

R499183  
B0001575  
V029419

**CONTRACT**

**COMMODITY OR SERVICE:** Education, Classroom, Miscellaneous Support, Furniture and Related Products

**PERIOD OF CONTRACT:** 6/1/2024 through 5/31/2027

This contract is entered into by and between the Milwaukee Board of School Directors (“MPS”) and Midwest Educational Furnishings, Inc. (“Contractor”).

Whereby, MPS agrees to direct the purchase and Contractor agrees to supply such requirements of the commodity or service cited above in accordance with the CESA Purchasing Contract Number 711-0055. This Contract is subject to any amendments to that Contract executed in the future. This Contract is made possible due to the mutual membership of Midwest Educational Furnishings, Inc. to the nationwide cooperative, CESA Purchasing.

Contractor acknowledges and agrees that the relationship with MPS is non-exclusive and MPS may contract with as many additional entities as MPS, in MPS’s sole discretion, sees fit.

In accordance with MPS Administration Policy 3.10, which hereby incorporated by reference, the following requirements have been assigned to this Agreement: the HUB requirement on this Contract is 0%; the Student Engagement requirement of this Contract is based upon the sliding scale shown below for the 36-month term; and the Career Education requirement for this Contract is 30 hours per 36-month term. Failure to achieve these requirements may result in the application of some or all of these sanctions set forth in Policy 3.10.

Sliding Scale for the Student Engagement Requirement

Expenditure Range	Student Employment
\$0 - \$49,999	0
\$50,000 - \$74,999	100
\$75,000 - \$199,999	200
\$200,000 - \$399,999	300
\$400,000 - \$599,999	400
\$600,000 - \$799,999	600
\$800,000 - \$999,999	800
\$1,000,000 <	900

This Contract, along with Contract CESA Purchasing Contract Number 711-0055 and Midwest Educational Furnishings, Inc. attachment one, constitutes the entire agreement between the parties relating to the subject matter of this contract. All prior understandings, agreements, correspondence and discussions of the parties are merged into and made a part of this Contract.

Total compensation under this Contract will not exceed \$1,000,000.00.

(ATTACHMENT 3) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

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No amendment or modification of any provision of this Contract shall be effective unless the same shall be in writing and signed by authorized signatories of both parties.

MIDWEST EDUCATIONAL  
FURNISHINGS, INC.

MILWAUKEE BOARD OF SCHOOL  
DIRECTORS

By: \_\_\_\_\_

By: \_\_\_\_\_

*Janine Adamczyk, Director  
Procurement & Risk Management*

Date: \_\_\_\_\_

Date: \_\_\_\_\_

21191 N. Valley Rd.  
Kildeer, IL 60047

By: \_\_\_\_\_

*Keith P. Posley, Ed.D.  
Superintendent of Schools*

Tax ID: XXXXXXXXXX

Date: \_\_\_\_\_

By: \_\_\_\_\_

*Marva Herndon, President  
Milwaukee Board of School Directors*

Date: \_\_\_\_\_

*Reviewed by Insurance Compliance:*

By: \_\_\_\_\_

Date: \_\_\_\_\_

*Reviewed by Contract Compliance:*

By: *Jiquinna Cohen*

Date: 05.06.2024

## (ATTACHMENT 3) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

<b>Midwest Educational Furnishings</b>			
<b>Discounts to Milwaukee Public Schools</b>			
<b>Discount Tiers by List Price Total</b>	<b><u>Delivered Tailgate</u></b>	<b><u>Inside Delivery of Non-UPS Deliveries*</u></b>	<b><u>Delivered &amp; Installed</u></b>
<b>Academia</b>	16% off list (minimum discount)	Add \$100 Flat Fee	Quote Basis
\$0-\$4999.99	38%	Add \$100 Flat Fee	32%
\$5,000-\$14,999.99	42%	Add \$100 Flat Fee	36%
\$15,000-\$49,999.99	Negotiable	Negotiable	Negotiable
\$50,000 and Up			
<b>Artcobell</b>			
\$0-\$4999.99	16% off list (minimum discount)	Add \$100 Flat Fee	Quote Basis
\$5,000-\$14,999.99	38%	Add \$100 Flat Fee	32%
\$15,000-\$49,999.99	42%	Add \$100 Flat Fee	36%
\$50,000 and Up	Negotiable	Negotiable	Negotiable
<b>WB Manufacturing</b>			
\$0-\$4999.99	16% off list (minimum discount)	Add \$100 Flat Fee	Quote Basis
\$5,000-\$14,999.99	39%	Add \$100 Flat Fee	33%
\$15,000-\$49,999.99	43%	Add \$100 Flat Fee	37%
\$50,000 and Up	Negotiable	Negotiable	Negotiable
<b>Balance of Manufacturers</b>			
\$0-\$4999.99	16% off list (minimum discount)	Add \$100 Flat Fee	Quote Basis
\$5,000-\$14,999.99	32%	Add \$100 Flat Fee	27%
\$15,000-\$49,999.99	36%	Add \$100 Flat Fee	31%
\$50,000 and Up	Negotiable	Negotiable	Negotiable
		* Additional \$100 charge if liftgate is required	