

(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

This item initiated by the Administration.

ADMINISTRATION’S RECOMMENDATION

The Administration recommends that the Board approve the following professional services contracts:

RFP 999 Authorization to Enter into a Contract with Presidio Networked Solutions Group, LLC for Wireless Access Points

The Administration is requesting authorization to enter into a contract with Presidio Networked Solutions Group, LLC (“Presidio”), contingent upon a commitment for funding from the Universal Service Administrative Company (“USAC”), for the purchase of Wireless Access Points (WAPS). Presidio was the chosen vendor through RFP 999. Under the contract the District will be authorized to purchase WAPS for school locations that are considered E-Rate eligible and non-E-Rate eligible sites (including sites where the E-rate budget allowances have been exhausted).

The E-Rate program, administered by the Federal Communications Commission (“FCC”), provides discounts on eligible telecommunications services to eligible schools and libraries. Discounts are available through an application process. The District has participated in this program since its inception in 1998.

E-Rate is governed by the Telecommunications Act of 1996 and the corresponding rules promulgated by the FCC as well as subsequent guidance and rule changes issued through FCC Orders. E-Rate is administered by the FCC’s contractor, the Schools and Libraries Division (“SLD”) of USAC. The District must strictly adhere to the FCC’s rules and orders in order for its applications for E-Rate funding to be granted. The most significant requirements are: 1) to select the winning vendor via a competitive procurement where price is the primary factor, and 2) resulting contracts must be fully executed before submitting applications for funding requests to the SLD.

This contract for the purchase of WAPS is eligible for E-Rate funding under Category 2 of the E-Rate program. Category 2 funding provides discounts on items like WI-FI equipment, including wireless access points. Available Category 2 funding for the District is based on need and upon a pre-discount rate of \$156.23 per student enrolled at a school location.

It is anticipated that E-Rate will pay an estimated 85% of the cost of the WAPS deemed E-Rate eligible with the District being responsible for paying the remainder. E-Rate will not cover any of the cost associated with the purchase of WAPS at non-E-Rate eligible locations or for those situations where the E-rate budget allowances have been exhausted. Therefore, the District will be responsible for paying the total amount for WAPS at non-E-Rate eligible locations.

The contract will run from July 1, 2019, through June 30, 2020. The total contract amount and a breakdown of the E-Rate share and MPS share:

RFP 999	Wireless Access Points	
	TOTAL CONTRACT AMOUNT:	\$459,998
	ANTICIPATED E-RATE SHARE:	\$341,649
	ANTICIPATED MPS SHARE:	\$118,349*

*\$58,058 of the total contract amount is ineligible under E-Rate as these funds are for the purchase of WAPS at non-E-Rate eligible locations or for those situations where the E-rate budget allowances have been exhausted. As such, the 85% E-Rate share is based on the

total E-Rate eligible costs of \$401,940.

Upon Board approval, the District will sign the contract prior to filing E-Rate applications. The Administration will make a request for funds to pay its share of the contract costs during the FY19-20 budget process.

Budget Code:

TSV-0-0-TLN-DW-ENCQ.....(Non-Capital Equipment).....\$459,998

Presidio Networked Solutions Group, LLC

HUB PARTICIPATION

Required0%

ProposedN/A

\$ ValueN/A

STUDENT ENGAGEMENT

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract

Student Career Awareness Commitment: 0 HOURS/12-mo contract