

(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

This item initiated by the Administration.

ADMINISTRATION’S RECOMMENDATION

The Administration recommends that the Board approve the following professional services contracts:

RFPs 936 & 937

Authorization to Extend Two Contracts with Time Warner Cable Business, LLC, for Leased Metro Ethernet Services and Internet-Access Service and Connectivity

The Administration is requesting authorization to extend two contracts with Time Warner Cable Business, LLC, (“Time Warner”), for services associated with Leased Metro Ethernet Services and Internet Access Service and Connectivity.

The E-Rate program, administered by the Federal Communications Commission (“FCC”), provides discounts on eligible telecommunications services to eligible schools and libraries. Discounts are available through an application process. The District has participated in this program since its inception in 1998.

E-Rate is governed by the Telecommunications Act of 1996 and the corresponding rules promulgated by the FCC, as well as by subsequent guidance and rule changes issued through FCC Orders. E-Rate is administered by the FCC’s contractor, the Schools and Libraries Division (“SLD”) of the Universal Service Administrative Company. The District must strictly adhere to the FCC’s rules and orders, and sufficient funding must be available for E-Rate funding to be granted. The most significant requirements are 1) the selection of the winning vendor via a competitive procurement where price is the primary factor, and 2) full execution of the resulting contracts before the submission of applications for funding requests to the SLD.

Time Warner was the chosen vendor in each of the separate competitive RFPs, 936 and 937. The original contracts provided for four additional one-year extensions to be exercised solely in the discretion of MPS. These will each be the fourth one-year extension.

It is anticipated that E-Rate will pay an estimated 90% of the amount deemed E-Rate-eligible for Leased Metro Ethernet Service and Internet Access Service and Connectivity.

The contract extensions will run from July 1, 2021, through June 30, 2022. The total contract amounts in the fourth extension year are as follows:

RFP 936	Leased Metro Ethernet Service	
	TOTAL CONTRACT AMOUNT:	\$6,086,700
	ANTICIPATED E-RATE REIMBURSEMENT:	\$5,402,700
	ANTICIPATED MPS SHARE:	\$684,000*
RFP 937	Internet Access Service and Connectivity	
	TOTAL CONTRACT AMOUNT:	\$270,000
	ANTICIPATED E-RATE REIMBURSEMENT:	\$243,000
	ANTICIPATED MPS SHARE:	\$27,000

*\$83,700 of total costs are ineligible under E-Rate. As such, the 90% E-Rate share is based on total E-Rate eligible costs of \$6,273,000.

Upon the Board’s approval, the District will sign the contract extensions prior to filing E-Rate applications. The Administration will make a request for funds to pay its share of the

contract costs during the FY21-22 budget process.

Budget Code:

PIN-0-0-TLN-DW-E TEL(E-Rate Contracts)\$6,356,700

Time Warner Cable Business LLC d/b/a Time Warner Cable

HUB PARTICIPATION

Required0%
 Proposed0%
 \$ ValueN/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment-Hour Commitment: 0
 Student Career-Awareness Commitment: 0

RFP 986

Authorization to Extend a Contract with Follett School Solutions, Inc., and Mackin Educational Resources for Library Books and Library Materials

The Administration is requesting authorization to extend two contracts with Follett School Solutions, Inc., ("Follett") and Mackin Educational Resources ("Mackin") for library books and library materials. Schools throughout the District will be able to place purchase orders as needed throughout the term of these contracts. These contractors are to deliver library books and library materials throughout MPS.

The contractors were chosen pursuant to RFP 986, which closed October 3, 2018. The original contract provided for two one-year options to extend if certain performance metrics were met. Follett and Mackin have met the performance metrics codified in the contract; therefore, MPS is exercising the second option year for the contract. These contract extensions will run from January 1, 2021, through December 31, 2021.

The total cost of the contracts in this extension year will not exceed \$1,600,000.

Vendor	Award
Follett School Solutions, Inc.	\$800,000
Mackin Educational Resources	\$800,000

Budget Code:

Varies by location ordering goods.....\$1,600,000

Follett School Solutions, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor?No
 Total # of Employees1,200+
 Total # of Minorities150
 Total # of Women720

HUB PARTICIPATION

Required5%
 Proposed5%
 \$ ValueTBD

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment-Hour Commitment: 300
 Student Career-Awareness Commitment: 10

Mackin Educational Resources

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor?No
 Total # of Employees525

Total # of Minorities144
 Total # of Women338
HUB PARTICIPATION
 Required 5%
 Proposed5%
 \$ ValueTBD
STUDENT ENGAGEMENT (hours per 12-month contract)
 Paid Student Employment-Hour Commitment: 300
 Student Career-Awareness Commitment: 10

RFP 1033 Authorization to Enter into a Contract with Sentinel Technologies, Inc., for Wireless Access Points

The Administration is requesting authorization to enter into a contract with Sentinel Technologies, Inc., (“Sentinel”) contingent upon a commitment for funding from the Universal Service Administrative Company (“USAC”), for the purchase of Wireless Access Points (WAPS). Presidio was the chosen vendor through RFP 1033. Under the contract the District will be authorized to purchase WAPs for school locations that are considered E-Rate eligible and non-E-Rate eligible sites.

The E-Rate program, administered by the Federal Communications Commission (“FCC”), provides discounts on eligible telecommunications services to eligible schools and libraries. Discounts are available through an application process. The District has participated in this program since its inception in 1998.

E-Rate is governed by the Telecommunications Act of 1996 and the corresponding rules promulgated by the FCC as well as subsequent guidance and rule changes issued through FCC Orders. E-Rate is administered by the FCC’s contractor, the Schools and Libraries Division (“SLD”) of USAC. The District must strictly adhere to the FCC’s rules and orders in order for its applications for E-Rate funding to be granted. The most significant requirements are: 1) to select the winning vendor via a competitive procurement where price is the primary factor, and 2) resulting contracts must be fully executed before submitting applications for funding requests to the SLD.

This contract for the purchase of WAPS is eligible for E-Rate funding under Category 2 of the E-Rate program. Category 2 funding provides discounts on items like WI-FI equipment, including wireless access points. Available Category 2 funding for the District is based on need and upon a pre-discount rate of \$167.00 per student.

It is anticipated that E-Rate will pay an estimated 85% of the cost of the WAPs deemed E-Rate eligible with the District being responsible for paying the remainder. E-Rate will not cover any of the cost associated with the purchase of WAPs at non-E-Rate eligible locations. Therefore, the District will be responsible for paying the total amount for WAPS at non-E-Rate eligible locations.

The contract will run from July 1, 2021, through June 30, 2022. The total contract amount and a breakdown of the E-Rate share and MPS share:

RFP 999	Wireless Access Points
	TOTAL CONTRACT AMOUNT: \$374,744
	ANTICIPATED E-RATE SHARE: \$290,649
	ANTICIPATED MPS SHARE: \$84,095*

*\$32,804 of the total contract amount is ineligible under E-Rate as these funds are for the purchase of WAPS at non-E-Rate eligible locations. As such, the 85% E-Rate share is based on the total E-Rate eligible costs of \$341,940.

Upon Board approval, the District will sign the contract prior to filing E-Rate applications. The Administration will make a request for funds to pay its share of the contract costs during the FY19-20 budget process.

Budget Code:

TSV-0-0-TLN-DW-ENCQ.....(Non-Capital Equipment).....\$374,744

Sentinel Technologies, Inc.

HUB PARTICIPATION

Required0%
 Proposed0%
 \$ ValueN/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 0
 Student Career Awareness Commitment: 0

RFP 1034

Authorization to Enter into Contract with Goodwill Talentbridge, LLC for Contingent Staffing Services

The Administration is requesting authorization to enter into a contract with Goodwill TalentBridge, LLC for contingent staffing services. This contractor will be used to deliver contingent staffing services for nonexecutive personnel (classified positions). Positions include, but are not limited to secretarial/clerical, food services and children’s health assistants to Milwaukee Public Schools.

As a result of the high volume of hiring the district is required to enter into contract for contingent staffing, for classified positions, it is necessary to fill these positions temporarily while the recruitment and hiring process is completed.

Contractor was chosen pursuant to RFP 1034, which closed on November 9, 2020. The contract will run from January 1, 2021 through December 31, 2021, (the “Initial Term”), with two additional one-year options to extend if certain performance metrics incorporated into the contract are met.

The total cost of the contract in the Initial Term will not exceed \$3,750,000.

Budget Code:

Varies by location using services.....\$3,750,000

Goodwill Talentbridge, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?No
 Total # of Employees 4,504
 Total # of Minorities 2,248
 Total # of Women 2,667

HUB PARTICIPATION

Required5%
 Proposed5%
 \$ Value\$187,500

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 600
 Student Career Awareness Commitment: 30

State
Contract
505ENT-M20-
MFDCOPIER-01

Authorization to Enter Into a Blanket Agreement with Ricoh USA, Inc., for Lease and Purchase of Copiers/Multifunction Device Equipment and Related Maintenance

The Administration requests authorization to enter into a blanket agreement with Ricoh USA, Inc., to provide copiers/multifunction device equipment, and associated maintenance, to all MPS schools and departments under the State of Wisconsin's Participating Addendum to a Western States Contracting Alliance–National Association of State Procurement Officials Master Agreement.

This blanket agreement will run from January 1, 2021 through December 31, 2023. Based on the previous contract expenditures the total cost of this blanket agreement will be no more than \$5,000,000.

Budget Code:

Varies by location ordering goods.....\$5,000,000

Ricoh USA, Inc.

HUB PARTICIPATION

Required0%

Proposed0%

\$ ValueN/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 0

Student Career Awareness Commitment: 0

RFB 5783

Authorization to Extend a Contract with United HealthCare Services, Inc., for Stop Loss Insurance

The Administration is requesting authorization to extend a contract with United HealthCare Services, Inc., for stop loss insurance. This contractor will be used to reimburse the district for any medical and prescription claims in excess of \$1,000,000 incurred for the period January 1, 2021 through December 31, 2021 that could otherwise be paid from the period January 1, 2021 through December 31, 2022.

Contractor was chosen pursuant to RFB 5783. The contract ran from January 1, 2020 through December 31, 2020, (the "Initial Term"), with the possibility of one, one-year extension, upon written mutual agreement of the parties, at the same terms. MPS is exercising the option year for the contract. This contract extension will run from January 1, 2021, through December 31, 2021.

The total cost of the contract in this extension will not exceed \$1,017,500.

Budget Code:

DWC-0-0-EMB-DW-EMDI.....(Medical Insurance – District Wide).....\$1,017,500

United HealthCare Services, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO

Total # of Employees 198,126

Total # of Minorities 145,226

Total # of Women 77,467

HUB PARTICIPATION

Required 0%

Proposed 0%

\$ Value N/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment-Hour Commitment: 300

Student Career-Awareness Commitment: 10