

(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS RELATED TO SCHOOL NUTRITION

This item initiated by the Administration.

ADMINISTRATION'S RECOMMENDATION

The Administration recommends that the Board approve the following Nutrition contracts:

RFB 5768 Authorization to Enter into Blanket Contracts with 20 Food Manufacturers to Provide Bulk Commodities

The Administration is requesting authorization to enter into blanket contracts with 20 separate food manufacturers for provision of directly-diverted bulk commodities. The United States Department of Agriculture (USDA) makes such bulk commodities available to eligible recipients through the Wisconsin Department of Public Instruction (DPI). Direct diversion processing is a USDA Foods Program which was established to support American agriculture and to provide nutrition assistance to children and families who need it. USDA foods are distributed to nutrition assistance programs that serve children such as school meal programs. Milwaukee Public Schools (MPS) receives USDA foods through the National School Lunch Program (NSLP) which has select direct diversion processing for receiving finished end-products. Direct diversion processing is the process of sending bulk raw USDA foods directly to selected processors to process into finished end-products. With this option, the district is directly responsible for selecting their processors and choosing the finished end-products through a procurement process.

The Department of Nutrition Services (DNS) has chosen to have the bulk commodities manufactured into designated end products for ultimate consumption across the District in meals by MPS students. Each manufacturer is approved by the USDA and DPI as such a commodity processor. Each manufacturer works directly with MPS's Prime Vendor, Sysco Eastern Wisconsin LLC ("Sysco") on ordering, processing and delivery of the products.

These manufacturers were chosen pursuant to RFB 5768, which closed on December 10, 2018, and sought responsive and responsible respondents among those commodity processors approved by the USDA and DPI. Each contract had an Initial Term that ran from July 1, 2019, through June 30, 2020, with the option to extend up to four additional one-year terms if certain performance metrics incorporated into the blanket contract are met. Based on the achievement of these performance metrics, MPS is exercising the second extension ("Year 3"). This extension will run from July 1, 2021 through June 30, 2022.

Estimated total amounts are not offered for each contract. All payments to these manufacturers are made through the Prime Vendor, Sysco, and reflected in the amount of that contract.

Blanket Contracts	
Vendor Name	Contract Year
Basic American, Inc.	Year 3
Bongards' Creameries	Year 3
Brookwood Farms, Inc.	Year 3
Cargill Kitchen Solutions Corporation	Year 3
ConAgra Foods, Inc.	Year 3
ES Foods, Inc.	Year 3
Jennie-O Turkey Store Sales, LLC	Year 3
JTM Provisions Co., Inc.	Year 3
Let's Do Lunch, Inc., d/b/a Integrated Food Service	Year 3
Land O' Lakes	Year 3
McCain Foods USA, Inc.	Year 3
Nardone Bros Baking Company, Inc.	Year 3
National Food Group, Inc.	Year 3
Out of the Shell, LLC	Year 3
Red Gold, LLC	Year 3
S.A. Piazza & Associates, LLC	Year 3
Schwan's Food Service, Inc.	Year 3
Smucker Foodservice, Inc.	Year 3
Tasty Brands, LLC	Year 3
Tyson Sales & Distribution, Inc./ Tyson Fresh Meats, Inc.	Year 3

Budget Code:

BKF-0-0-BKF-DW-EFOD30% of the total
LNC-0-0-LNH-DW-EFOD67% of the total
DNR-0-0-DNR-DW-EFOD3% of the total

Basic American Foods

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 1174
Total # of Minorities 366
Total # of Women 384

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

Bongards' Creameries

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 597
Total # of Minorities 133
Total # of Women 144

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

Brookwood Farms, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 1,721
Total # of Minorities 347
Total # of Women 960

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

Cargill Kitchen Solutions

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 399
Total # of Minorities 150
Total # of Women 201

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

Conagra Brands, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 11,799
Total # of Minorities 4,438
Total # of Women 4,869

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

ES Foods

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees NG
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

Let's Do Lunch, Inc., d/b/a Integrated Food Service

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees NG
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

Jennie-O Turkey Store Sales, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 6,500
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

J.T.M. Provisions Company, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees NG
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

Land O' Lakes

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 6,500
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

McCain USA Foods, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 3,959
Total # of Minorities 1,388

Total # of Women 1,183

HUB PARTICIPATION

Required NA

Proposed NA

\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

Nardone Bros.Baking Co.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO

Total # of Employees 450

Total # of Minorities 377

Total # of Women 215

HUB PARTICIPATION

Required NA

Proposed NA

\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

National Food Group, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO

Total # of Employees 112

Total # of Minorities 8

Total # of Women 69

HUB PARTICIPATION

Required NA

Proposed NA

\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

Out of the Shell, LLC dba Yangs 5Th Taste

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? YES

Total # of Employees 65

Total # of Minorities 28

Total # of Women 27

HUB PARTICIPATION

Required NA

Proposed NA

\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

Red Gold, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO

Total # of Employees 1400

Total # of Minorities 100

Total # of Women 550

HUB PARTICIPATION

Required NA

Proposed NA

\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

S.A. Piazza & Associates, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO

Total # of Employees 75

Total # of Minorities 30

Total # of Women 25

HUB PARTICIPATION

Required NA

Proposed NA

\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

Schwan's Food Service, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO

Total # of Employees 118

Total # of Minorities 12

Total # of Women 78

HUB PARTICIPATION

Required NA

Proposed NA

\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

Smucker Foodservice, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 7,000+
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

Tasty Brands, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees NG
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

Tyson Sales & Distribution, Inc./ Tyson Fresh Meats, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees NG
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment: 0 HOURS
Student Career Awareness Commitment: 0 HOURS

RFP 968**Authorization to Extend a Contract with Sysco Eastern Wisconsin, LLC for Prime Vendor/Distributor for Food and Supplies**

The Administration is requesting authorization to extend contracts with Sysco Eastern Wisconsin, LLC (“Sysco”) for the delivery of food and supplies to Milwaukee Public Schools. This contractor will be responsible for ordering, warehousing, delivering food/supplies and providing information/services for the Districts Department of Nutrition Services.

The contract allows the District to develop a working relationship with a prime vendor/distributor to provide a broad range of products and services through a single distribution system.

Contractor was chosen pursuant to RFP 968, which closed on March 2, 2018. The initial term was from July 1, 2018 through June 30, 2019. The contract provided for four one-year options to extend if certain performance metrics were met. The second extension was issued from July 1, 2020 through June 30, 2021 (“Year 3”). The contractor met the performance metrics codified in its contract; therefore, MPS is exercising the third option from July 1, 2021 through June 30, 2022 (“Year 4”).

The total cost of Year 4 will be \$30 million dollars.

Budget Codes to be charged:

LNC-0-0-LNH-XX-EFOD	Food – Lunch
LNC-0-0-LNH-XX-EACR	Food Ala Carte/Catering – Lunch
LNC-0-0-LNH-XX-ESUP	Supplies-Consumable – Lunch
LNC-0-0-LNH-XX-ENCQ	Non-Capital Equipment – Lunch
LNC-0-0-LNH-XX-EFCM	Commodities (Federal) – Lunch
BKF-0-0-BKF-XX-EFOD	Food – Breakfast
BKF-0-0-BKF-XX-ESUP	Supplies-Consumable – Breakfast
BKF-0-0-BKF-XX-ENCQ	Non-Capital Equipment – Breakfast
SFS-0-0-SLN-XX-EFOD	Food – Summer School
SFS-0-0-SLN-XX-ESUP	Supplies-Consumable – Summer School
SFS-0-0-SLN-XX-ENCQ	Non-Capital Equipment – Summer School
SFS-0-0-SLN-XX-EFCM	Commodities (Federal) – Summer School
DNR-0-0-DNR-XX-EFOD	Food – Dinner
DNR-0-0-DNR-XX-ESUP	Supplies-Consumable – Dinner
SNK-0-0-SNK-XX-EFOD	Food – Snack
SNK-0-0-SNK-XX-ESUP	Supplies-Consumable – Snack

CAT-0-0-FNP-XX-EFOD	Food – Non-program
CAT-0-0-FNP-XX-ESUP	Supplies-Consumable – Non-program

Sysco Eastern Wisconsin, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?NO
 Total # of Employees380
 Total # of Minorities44
 Total # of Women81

HUB PARTICIPATION

Required5%
 Proposed5%
 \$ ValueTBD

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment Hour Commitment: 900 HOURS
 Student Career Awareness Commitment: 20 HOURS