

(ATTACHMENT 11) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

Contract Requisition CR056252

Contract Number C030704

Vendor Number V021240



**MILWAUKEE
PUBLIC SCHOOLS**

CONTRACT

COMMODITY OR SERVICE: **Instructional Services Virtual Program as Per Quote #242497**

PERIOD OF CONTRACT: **8/1/2022 through 7/31/2023**

This contract is entered into by and between the Milwaukee Board of School Directors (“MPS”) and Edgenuity Inc. (“Contractor”).

Whereby, MPS agrees to direct the purchase and Contractor agrees to supply such requirements of the commodity or service cited above in accordance with the TIPS #200105. This Contract is subject to any amendments to that Contract executed in the future.

Regardless of the pricing contained in Contract TIPS #200105, MPS and Contractor agree to the pricing attached hereto in Quote Documents dated 8/1/2022 and not to exceed \$3,750,000.00 and incorporated by reference.

Contractor acknowledges and agrees that the relationship with MPS is non-exclusive and MPS may contract with as many additional entities as MPS, in MPS’s sole discretion, sees fit.

In accordance with MPS Administrative Policy 3.10, which is hereby incorporated by reference, the following requirements have been assigned to this Agreement: the student engagement requirement of Paid Student Employment for this Contract is 900 hours per 12-month term; and the Student Career Awareness Commitment requirement for this Contract is 20 hours per 12-month term. Failure to achieve these requirements may result in the application of some or all of the sanctions set forth in Policy 3.10.

This Contract, along with Contract TIPS #200105, constitutes the entire agreement between the parties relating to the subject matter of this contract. All prior understandings, agreements, correspondence and discussions of the parties are merged into and made a part of this Contract.

No amendment or modification of any provision of this Contract shall be effective unless the same shall be in writing and signed by authorized signatories of both parties.

EDGENUITY INC.

MILWAUKEE BOARD OF SCHOOL
DIRECTORS

By: _____

By: _____

*Janine Adamczyk, Director
Procurement & Risk Management*

Date: _____

Date: _____

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Vendor Number V021240

8860 E. CHAPARRAL RD.
SUITE 100
SCOTTSDALE, AZ 85250
Tax ID: XXXXXXXXXX

By: _____

Keith P. Posley, Ed.D.
Superintendent of Schools

Date: _____

By: _____

Robert E. Peterson, President
Milwaukee Board of School Directors

Date: _____

Reviewed by Insurance Compliance:



8860 E. Chaparral Rd
Suite 100
Scottsdale, AZ 85250
877-725-4257 x1037

Date 8/1/2022
Quote No. 242497
Acct. No. 03:mi:WI:12216388
Total \$3,750,000.00
Pricing Expires 7/31/2023

Milwaukee Public Schools
PO Box 2181
Milwaukee WI 53201

Payment Schedule	Contract Start	Contract End
	8/1/2022	7/31/2023

Site	Description	Comment	End Date	Per Unit	Qty	Amount
1. Milwaukee Public Schools	IS 10 Month Reusable Enrollment Full time Student Seat Up to Six Courses per Semester per Student. TIPS COOP Pricing: \$3,500/10 month reusable enrollment. MPS Volume Pricing: \$2,500/10 month reusable enrollment. Volume % discount/TIPS Agreement - 28.6%		07/31/2023	\$2,500.00	900	\$2,250,000.00
	IS Elementary Course All Workbooks (non-refundable, 4 core courses, one semester) TIPS COOP Pricing: \$100/workbook set. MPS Volume Pricing: \$100/workbook set/semester. Volume % discount/TIPS Agreement - 0%.		07/31/2023	\$100.00	0	\$0.00

Edgenuity will audit enrollment count throughout the year. If more enrollments are found to be in use than purchased, Edgenuity will invoice the customer for the additional usage.

[Redacted] To the fullest extent permitted under applicable law, all pricing information contained in this quote is confidential, and may not be shared with third parties without Imagine Learning's written consent.

Milwaukee Public Schools

Signature: _____
Print Name: _____
Title: _____
Date: _____

Edgenuity Representative

Aimee Burley
Account Executive
218.821.0199
aimee.burley@imaginelearning.com

Not valid unless accompanied by a purchase order. Please specify a shipping address if applicable. Please e-mail this quote, the purchase order and order documentation to AR@imaginelearning.com or fax to 480-423-0213.



8860 E. Chaparral Rd
Suite 100
Scottsdale, AZ 85250
877-725-4257 x1037

Date 8/1/2022
Quote No. 242497
Acct. No. 03:mi:WI:12216388
Total \$3,750,000.00
Pricing Expires 7/31/2023

Site	Description	Comment	End Date	Per Unit	Qty	Amount
	IS Teaching for Full-time Elementary Student-One Semester (18 week), up to 6 courses (14 day drop/add grace period) TIPS COPPER Pricing: \$1,750/FT Student (Elementary), One semester MPS Volume Pricing: \$1,250/FT Student (Elementary) One Semester Volume % discount/TIPS Agreement - 28.6%.		07/31/2023	\$1,250.00	1200	\$1,500,000.00

Invoice upfront. Additional enrollments can be purchased based on usage at a cost of \$1,250/K-5 semester enrollment with Edgenuity Teachers, \$100/workbook set/semester, and \$2,500/Reusable Enrollment Full-Time Student 6-12. Maximum enrollment cap of 900 full-time 6-12 virtual students and 600 full-time K-5 per semester. District approval required for any enrollments beyond 1,500/semester.

Subtotal \$3,750,000.00
Total \$3,750,000.00