

(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

This item initiated by the Administration.

ADMINISTRATION’S RECOMMENDATION

The Administration recommends that the Board approve the following professional services contracts:

RFP 931 Authorization to Extend a Contract with Johnson Controls Fire Protection LP formerly known as SimplexGrinnell, LP, for Video Surveillance System Components and Installation

The Administration is requesting authorization to extend the contract with Johnson Controls Fire Protection LP formerly known as SimplexGrinnell, LP, (“JCI”) to provide video surveillance system components and installation to all MPS schools and buildings.

JCI will assist MPS in the design, installation and configuration of an enterprise-wide IP-based video surveillance system and associated components, including video recording devices, cameras, video monitors and video management software. SimplexGrinnell, LP will also provide MPS with ongoing support and maintenance of equipment installed pursuant to this blanket contract.

Contractor was chosen pursuant to RFP 931. The original term of the contract was for three years. The contract provided for two one-year options to extend if certain performance metrics were met. JCI has met the performance metrics codified in the contract; therefore, MPS is exercising the second and final option to extend the contract.

This contract extension will run from May 1, 2021, through April 30, 2022. The total cost of the contract in this final extension year will not exceed \$1,750,000.

Budget Code:

Varies by location ordering goods.....\$1,750,000

Johnson Controls Fire Protection LP
HUB PARTICIPATION

Required5%
Proposed5.8%
\$ Value \$193,350

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 400
Student Career Awareness Commitment: 10

RFP 1024 Authorization to Extend the Contracts with Catapult Learning West, LLC, Mainstream Development Educational Group, LLC, and Owners Group d/b/a Learning Exchange for Title IA Services to Eligible City of Milwaukee Students Enrolled in Non-Public Schools, Title IIA Professional Development Services, Title IIIA language instruction Services, Title IVA Student Support/Academic Achievement Services to Non-pubic School Personnel, Elementary and Secondary School Emergency Relief (ESSER) services and the Governor’s Emergency Education Relief (GEER) services.

The Administration is requesting authorization to extend the contracts with Catapult Learning West, LLC, Mainstream Development Educational Group, LLC and Owners Group d/b/a Learning Exchange for Title IA, Title IIA, Title IIIA, Title IVA, ESSER and GEER services.

MPS is required by federal legislation to provide equitable Title IA services to eligible Milwaukee-resident students in non-public schools, Title IIA professional development services for non-public school personnel, Title IIIA services to eligible non-public school students who are English learners, Title IVA student support/academic achievement services to non-public school personnel and ESSER/ GEER services to help address changes in student needs due to COVID-19. Services include supplemental instruction for students at risk of failing and/ or who are English learners, professional development for educational staff, parental involvement activities, mental health services, and educational technology for educational staff and students.

These vendors were chosen pursuant to RFP 1024. These contracts originally ran from July 1, 2020, through June 30, 2021. The contracts provided for two additional one-year extensions upon mutual written consent of the parties and in consideration of the performance metrics listed therein. Based on the Contractor's achievement of those performance metrics, the parties now mutually agree to extend the contracts for the first additional one-year term ("Year 2"), which shall run from July 1, 2021 through June 30, 2022.

The first contract extension amounts are based on estimated preliminary budget amounts, using a formula determined by federal law and the Wisconsin Department of Public Instruction's guidance. The contracted amount for non-public school services in Year 2 is not to exceed \$31,168,749.85 and is available through the following budget codes for the following third-party providers:

CATAPULT LEARNING WEST, LLC		
GOE-0-I-1N2-1S-ECTV0000	INSTRUCTIONAL SERVICES – Title IA	\$7,458,235.19
PRT-0-S-1N2-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – Title IA	\$65,348.13
MSS-0-S-T22-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$986,390.17
GOE-0-I-T32-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$281,213.30
MSS-0-S-4B2-1S-ECTS0000	CONTRACT SERVICES – Title IVA	\$651,068.11
MSS-0-S-6H2-1S-ECTS0000	CONTRACT SERVICES – ESSER	\$1,235,239.24
GOE-0-I-6Z2-1S-ECTV0000	CONTRACT SERVICES – GEER	\$297,259.25
CATAPULT LEARNING WEST, LLC CONTRACT NOT TO EXCEED:		\$10,974,753.39
MAINSTREAM DEVELOPMENT EDUCATIONAL GROUP, LLC.		
GOE-0-I-1N2-1S-ECTV0000	INSTRUCTIONAL SERVICES – Title IA	\$2,683,322.01
PRT-0-S-1N2-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – Title IA	\$23,510.94
MSS-0-S-T22-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$334,514.01
GOE-0-I-T32-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$7,929.67
MSS-0-S-4B2-1S-ECTS0000	CONTRACT SERVICES – Title IVA	\$220,796.41
MSS-0-S-6H2-1S-ECTS0000	CONTRACT SERVICES – ESSER	\$337,737.05
GOE-0-I-6Z2-1S-ECTV0000	CONTRACT SERVICES – GEER	\$99,836.40
MAINSTREAM DEVELOPMENT EDUCATIONAL GROUP, LLC. CONTRACT NOT TO EXCEED:		\$3,707,646.49
OWNERS GROUP D/B/A LEARNING EXCHANGE		
GOE-0-I-1N2-1S-ECTV0000	INSTRUCTIONAL SERVICES – Title IA	\$11,581,684.46
PRT-0-S-1N2-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – Title IA	\$101,477.32
MSS-0-S-T22-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$1,523,780.25
GOE-0-I-T32-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$255,877.03
MSS-0-S-4B2-1S-ECTS0000	CONTRACT SERVICES – Title IVA	\$1,002,647.67
MSS-0-S-6H2-1S-ECTS0000	CONTRACT SERVICES – ESSER	\$1,556,441.88
GOE-0-I-6Z2-1S-ECTV0000	CONTRACT SERVICES – GEER	\$464,441.36
DBA OWNERS GROUP DBA LEARNING EXCHANGE CONTRACT NOT TO EXCEED:		\$16,486,349.97

Catapult Learning West, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees5,700
Total # of Minorities2,249
Total # of Women3,644

HUB PARTICIPATION

Required 20%
Proposed 20%
\$ Value TBD

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment: 600 HOURS
Student Career Awareness Commitment: 10 HOURS

Mainstream Development Educational Group, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? Yes
Total # of Employees150
Total # of Minorities 125
Total # of Women135

HUB PARTICIPATION

Required 20%
Proposed20%
\$ Value TBD

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment: 600 HOURS
Student Career Awareness Commitment: 10 HOURS

Owners Group d/b/a Learning Exchange

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? Yes
Total # of Employees91
Total # of Minorities15
Total # of Women86

HUB PARTICIPATION

Required 20%
Proposed 20%
\$ Value TBD

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment: 600 HOURS
Student Career Awareness Commitment: 10 HOURS

RFP 1038

Authorization to Enter into a Contract with Drive USA, Inc. d/b/a Arcade Drivers School for a Driver Education Program

The Administration is requesting authorization to enter into a contract with Drive USA, Inc. d/b/a Arcade Drivers School (“Arcade Drivers School”) for a driver education program. Arcade Drivers School will be used to deliver classroom and behind the wheel instruction for the MPS Drive program and behind the wheel instruction for the Community-based Driver Education program.

MPS identified a large disparity in the number of young people within the City of Milwaukee who possess a driver’s license. In an effort to eliminate potential barriers to obtaining a driver’s license, the MPS Drive program was developed to offer free driver education to all age-eligible MPS students. Paired with the Community-based Driver Education program, young people throughout Milwaukee now have multiple access points to obtaining a driver’s

license.

Contractor was chosen pursuant to RFP 1038, which closed on February 22, 2021. The contract will run from September 1, 2021 through August 31, 2022, (the “Initial Term”), with two additional one-year options to extend if certain performance metrics incorporated into the contract are met.

The total cost of the contract in the Initial Term will not exceed \$566,940.

Budget Code:

DRD-0-0-DED-DW-ECTS.....(MPS Drive – Contract Services).....\$486,940
CSV-0-0-DED-DW-ECTS.....(Community-based Driver Ed – Contract Services).....\$80,000

Drive USA, Inc. d/b/a Arcade Drivers School

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?No
Total # of Employees32
Total # of Minorities14
Total # of Women12

HUB PARTICIPATION

RequiredN/A
ProposedN/A
\$ ValueN/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 600
Student Career Awareness Commitment: 20