its food product for ultimate consumption across the District in meals by MPS students.

US Foods handles ordering, processing and delivery of products with these manufacturers. US Foods also provides MPS with certain food products directly.

This vendor was chosen pursuant to RFP 812. The original contract provided for four one-year options to extend. This will be the fourth extension year.

This contract extension will run from July 1, 2017 through June 30, 2018. The total cost of the contract in this extension year will not exceed \$27,100,000. This cost incorporates all payments made to the bulk commodities manufacturers that deal directly with US Foods.

**Budget Codes:**

Per Below.....\$27,100,000  
  
BKF-0-0-BKF-DW-EFOD .....30% of the total  
LNC-0-0-LNH-DW-EFOD .....67% of the total  
DNR-0-0-DNR-DW-EFOD .....3% of the total

**US Foods, Inc.**

**HUB PARTICIPATION**

Required .....10%

Proposed .....10%

\$ Value.....TBD

**STUDENT ENGAGEMENT**

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract

Student Career Awareness Commitment: 20 HOURS/12-mo contract