

VIA EMAIL

Hon. Marva Herndon
President
Board of School Directors
Milwaukee Public Schools
c/o Office of Board of Governance
governance@milwaukee.k12.wi.us

RE: RFP 1135 w/ Questionnaire (Medicare Advantage Plan, 1135)

Dear President Herndon:

I am a resident of the Milwaukee Public Schools District, a taxpayer within the District, and the President of the Anthem Blue Cross and Blue Shield Plans of Wisconsin (“Anthem”). As the Blues Plan President, I have closely followed the Request for Proposal Process for the award of health care coverage for retired district teachers that is under consideration by the Board.

Cost is obviously a key consideration for all public bodies in these challenging economic times. Understandably then, the RFP criteria set by the District awarded 45% percent of the applicable points in the evaluation criteria towards the cost associated with the respective proposals. But when the District posted its recommended award to United Healthcare on its website, the award completely omitted cost consideration from its discussion.

To summarize then:

- Anthem provided its competitive bid for the Retiree plan that included significant cost savings to the School District and its Retirees, the driving evaluative criterion of the RFP evaluation.
- Anthem’s proposal would save the District approximately \$10 million a year and \$30 million over three years compared to the other bidder.
- Based upon a review of the limited release of public records, Anthem was awarded the highest point totals on the District’s own bid tabulation document.
- Anthem is prepared to partner with Milwaukee Public School District to provide comprehensive, cost effective, health care coverage for their Retirees but needs to know of the award to timely implement a solution.
- Anthem submitted public record requests to the District but received only minimal information and is still waiting on a further production; but we submitted a timely protest based on the bid tabulation document provided in response to public record requests showing Anthem as receiving the highest points. We have not received a response to our protest – although the rules require that a response should have been made by this time. It would be irregular that the District would move forward with an award with a pending protest.

I respectfully submit this letter for consideration by the Board pursuant to Board Rule 1.10 regarding Communications as testimony for Board consideration to finalize the approval of the Group Medicare Advantage plan. Anthem stands ready to support the implementation of our bid to save money for the District and taxpayers of Milwaukee.

Sincerely,

A handwritten signature in black ink, appearing to read "Paul C. Nobile". The signature is fluid and cursive, with a prominent initial "P" and a long, sweeping underline.

Paul C. Nobile
President & General Manager
Anthem Blue Cross Blue Shield