(ATTACHMENT 13) ACTION ON THE AWARD OF EXCEPTION-TO-BID CONTRACTS

PB #: 21012

Contract Requisition: R413338 Contract Number: B0001438 Vendor Number: V029419



SUPPLEMENTAL AGREEMENT

COMMODITY OR SERVICE: Education, Classroom, Miscellaneous Support Furniture and

Related Products

PERIOD OF CONTRACT: June 1, 2021 through May 31, 2024

This Supplemental Agreement is entered into by and between the Milwaukee Board of School Directors ("MPS") and Midwest Educational Furnishings, Inc. ("Contractor").

Whereby, MPS agrees to direct the purchase and Contractor agrees to supply such commodities cited above in accordance with the Association of Educational Purchasing Agencies (AEPA) / Cooperative Educational Service Agency (CESA) Cooperative IFB 018-D Furniture Contract for Artcobell and Wisconsin Bench products. This Supplemental Agreement is executed pursuant to that Contract. This Agreement is made possible due to mutual membership of MPS and CESA to the nationwide cooperative, AEPA.

Contractor acknowledges and agrees that the relationship with MPS is non-exclusive and MPS may contract with as many additional entities as MPS, in MPS's sole discretion, sees fit.

Contractor agrees to include pricing for inside delivery and installed on every quote that is provided to MPS schools and departments.

In addition to the terms contained in that Contract, Contractor agrees to provide the following to MPS:

- 1. Multiple tiered discounts off list price for furniture incorporated herein as Exhibit A
- 2. Pricing discounts will be for delivered and installed

In accordance with MPS Administrative Policy 3.10, which is hereby incorporated by reference, the following requirements have been assigned to this Agreement: the HUB requirement on this Contract is 0%; the student engagement requirement of this Contract is 900 hours per 36-month term; and the Career Education requirement for this Contract is 30 hours per 36-month term. Failure to achieve these requirements may result in the application of some or all of the sanctions set forth in Policy 3.10.

This Supplemental Agreement, along with AEPA / CESA Agreement and Modifications, constitutes the entire agreement between the parties relating to the subject matter of this contract. All prior understandings, agreements, correspondence and discussions of the parties are merged into and made a part of this Agreement. To the extent that the terms of the documents conflict, the terms of this Supplemental Agreement shall control.

Total compensation under this Supplemental Agreement will not exceed \$1,000,000.00.

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No amendment or modification of any provision of this Supplemental Agreement shall be effective unless the same shall be in writing and signed by authorized signatories of both parties.

Midwest Educational Furnishings, Inc.	MILWAUKEE BOARD OF SCHOOL DIRECTORS
By:	By:
•	Martha Kreitzman
	Chief Financial Officer
Date:	Date:
21191 North Valley Road	
Kildeer, IL 60047	
(847) 847-1865	
(617) 617 1000	By:
	Keith P. Posley, Ed.D.
	Superintendent of Schools
Tax ID:	
	Date:
Budget Code: 000-0-0-000-BL-ECTS	
Budget code. ood o o ood BE Ec.15	Ву:
	Robert E. Peterson, President
	Milwaukee Board of School Directors
	Date:

Exhibit A

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Midwest Educational Furnishings

Discounts to Milwaukee Public Schools

Discount Tiers by List	Inside Delivery of		
Price Total	<u>Delivered Tailgate</u>	Non-UPS Shipments	<u>Delivered & Installed</u>
Artcobell			_
\$0-\$4999.99	16% off list (min. discount)	Add \$100 Flat Fee	Quote Basis
\$5,000-\$14,999.99	38%	Add \$100 Flat Fee	32%
\$15,000-\$49,999.99	42%	Add \$100 Flat Fee	36%
\$50,000 and Up	Negotiable	Negotiable	Negotiable
WB Manufacturing			
\$0-\$4999.99	16% off list (min. discount)	Add \$100 Flat Fee	Quote Basis
\$5,000-\$14,999.99	39%	Add \$100 Flat Fee	33%
\$15,000-\$49,999.99	43%	Add \$100 Flat Fee	37%
\$50,000 and Up	Negotiable	Negotiable	Negotiable
Balance of Manufacturers			
\$0-\$4999.99	16% off list (min. discount)	Add \$100 Flat Fee	Quote Basis
\$5,000-\$14,999.99	32%	Add \$100 Flat Fee	27%
\$15,000-\$49,999.99	36%	Add \$100 Flat Fee	31%
\$50,000 and Up	Negotiable	Negotiable	Negotiable
		* Additional \$100	
		charge if liftgate is	
		required	