

(ATTACHMENT 7) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

MILWAUKEE BOARD OF SCHOOL DIRECTORS  
PROFESSIONAL SERVICES CONTRACT EXTENSION & MODIFICATION

On December 1, 2014, the Milwaukee Board of School Directors and Goodwill TalentBridge, LLC entered into Professional Services Blanket Contract number B0001092 with a term of January 1, 2015 through December 31, 2015. The Contract provided for up to two additional one-year extensions by mutual consent. The parties now mutually agree to extend the Contract for the first additional one-year period.

As such, the Contract will be extended for an additional one-year term, from February 1, 2016 through January 31, 2017, under the same terms and conditions as set forth in the original Contract, except for those specifically modified below.

The amount to be encumbered in this term of the contract shall not exceed \$6,442,800.00.

In accordance with ¶ 19 of the Contract, the parties modify those terms and conditions identified below.

**MODIFIED TERMS:**

1. Paragraph 1 is modified as follows:
  - a. "Contractor shall provide qualified staffing services for non-teaching, non-executive personnel (classified positions)" shall be replaced with "Contractor shall provide qualified staffing services for non-executive personnel (classified positions)". It is expressly agreed that the services under the Contract are being expanded to include the provision of substitute teachers.
  - b. Attached hereto is Contractor's Exhibit A to RFP 865, which has been updated as of December 15, 2015 for year 2 of the Contract. Exhibit A is specifically incorporated by reference as if fully set forth herein and is hereby made a material part of this Contract. The rates and estimates included in the updated Exhibit A replace any references to the same, pertaining to year 1, in the Contract.
  - c. "The total cost of the Contract for the first year of the Contract shall not exceed \$3,750,000.00" shall be replaced with "The total cost of the Contract for the second year of the Contract shall not exceed \$6,442,800.00."
  
2. Paragraph 3 is modified as follows:
  - a. "3,750,000.00" shall be replaced with "\$6,442,800.00".
  - b. "Dr. Karen Jackson" is replaced with "Daniel Chanen, J.D."

CONTRACTOR

By: *Melanie J. Burt*

Date: 2/24/2016

Goodwill TalentBridge, LLC  
200 W. Vogel Ave


MILWAUKEE BOARD OF SCHOOL DIRECTORS

By: *Kristen DeCato*

*Kristen DeCato, Director  
Procurement & Risk Management*

Date: 2/25/16

By: *Darrienne B. Driver*

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Darrienne B. Driver, Ed.D.  
Superintendent of Schools

Date: 3/4/16

Milwaukee, WI 53207  
(414) 847-2911

Tax ID:

Budget code(s):  
SFS-0-0-HRO-HR-ECTS \$25,000.00  
000-0-0-000-BL-ECTS \$6,417,800.00

By: Michael Bonds  
Michael Bonds, President  
Milwaukee Board of School Directors

Date: 3-08-16  
(MB)

Board Approval Date: 01/28/2016

This Extension & Modification is not enforceable until fully executed. Payment will not be made on any contract not on file in the Office of Finance.

Reviewed By: Ashlean Clayton  
Risk Management

Date: 2/26/16

Reviewed By: OutDine  
Office of Finance

Date: 2/24/16

**RFP 865 Staffing Services  
Exhibit A COST PROPOSAL WORKSHEET- Revised**

Vendor Goodwill TalentBridge LLC

SERVICES				
DELIVERABLE As Proposed in Section 1.2 Rate for each Position or Item Proposed in response to Section 1.2	UNIT OF COST	Year 2 Rate	Year 2 Annual Quantity Estimate	Year 2 Annual Total  (=Year 2 Rate x Year 2 Annual Quantity Estimate)
1. Annual rate for administering and managing Staffing Services for MPS including dispatching of substitute teachers, clerical, HCA, and FSA	Vendor to quote Rate per Year*	<u>\$25,000/ Year</u>	1	<u>\$25,000</u>
<b>Service for Provision of Substitutes</b>				
2. Provide Substitute, Secretarial/ Clerical	Vendor to quote Hourly rate per Person*	<u>\$16.56/ Hr</u>	30,000 Hours [Based on 30 people at 1000 hours each]	<u>\$496,800</u>
3. Provide Substitute, FSA	Vendor to quote Hourly rate per Person*	<u>\$14.28/ Hr</u>	40,000 Hours [Based on 40 people at 1000 hours each]	<u>\$469,200</u>
4. Provide Substitute, HCA	Vendor to quote Hourly rate per Person*	<u>\$20.98/ Hr</u>	45,000 Hours [Based on 45 people at 1000 hours each]	<u>\$944,100</u>
5. Provide Substitute, Custodial	Vendor to quote Hourly rate per Person*	<u>\$14.28/ Hr</u>	40,000 Hours [Based on 40 people at 1000 hours each]	<u>\$552,000</u>

SERVICES

Year 2 Annual Total	Year 2 Annual Quantity Estimate	Year 2 Rate	Year 2 Annual Quantity Estimate (=Year 2 Rate x Quantity Estimate)	DELIVERABLE As Proposed in Section 1.2 Rate for each Position or Item Proposed in response to Section 1.2	UNIT OF COST	Vendor to quote Hourly rate per Person*	Vendor to quote Hourly rate per Person*	Vendor to quote Hourly rate per Person*	Vendor to quote Hourly rate per Person*	Vendor to quote Hourly rate per Person*	Vendor to quote Hourly rate per Person*
				6. Provide Substitute, Safety Assistants/ Security	Vendor to quote Hourly rate per Person*	\$16.56/Hr	[Based on 30 people at 1000 hours each]	30,000 Hours	\$496,800		
				7. Provide Substitute, School Nurse Associates	Vendor to quote Hourly rate per Person*	\$31.74/Hr	[Based on 5 people at 1000 hours each]	5,000 Hours	\$158,700		
				8. Provide Substitute, Bookkeeper	Vendor to quote Hourly rate per Person*	\$24.84/Hr	[Based on 5 people at 1000 hours each]	5,000 Hours	\$124,200		
				9. Provide Substitute, Information Technology position	Vendor to quote Hourly rate per Person*	\$27.60/Hr	[Based on 10 people at 1000 hours each]	10,000 Hours	\$276,000		
				10. Provide Substitute Teachers	Vendor to quote Hourly rate per Person*	Level 1: \$28.05/Hr Level 2: \$31.95/Hr Level 3: \$35.50/Hr	89,600 Hours	\$2,900,000			
Grand Total: \$6,442,800 (Total of #1 - 10 "Year 2 Annual Total" lines)											

*N/S  
3/24/2016*

\* All quoted rates are: all-inclusive including, but not limited to, salary costs, employment taxes, travel costs, insurance costs, benefits, administration costs, overhead costs, required screenings, background checks, and training, etc.; and guaranteed, regardless of the quantity of services actually used.