

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

Contract Requisition Number: CR056283
Contract Number: B0001492
Vendor Number: V0125709

**MILWAUKEE BOARD OF SCHOOL DIRECTORS
TEXTBOOK/INSTRUCTIONAL MATERIALS CONTRACT**

This AGREEMENT entered into this 17th day of June 2022, and between **Houghton Mifflin Harcourt Publishing Co** (hereinafter referred to as “Vendor”) and the Milwaukee Board of School Directors, contracting authority for Milwaukee Public Schools (hereinafter referred to as “MPS”). This Contract results from an open competitive procurement, specifically Request for Proposal (RFP) 1063.

1. SCOPE OF SERVICES

Vendor shall supply the Textbook/Instructional Materials and associated items (“deliverables”) listed in Exhibit 2 RFP 1063 Cost Proposal Worksheet, attached hereto and incorporated by reference, to MPS schools throughout the term of this Contract. All components are available in Spanish (e.g., graphic organizers, videos, online interactive games and activities, additional resources, etc.).

2. COST

The cost of each deliverable is identified in Exhibit 2 RFP 1063 Cost Proposal Worksheet by subject area. Cost shall be guaranteed for the entire term of the Contract. Vendor will also guarantee the availability of the items listed on Exhibit 2 RFP 1063 Cost Proposal Worksheet for the entire term of the Contract.

Total compensation under this contract shall not exceed \$3,703,019.50.

MPS reserves the right to determine, in its sole discretion, whether deliverables have been adequately and fully delivered; to withhold payment until deliverables are fully and adequately delivered; or to disallow a pro rata share of payments for deliverables not fully and adequately delivered.

MPS shall not pay in advance for deliverables. No payment shall be made until a properly submitted invoice is approved. Invoices shall be submitted to:

Milwaukee Public Schools

5225 W. Vliet Street
Milwaukee, WI 53208

As a matter of practice, MPS will pay all invoices in thirty (30) days of receipt of an invoice.

3. QUANTITIES

The quantities of the deliverables will be as identified by MPS. MPS reserves the right to increase or decrease quantities as required by student enrollment and class need. There is no guarantee of the quantity of deliverables that will be purchased pursuant to this Contract.

4. FREE MATERIALS

Any free materials offered by Vendor, and identified in Exhibit 2 RFP 1063 Cost Proposal Worksheet, must be offered throughout the term of this Contract in the same ratio as initially offered, *i.e.*, if one free teacher’s edition is initially offered for each 40 student editions offered, a free teacher’s edition must accompany an order of 40 student editions automatically over the entire eight-year term of this Contract.

5. DELIVERY

For the initial purchase, MPS’s Chief Academic Office will provide Vendor with quantities and locations. Vendor shall then drop ship the deliverables directly to the locations at no additional charge. Subsequent orders throughout the term of the Contract will be made directly by individual schools and will also include shipping at no additional charge.

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6. PROFESSIONAL DEVELOPMENT

Vendor shall provide, at no additional cost to MPS, the amount of face-to-face professional development identified in its Response to the RFP necessary for all relevant MPS staff to effectively use the adopted materials.

7. BAR CODING AND PHYSICAL PROCESSING OF TEXTBOOKS

Vendor shall provide bar coding and physical processing of all purchased textbooks throughout the term of the Contract at no additional cost to MPS. Bar-coding must meet the following specifications: (1) electronic textbook records must be compatible with the District's textbook management database (Destiny); (2) electronic records must be provided via CD, email, or online website; (3) barcode labels must be provided by Vendor and attached to textbooks free of charge according to information given by MPS; (4) barcode symbology must be compatible with the District's textbook management database and according to information given by MPS; (5) individual school customized textbook processing options must be complied with; (6) customized school processing profiles and barcode ranges must be maintained on file by Vendor; (7) Vendor must provide MPS ownership stamp in each textbook; and (8) electronic textbook records in Spanish must be provided free of charge.

8. INDEMNITY

To the fullest extent permitted by law, Vendor agrees to indemnify, defend and hold harmless, MPS, its agents, officers and employees, from and against all loss or expense, including related costs and reasonable attorneys' fees by reason of liability for damages, including suits at law or in equity, caused by any wrongful, intentional or negligent acts or omissions of Vendor, or its agents which may arise out of or are connected with the activities covered by this Contract.

In accordance with applicable laws, MPS shall be responsible for defending and paying judgments on behalf of its officers, employees and agents for any claims that may arise out of MPS' negligence for acts, policies, or directives that affect the activities covered by this Contract.

9. INSURANCE AND PROOF OF FINANCIAL RESPONSIBILITY

Vendor understands and agrees that financial responsibility for claims for damages to any person, or to Vendor's employees and agents, due to any wrongful, intentional or negligent acts or omissions, shall rest with the Vendor. Vendor shall effect and maintain any insurance coverage, including, but not limited to, Workers' Compensation, Employers' Liability, General Liability, Contractual Liability, Professional Liability, Automobile Liability and Umbrella Liability to support such financial obligations. The indemnification obligation, however, shall not be reduced in any way by existence or non-existence, limitation, amount or type of damages, compensation, or benefits payable under Workers' Compensation laws or other insurance provisions.

The minimum limits of insurance required of the Vendor by MPS shall be:

Workers' Compensation	Statutory limits
Employers' Liability	\$100,000 per occurrence
General Liability	\$1,000,000 per occurrence/\$2,000,000 aggregate
Professional Liability	\$1,000,000 per occurrence
Auto Liability	\$1,000,000 per occurrence
Umbrella (excess) Liability	\$1,000,000 per occurrence

MPS shall be named as an additional insured under Vendor's general liability insurance and umbrella liability insurance. Evidence of all required insurances of Vendor shall be given to MPS.

10. TERMINATION FOR CAUSE

Should Vendor fail to perform fully, faithfully, and promptly any obligation owed to MPS in this contract, MPS may, at its election, consider the breach material and, terminate the contract in its entirety with thirty (30) days written notice. Failure on the part of the Vendor to fulfill contractual obligations shall be considered just cause for termination of the contract, and the Vendor is not entitled to recover any cost incurred by the Vendor up to the date of termination. Such termination, or failure to terminate, by MPS shall not be construed as a waiver of any other right or remedy afforded by law or by agreement between the parties which MPS may have against Vendor. No failure of MPS to utilize a remedy afforded by law or contract upon any breach by Vendor shall be construed as a waiver of the right to insist upon full, prompt and faithful performance of the particular obligation, and all other obligations of Vendor in the future.

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11. NON APPROPRIATIONS CLAUSE

If appropriate funds are not allocated or otherwise made available for continued performance for any fiscal period of this Contract, the parties agree this Contract shall terminate and any future obligations shall be discharged; but the rights and obligations existing at the time of termination shall be fulfilled.

12. ASSIGNMENT LIMITATION

This Contract shall be binding upon and inure to the benefit of the parties and their successors and assigns; provided, however, that neither party shall assign its obligations hereunder without the prior written consent of the other. Vendor shall have the right to assign its obligations hereunder in connection with a merger, combination, or sale or exchange of its stock assets or product lines (or similar transactions.)

13. PROHIBITED PRACTICES

Vendor during the period of this contract shall not hire, retain or use for compensation any member, officer, or employee of MPS or any person who, to the knowledge of Vendor, has a conflict of interest.

Vendor hereby attests it is familiar with MPS' Code of Ethics, which states, in part, "An employee of Milwaukee Public Schools may not accept any gift or gratuity in excess of \$25.00 annually from any person, persons, group or any firm which does business with or is attempting to do business with MPS."

MPS has a Livable Wage policy that requires anyone having a contract with MPS must pay all of their employees a livable wage in accordance with City of Milwaukee Ordinance 310-13. The current livable wage rate can be found at the City of Milwaukee website <http://city.milwaukee.gov/ImageLibrary/Groups/doaPurchasing/forms/livingWageTable.docx>.

14. NOTICES

Notices to Vendor provided for in this Contract shall be sufficient if sent by Certified or Registered mail, postage prepaid, addressed to the Vendor's signatory on the contract at the listed address in the signature block.

Notices to MPS provided for in this Contract shall be sufficient if sent by Certified or Registered mail, postage prepaid, addressed to Contract Law Coordinator, Milwaukee Public Schools, 5225 West Vliet Street, Room 160, Milwaukee, WI 53208.

15. LIQUIDATED AND STIPULATED DAMAGES

Notwithstanding any available remedy at law or in equity, if Vendor fails to have the adopted materials available for the entire term of the Contract and instead makes an alternate or new edition available, Vendor shall replace, on a one-to-one basis, the legacy books with the alternate or new edition at no additional charge to MPS.

Notwithstanding any available remedy at law or in equity, for every instance in which Vendor fails to provide the pricing set forth herein, (e.g., failure to include free materials with orders, charges shipping, overcharges on pricing), MPS may impose liquidated damages of \$50 per instance.

16. SEVERABILITY

If any term or provision of this Contract should be declared invalid by a court of competent jurisdiction or by operation of law, the remaining terms and provisions of this Contract shall be interpreted as if such invalid agreements or covenants were not contained herein.

17. NON DISCRIMINATION

Vendor is obligated not to discriminate against any employee or applicant for employment because of race, color, religion, handicap, national origin, sex, age, or socio-economic status. This obligation shall include but not be limited to the following: employment, upgrading, demotion or transfer, recruitment or recruitment advertising, layoff or termination, rates of pay or other forms of compensation, and selection for training, including apprenticeship.

18. INTEGRATION

This Contract, its exhibits, RFP 1037 and Vendor's Response to RFP 1037 constitute the entire agreement among the Parties with respect to the subject matter hereof and supersede all prior proposals, negotiations, conversations, discussions and agreements

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among the Parties concerning the subject matter hereof. No amendment or modification of any provision of this Contract shall be effective unless the same shall be in writing and signed by both Parties.

19. APPLICABLE LAW; VENUE

This Contract shall be governed by the laws of the State of Wisconsin, without regard to its conflicts of law provisions. Any suit, action, or proceeding with respect to this Contract, or any judgment entered by any court in respect thereof, must be brought in the Courts of the State of Wisconsin.

20. RETURNS

MPS reserves the right to reject or return any items within thirty (30) days of receipt. All return freight charges associated with the rejected materials shall be borne by Vendor and no restocking fees shall apply.

21. CERTIFICATION REGARDING DEBARMENT OR SUSPENSION

Vendor certifies that neither Vendor nor its principals; the sub-recipients or their principals; or the sub-vendors or their principals are suspended, debarred, proposed for debarment, voluntarily excluded from covered transactions, or otherwise disqualified by any federal department or agency from doing business with the Federal Government pursuant to Executive Orders 12549 and 12689. Vendor specifically covenants that neither Vendor nor its principals, the sub-vendors or their principals, nor the sub-recipients or their principals are included on the Excluded Parties List System ("EPLS") maintained by the General Services Administration ("GSA").

22. FORCE MAJEURE

MPS will not be liable to pay Vendor for any work that Vendor is unable to perform due to an act of God, pandemics, epidemics, riot, war, civil unrest, flood, earthquake, outbreak of contagious disease, or other cause beyond MPS's reasonable control (including any mechanical, electronic, or communications failure, but excluding failure caused by a party's financial condition or negligence).

23. AUDIT

Upon request, and within a reasonable amount of time, Vendor shall be required to provide MPS with an audit in a mutually agreeable format to ensure the MPS is being charged the correct price as set forth herein.

24. ORDER OF PRIORITY

In the event of conflict among the documents constituting this Contract, the order of priority to resolve the conflict shall be: 1) this Contract; 2) RFP 1063; and 3) Contractor's Response to RFP 1063.

25. INDIVIDUALS WITH DISABILITIES EDUCATION ACT OF 2004

The Individuals with Disabilities Education Act of 2004 ("IDEA") establishes the National Instructional Materials Accessibility Standard ("NIMAS") (see 34 C.F.R. § 300.172(a)(1)). Vendor agrees to prepare and submit files meeting NIMAS requirements to the NIMAC at the American Printing House for the Blind ("APH") located in Louisville, Kentucky. Should Vendor be a distributor of the materials and not the publisher, the distributor agrees to immediately notify the publisher of its obligation to submit NIMAS file sets of the purchased products to the NIMAC. The files will be used for the production of accessible formats as permitted under the law for students who are blind or have other print disabilities.

26. CONTRACT COMPLIANCE REQUIREMENT

The HUB requirement on this Contract is 5%. The student engagement requirement of this Contract is 600 hours. The Career Education requirement for this Contract is 20 hours. Failure to achieve these requirements may result in the application of some or all of the sanctions set forth in Administrative Policy 3.10, which is hereby incorporated by reference.

27. TERM OF CONTRACT

This Contract may remain in force for up to eight (8) years at MPS's discretion. MPS may opt out of the agreement annually on the contract's anniversary date of August 1, 2022. The parties may agree to extend the Contract for an additional year.

IN WITNESS WHEREOF, the parties hereto have executed this Contract on the day, month, and year first above written.

CONTRACTOR (Vendor #: V0125709)

MILWAUKEE BOARD OF SCHOOL DIRECTORS

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Contract Requisition Number: CR056283
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By: _____
Shawn Weirather
Sr Director, Proposals, Bids, Contracts & Sales Support

By: _____
Janine Adamczyk
Director, Department of Procurement & Risk Management

Date: _____

Date: _____

Houghton Mifflin Harcourt Publishing Co 125
High Street
Boston, MA 02110

(800) 269-5232

By: _____
Keith P. Posley, Ed.D.
Superintendent of Schools

Date: _____

FEIN: XXXXXXXXXX

Budget Code: SSC-0-I-8G3-CI-ETXB

By: _____
Robert E. Peterson, President
Milwaukee Board of School Directors

Date: _____

Reviewed by Risk Management:

By: _____

Date: _____

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

RFP 1063 COST PROPOSAL WORKSHEET

**Respondent Name: Houghton Mifflin Harcourt Subject
Area: High School Citizenship**

A cost proposal worksheet must be submitted for each subject area respondent is offering. Bid price for all textbooks and supplemental information to include all costs for handling and shipping to Milwaukee Public Schools.

Please list below all of the materials that are included in a set for students, as well as a teacher edition, including the type of material it is (e.g., student text, teacher edition, student consumables, DVD, big books), as well as individually price the item.

Title	Author/ Editor	Edition	Copyright	Material Type	**Free Ratio	Need to be reordered on a per year basis (Y/N)	Replacement Cost
High School Government Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
High School Government Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00
2018 United States Government Teacher Edition	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
United States Government Interactive Reader and Study Guide Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
2018 United States Government Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 22.84
United States Government Interactive Reader and Study Guide 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 United States Government Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 24.35
High School Government Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
High School Economics Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
High School Economics Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00
2018 Economics Teacher Edition	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00

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CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

Economics Reading Study Guide Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
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2018 Economics Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 40.33
Economics Reading Study Guide 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 Economics Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 43.00
High School Economics Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Social Studies Getting Started Live Online Two-Hours High School	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Social Studies Follow-Up Live Online 1 1-Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Social Studies Follow-Up In Person Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Economics Getting Started Live Online Two-Hours	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00

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Economics Follow-Up Live Online 1-Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00

HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
United States Government Getting Started Live Online Two-Hours	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
2018 United States Government Follow-Up Live Online 1 Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable for High School HMH Core Social Studies Getting Started Live Online 2 Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable for High School HMH Core Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable for High School HMH Core Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00

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Writable for High School HMH Core Social Studies Multi-Team Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable for High School HMH Core Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable for High School HMH Core Social Studies Blended Coaching Membership Grades 912	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00

Writable Getting Started Live Online 2-Hours Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable Online Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable Online Coaching Membership 8-Sessions Grades 6-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable Multi-Team Online Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable Blended Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable Blended Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00

*Cost submitted shall be all-inclusive, including but not limited to, any and all administration expenses, overhead expenses, staffing costs, etc.

**Free Ratio means the number of books that need to be purchased to qualify for one free item.

Any modification to this form will be considered non-compliance with the format and content parameters. Any supplemental pricing information attached or referenced will not be considered.

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RFP 1063 COST PROPOSAL WORKSHEET

**Respondent Name: Houghton Mifflin Harcourt Subject
Area: High School US History**

A cost proposal worksheet must be submitted for each subject area respondent is offering. Bid price for all textbooks and supplemental information to include all costs for handling and shipping to Milwaukee Public Schools.

Please list below all of the materials that are included in a set for students, as well as a teacher edition, including the type of material it is (e.g., student text, teacher edition, student consumables, DVD, big books), as well as individually price the item.

Title	Author/ Editor	Edition	Copyright	Material Type	**Free Ratio	Need to be reordered on a per year basis (Y/N)	Replacement Cost
American History Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
Confronting Racism Student License Digital 8 Year	See HMH website	First	2020	Student Edition	N/A	N	\$ 80.00
African American History Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 96.00
American History Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00
Confronting Racism Teacher License Digital 8 Year	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 600.00
African American History Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 450.00
2018 American History Teacher Guide Bundle	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
American History Guided Reading Workbook Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
African American History Teacher Guide	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 59.04
2018 American History Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 45.32
African American History Student Edition Worktext 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 67.84

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African American History Student Edition Worktext	See HMH website	First	2018	Student Edition	N/A	N	\$ 10.60
American History Guided Reading Workbook 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 American History Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 48.31
American History English/Spanish Guided Reading Workbook	See HMH website	First	2018	Student Edition	N/A	N	\$ 15.90
American History Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
Writable for High School American History Survey Student License Digital 8 Year Grades 9-12	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
Writable for High School American History Survey Teacher License Digital 8 Year Grades 9-12	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Social Studies Getting Started Live Online Two-Hours High School	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Social Studies Follow-Up Live Online 1 1-Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Social Studies Follow-Up In Person Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00

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African American History Getting Started Live Online 2-Hours Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
African American History Follow-Up Live Online 1 Hour Grades 9- 12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
African American History Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
African American History Online Coaching Membership Grades 9- 12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
African American History Multi-Team Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
African American History Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Confronting Racism Getting Started Live Online 1 Hour	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable for High School HMH Core Social Studies Getting Started Live Online 2 Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00

Writable for High School HMH Core Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable for High School HMH Core Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable for High School HMH Core Social Studies Multi-Team Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable for High School HMH Core Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable for High School HMH Core Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable Getting Started Live Online 2-Hours Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable Online Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable Online Coaching Membership 8-Sessions Grades 6-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable Multi-Team Online Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable Blended Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable Blended Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00

*Cost submitted shall be all-inclusive, including but not limited to, any and all administration expenses, overhead expenses, staffing costs, etc.

**Free Ratio means the number of books that need to be purchased to qualify for one free item.

Any modification to this form will be considered non-compliance with the format and content parameters. Any supplemental pricing information attached or referenced will not be considered.

RFP 1063 COST PROPOSAL WORKSHEET

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

Respondent Name: Houghton Mifflin Harcourt

Subject Area: High School World History

A cost proposal worksheet must be submitted for each subject area respondent is offering. Bid price for all textbooks and supplemental information to include all costs for handling and shipping to Milwaukee Public Schools.

Please list below all of the materials that are included in a set for students, as well as a teacher edition, including the type of material it is (e.g., student text, teacher edition, student consumables, DVD, big books), as well as individually price the item.

Title	Author/ Editor	Edition	Copyright	Material Type	**Free Ratio	Need to be reordered on a per year basis (Y/N)	Replacement Cost
High School World History Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
High School World History Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00
2018 World History Teacher Guide Bundle	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
World History Guided Reading Workbook Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
2018 World History Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 46.38
World History Guided Reading Workbook 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 World History Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 49.44
World History English/Spanish Guided Reading Workbook	See HMH website	First	2018	Student Edition	N/A	N	\$ 15.90
High School World History Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
Writable for High School World History Survey Student License Digital 8 Year Grades 9-12	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
Writable for High School World History Survey Teacher License Digital 8 Year Grades 9-12	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Social Studies Getting Started Live Online Two-Hours High School	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Social Studies Follow-Up Live Online 1 1-Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Social Studies Follow-Up In Person Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable for High School HMH Core Social Studies Getting Started Live Online 2 Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable for High School HMH Core Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable for High School HMH Core Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable for High School HMH Core Social Studies Multi-Team Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable for High School HMH Core Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable for High School HMH Core Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable Getting Started Live Online 2-Hours Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable Online Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable Online Coaching Membership 8-Sessions Grades 6-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable Multi-Team Online Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable Blended Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable Blended Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00

*Cost submitted shall be all-inclusive, including but not limited to, any and all administration expenses, overhead expenses, staffing costs, etc.

**Free Ratio means the number of books that need to be purchased to qualify for one free item.

Any modification to this form will be considered non-compliance with the format and content parameters. Any supplemental pricing information attached or referenced will not be considered.

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

RFP 1063 COST PROPOSAL WORKSHEET

Respondent Name: Houghton Mifflin Harcourt
Subject Area: K-8 Social Studies

A cost proposal worksheet must be submitted for each subject area respondent is offering. Bid price for all textbooks and supplemental information to include all costs for handling and shipping to Milwaukee Public Schools.

Please list below all of the materials that are included in a set for students, as well as a teacher edition, including the type of material it is (e.g., student text, teacher edition, student consumables, DVD, big books), as well as individually price the item.

Title	Author/ Editor	Edition	Copyright	Material Type	**Free Ratio	Need to be reordered on a per year basis (Y/N)	Replacement Cost
Into Social Studies Student License Digital 8 Year Grade K-6	See HMH website	First	2018	Student Edition	N/A	N	\$ 48.00
Into Social Studies Teacher License Digital 8 Year Grades K-6	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 450.00
2018 Into Social Studies Teacher Guide Grade K The World Around Us	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Guided Reading Set 1 Grade K Levels A-C	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
HMH inFact Guided Reading Set 2 Grade K Levels C-D	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
2018 Into Social Studies Student Edition Bundle 8 Year Print Grade K-5	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.88
2018 Into Social Studies Spanish Student Edition Bundle 8 Year Print Grade K-5	See HMH website	First	2018	Student Edition	N/A	N	\$ 54.48
2018 Into Social Studies Teacher Guide Grade 1 Families Living and Working Together	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Independent Reading Set 3 Grade 1 Levels D-F	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 61.22
HMH inFact Independent Reading Set 4 Grade 1 Levels E-I	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 61.22
HMH inFact Independent Reading Set 5 Grade 1 Levels G-J	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 61.22

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

2018 Into Social Studies Teacher Guide Grade 2 Neighborhoods and Community	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Guided Reading Set 6 Grade 2 Levels J-M	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
HMH inFact Guided Reading Set 7 Grade 2 Levels L-O	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
2018 Into Social Studies Teacher Guide Grade 3 Communities, Near and Far	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Guided Reading Set 8 Grade 3 Levels O-R	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
HMH inFact Guided Reading Set 9 Grade 3 Levels N-P	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
2018 Into Social Studies Teacher Guide Grade 4 American States and Regions	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Guided Reading Set 10 Grade 4 Levels O-Q	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
HMH inFact Guided Reading Set 11 Grade 4 Levels Q-S	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
2018 Into Social Studies Teacher Guide Bundle Grade 5 The United States	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Guided Reading Set 12 Grade 5 Levels S-U	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
HMH inFact Guided Reading Set 13 Grade 5 Levels U-W	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
2018 Into Social Studies Teacher Guide Bundle Grade 6 World History: Ancient WorldRenaissance	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
2018 Into Social Studies Student Edition Bundle 8 Year Print Grade 6 Ancient World History	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.90
2018 Into Social Studies Spanish Student Edition Bundle 8 Year Print Grade 6 Ancient World Through the Renaissance	See HMH website	First	2018	Student Edition	N/A	N	\$ 54.51
HMH Social Studies Ancient Civilizations Student License Digital 8 Year	See HMH website	First	2019	Student Edition	N/A	N	\$ 96.00
HMH Social Studies Ancient Civilizations Teacher License Digital 8 Year	See HMH website	First	2019	Teacher Edition	Free for All Teachers	N	\$ 450.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

2019 HMH Social Studies Ancient Civilizations Teacher Guide Bundle	See HMH website	First	2019	Teacher Edition	N/A	N	\$ 159.00
HMH Social Studies: Ancient Civilizations Guided Reading Workbook Answer Key	See HMH website	First	2019	Teacher Edition	N/A	N	\$ 4.24
HMH Social Studies: Ancient Civilizations Student Edition 2019	See HMH website	First	2019	Student Edition	N/A	N	\$ 32.70
HMH Social Studies Ancient Civilizations Guided Reading Workbook 8 Year Print Grade 6-8	See HMH website	First	2019	Student Edition	N/A	N	\$ 50.35
HMH Social Studies: Ancient Civilizations Spanish Student Edition 2019	See HMH website	First	2022	Student Edition	N/A	N	\$ 34.86
HMH Social Studies Ancient Civilizations Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 96.00
HMH Social Studies: Ancient Civilizations Spanish/English Guided Reading Workbook	See HMH website	First	2019	Student Edition	N/A	N	\$ 15.90
HMH Social Studies: World Civilizations Student License Digital 8	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
HMH Social Studies: World Civilizations Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00
2018 HMH Social Studies: World Civilizations Teacher Guide Bundle	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH Social Studies: World Civilizations Guided Reading Workbook Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
2018 HMH Social Studies: World Civilizations Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 31.48
HMH Social Studies: World Civilizations Guided Reading Workbook 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 HMH Social Studies: World Civilizations Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 33.56
HMH Social Studies: World Civilizations English/Spanish Guided Reading Workbook	See HMH website	First	2018	Student Edition	N/A	N	\$ 15.90
HMH Social Studies: World Civilizations Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

United States History: Civil War to the Present Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
United States History: Civil War to the Present Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00

2018 United States History: Civil War to the Present Teacher Guide Bundle	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
United States History: Civil War to the Present Guided Reading Workbook Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
2018 United States History: Civil War to the Present Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 36.99
United States History: Civil War to the Present Guided Reading Workbook 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 United States History: Civil War to the Present Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 39.44
United States History: Civil War to the Present English/Spanish Guided Reading Workbook	See HMH website	First	2018	Student Edition	N/A	N	\$ 15.90
United States History: Civil War to the Present Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
Writable Elementary Student License Digital 8 Year Grades 3-6	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
Writable for Middle School Ancient Civilizations Student License Digital 8 Year Grades 6-8	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
Writable for Middle School World Civilizations Survey Student License Digital 8 Year Grades 6-8	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
Writable for Middle School US History Civil War to the Present Student License Digital 8 Year Grades 6-8	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
2020 Writable Elementary Teacher License Digital 8 Year Grades 3-6	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
Writable for Middle School Ancient Civilizations Teacher License Digital 8 Year Grades 6-8	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
Writable for Middle School World Civilizations Survey Teacher License Digital 8 Year Grades 6-8	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

Writable for Middle School US History Civil War to the Present Teacher License Digital 8 Year Grades 6-8	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
HMH Professional Development Into Social Studies Getting Started Live Online Two-Hours	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
HMH Professional Development Into Social Studies Follow-Up Live Online 1-Hour Grades K-6	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00

Into Social Studies Follow-Up In Person Grades K-6	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Professional Development Into Social Studies Online Coaching Membership 8-Sessions Grades K-6	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Professional Development Into Social Studies Multi-Team Online Coaching Membership 32-Sessions Grades K-6	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Professional Development Into Social Studies Blended Coaching Membership Grades K-6	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Social Studies Getting Started Live Online Two-Hours Middle School	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Social Studies Follow-Up Live Online 1 1-Hour Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Social Studies Follow-Up In Person Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Online Coaching Introductory Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership 8-Sessions Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Social Studies Blended Coaching Introductory Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS
EXHIBIT 2**

HMH Social Studies Blended Coaching Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00

HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
2021 Writable for Middle School HMH Core Social Studies Getting Started Live Online 2 Hour Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable for Middle School HMH Core Social Studies Online Coaching Introductory Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable for Middle School HMH Core Social Studies Online Coaching Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable for Middle School HMH Core Social Studies Multi-Team Online Coaching Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable for Middle School HMH Core Social Studies Blended Coaching Introductory Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable for Middle School HMH Core Social Studies Blended Coaching Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable Getting Started Live Online 2-Hours Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable Online Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable Online Coaching Membership 8-Sessions Grades 6-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable Multi-Team Online Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable Blended Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
 CONTRACTS RELATED TO TEXTBOOKS
 EXHIBIT 2**

Writable Blended Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
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*Cost submitted shall be all-inclusive, including but not limited to, any and all administration expenses, overhead expenses, staffing costs, etc.

**Free Ratio means the number of books that need to be purchased to qualify for one free item.

Any modification to this form will be considered non-compliance with the format and content parameters. Any supplemental pricing information attached or referenced will not be considered.

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

RFP 1063 COST PROPOSAL WORKSHEET

Respondent Name: Houghton Mifflin Harcourt

Subject Area: High School Citizenship

A cost proposal worksheet must be submitted for each subject area respondent is offering. Bid price for all textbooks and supplemental information to include all costs for handling and shipping to Milwaukee Public Schools.

Please list below all of the materials that are included in a set for students, as well as a teacher edition, including the type of material it is (e.g., student text, teacher edition, student consumables, DVD, big books), as well as individually price the item.

Title	Author/ Editor	Edition	Copyright	Material Type	**Free Ratio	Need to be reordered on a per year basis (Y/N)	Replacement Cost
High School Government Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
High School Government Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00
2018 United States Government Teacher Edition	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
United States Government Interactive Reader and Study Guide Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
2018 United States Government Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 22.84
United States Government Interactive Reader and Study Guide 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 United States Government Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 24.35
High School Government Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
High School Economics Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
High School Economics Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00
2018 Economics Teacher Edition	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
Economics Reading Study Guide Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

2018 Economics Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 40.33
Economics Reading Study Guide 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 Economics Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 43.00
High School Economics Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Social Studies Getting Started Live Online Two-Hours High School	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Social Studies Follow-Up Live Online 1 1-Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Social Studies Follow-Up In Person Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Economics Getting Started Live Online Two-Hours	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Economics Follow-Up Live Online 1-Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
United States Government Getting Started Live Online Two-Hours	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
2018 United States Government Follow-Up Live Online 1 Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable for High School HMH Core Social Studies Getting Started Live Online 2 Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable for High School HMH Core Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable for High School HMH Core Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable for High School HMH Core Social Studies Multi-Team Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable for High School HMH Core Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable for High School HMH Core Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

Writable Getting Started Live Online 2-Hours Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable Online Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable Online Coaching Membership 8-Sessions Grades 6-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable Multi-Team Online Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable Blended Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable Blended Coaching Membership Grades 3- 12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00

*Cost submitted shall be all-inclusive, including but not limited to, any and all administration expenses, overhead expenses, staffing costs, etc.

**Free Ratio means the number of books that need to be purchased to qualify for one free item.

Any modification to this form will be considered non-compliance with the format and content parameters. Any supplemental pricing information attached or referenced will not be considered.

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

RFP 1063 COST PROPOSAL WORKSHEET

Respondent Name: Houghton Mifflin Harcourt

Subject Area: High School US History

A cost proposal worksheet must be submitted for each subject area respondent is offering. Bid price for all textbooks and supplemental information to include all costs for handling and shipping to Milwaukee Public Schools.

Please list below all of the materials that are included in a set for students, as well as a teacher edition, including the type of material it is (e.g., student text, teacher edition, student consumables, DVD, big books), as well as individually price the item.

Title	Author/ Editor	Edition	Copyright	Material Type	**Free Ratio	Need to be reordered on a per year basis (Y/N)	Replacement Cost
American History Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
Confronting Racism Student License Digital 8 Year	See HMH website	First	2020	Student Edition	N/A	N	\$ 80.00
African American History Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 96.00
American History Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00
Confronting Racism Teacher License Digital 8 Year	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 600.00
African American History Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 450.00
2018 American History Teacher Guide Bundle	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
American History Guided Reading Workbook Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
African American History Teacher Guide	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 59.04
2018 American History Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 45.32
African American History Student Edition Worktext 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 67.84
African American History Student Edition Worktext	See HMH website	First	2018	Student Edition	N/A	N	\$ 10.60

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

American History Guided Reading Workbook 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 American History Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 48.31
American History English/Spanish Guided Reading Workbook	See HMH website	First	2018	Student Edition	N/A	N	\$ 15.90
American History Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
Writable for High School American History Survey Student License Digital 8 Year Grades 9-12	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
Writable for High School American History Survey Teacher License Digital 8 Year Grades 9-12	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Social Studies Getting Started Live Online Two-Hours High School	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Social Studies Follow-Up Live Online 1 1-Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Social Studies Follow-Up In Person Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
African American History Getting Started Live Online 2-Hours Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

African American History Follow-Up Live Online 1 Hour Grades 9- 12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
African American History Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
African American History Online Coaching Membership Grades 9- 12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
African American History Multi-Team Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
African American History Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Confronting Racism Getting Started Live Online 1 Hour	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable for High School HMH Core Social Studies Getting Started Live Online 2 Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

Writable for High School HMH Core Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable for High School HMH Core Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable for High School HMH Core Social Studies Multi-Team Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable for High School HMH Core Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable for High School HMH Core Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable Getting Started Live Online 2-Hours Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable Online Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable Online Coaching Membership 8-Sessions Grades 6-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable Multi-Team Online Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable Blended Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable Blended Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00

*Cost submitted shall be all-inclusive, including but not limited to, any and all administration expenses, overhead expenses, staffing costs, etc.

**Free Ratio means the number of books that need to be purchased to qualify for one free item.

Any modification to this form will be considered non-compliance with the format and content parameters. Any supplemental pricing information attached or referenced will not be considered.

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

RFP 1063 COST PROPOSAL WORKSHEET

Respondent Name: Houghton Mifflin Harcourt

Subject Area: High School World History

A cost proposal worksheet must be submitted for each subject area respondent is offering. Bid price for all textbooks and supplemental information to include all costs for handling and shipping to Milwaukee Public Schools.

Please list below all of the materials that are included in a set for students, as well as a teacher edition, including the type of material it is (e.g., student text, teacher edition, student consumables, DVD, big books), as well as individually price the item.

Title	Author/ Editor	Edition	Copyright	Material Type	**Free Ratio	Need to be reordered on a per year basis (Y/N)	Replacement Cost
High School World History Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
High School World History Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00
2018 World History Teacher Guide Bundle	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
World History Guided Reading Workbook Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
2018 World History Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 46.38
World History Guided Reading Workbook 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 World History Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 49.44
World History English/Spanish Guided Reading Workbook	See HMH website	First	2018	Student Edition	N/A	N	\$ 15.90
High School World History Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
Writable for High School World History Survey Student License Digital 8 Year Grades 9-12	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
Writable for High School World History Survey Teacher License Digital 8 Year Grades 9-12	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Social Studies Getting Started Live Online Two-Hours High School	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Social Studies Follow-Up Live Online 1 1-Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Social Studies Follow-Up In Person Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable for High School HMH Core Social Studies Getting Started Live Online 2 Hour Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable for High School HMH Core Social Studies Online Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable for High School HMH Core Social Studies Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable for High School HMH Core Social Studies Multi-Team Online Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable for High School HMH Core Social Studies Blended Coaching Introductory Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable for High School HMH Core Social Studies Blended Coaching Membership Grades 9-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable Getting Started Live Online 2-Hours Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable Online Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable Online Coaching Membership 8-Sessions Grades 6-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable Multi-Team Online Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable Blended Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable Blended Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00

*Cost submitted shall be all-inclusive, including but not limited to, any and all administration expenses, overhead expenses, staffing costs, etc.

**Free Ratio means the number of books that need to be purchased to qualify for one free item.

Any modification to this form will be considered non-compliance with the format and content parameters. Any supplemental pricing information attached or referenced will not be considered.

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

RFP 1063 COST PROPOSAL WORKSHEET

Respondent Name: Houghton Mifflin Harcourt

Subject Area: K-8 Social Studies

A cost proposal worksheet must be submitted for each subject area respondent is offering. Bid price for all textbooks and supplemental information to include all costs for handling and shipping to Milwaukee Public Schools.

Please list below all of the materials that are included in a set for students, as well as a teacher edition, including the type of material it is (e.g., student text, teacher edition, student consumables, DVD, big books), as well as individually price the item.

Title	Author/ Editor	Edition	Copyright	Material Type	**Free Ratio	Need to be reordered on a per year basis (Y/N)	Replacement Cost
Into Social Studies Student License Digital 8 Year Grade K-6	See HMH website	First	2018	Student Edition	N/A	N	\$ 48.00
Into Social Studies Teacher License Digital 8 Year Grades K-6	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 450.00
2018 Into Social Studies Teacher Guide Grade K The World Around Us	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Guided Reading Set 1 Grade K Levels A-C	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
HMH inFact Guided Reading Set 2 Grade K Levels C-D	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
2018 Into Social Studies Student Edition Bundle 8 Year Print Grade K-5	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.88
2018 Into Social Studies Spanish Student Edition Bundle 8 Year Print Grade K-5	See HMH website	First	2018	Student Edition	N/A	N	\$ 54.48
2018 Into Social Studies Teacher Guide Grade 1 Families Living and Working Together	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Independent Reading Set 3 Grade 1 Levels D-F	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 61.22
HMH inFact Independent Reading Set 4 Grade 1 Levels E-I	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 61.22
HMH inFact Independent Reading Set 5 Grade 1 Levels G-J	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 61.22
2018 Into Social Studies Teacher Guide Grade 2 Neighborhoods and Community	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

HMH inFact Guided Reading Set 6 Grade 2 Levels J-M	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
HMH inFact Guided Reading Set 7 Grade 2 Levels L-O	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
2018 Into Social Studies Teacher Guide Grade 3 Communities, Near and Far	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Guided Reading Set 8 Grade 3 Levels O-R	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
HMH inFact Guided Reading Set 9 Grade 3 Levels N-P	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
2018 Into Social Studies Teacher Guide Grade 4 American States and Regions	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Guided Reading Set 10 Grade 4 Levels O-Q	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
HMH inFact Guided Reading Set 11 Grade 4 Levels Q-S	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
2018 Into Social Studies Teacher Guide Bundle Grade 5 The United States	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH inFact Guided Reading Set 12 Grade 5 Levels S-U	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
HMH inFact Guided Reading Set 13 Grade 5 Levels U-W	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 371.00
2018 Into Social Studies Teacher Guide Bundle Grade 6 World History: Ancient World-Renaissance	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
2018 Into Social Studies Student Edition Bundle 8 Year Print Grade 6 Ancient World History	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.90
2018 Into Social Studies Spanish Student Edition Bundle 8 Year Print Grade 6 Ancient World Through the Renaissance	See HMH website	First	2018	Student Edition	N/A	N	\$ 54.51
HMH Social Studies Ancient Civilizations Student License Digital 8 Year	See HMH website	First	2019	Student Edition	N/A	N	\$ 96.00
HMH Social Studies Ancient Civilizations Teacher License Digital 8 Year	See HMH website	First	2019	Teacher Edition	Free for All Teachers	N	\$ 450.00
2019 HMH Social Studies Ancient Civilizations Teacher Guide Bundle	See HMH website	First	2019	Teacher Edition	N/A	N	\$ 159.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

HMH Social Studies: Ancient Civilizations Guided Reading Workbook Answer Key	See HMH website	First	2019	Teacher Edition	N/A	N	\$ 4.24
HMH Social Studies: Ancient Civilizations Student Edition 2019	See HMH website	First	2019	Student Edition	N/A	N	\$ 32.70
HMH Social Studies Ancient Civilizations Guided Reading Workbook 8 Year Print Grade 6-8	See HMH website	First	2019	Student Edition	N/A	N	\$ 50.35
HMH Social Studies: Ancient Civilizations Spanish Student Edition 2019	See HMH website	First	2022	Student Edition	N/A	N	\$ 34.86
HMH Social Studies Ancient Civilizations Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 96.00
HMH Social Studies: Ancient Civilizations Spanish/English Guided Reading Workbook	See HMH website	First	2019	Student Edition	N/A	N	\$ 15.90
HMH Social Studies: World Civilizations Student License Digital 8	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
HMH Social Studies: World Civilizations Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00
2018 HMH Social Studies: World Civilizations Teacher Guide Bundle	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
HMH Social Studies: World Civilizations Guided Reading Workbook Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
2018 HMH Social Studies: World Civilizations Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 31.48
HMH Social Studies: World Civilizations Guided Reading Workbook 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 HMH Social Studies: World Civilizations Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 33.56
HMH Social Studies: World Civilizations English/Spanish Guided Reading Workbook	See HMH website	First	2018	Student Edition	N/A	N	\$ 15.90
HMH Social Studies: World Civilizations Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
United States History: Civil War to the Present Student License Digital 8 Year	See HMH website	First	2018	Student Edition	N/A	N	\$ 128.00
United States History: Civil War to the Present Teacher License Digital 8 Year	See HMH website	First	2018	Teacher Edition	Free for All Teachers	N	\$ 600.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

2018 United States History: Civil War to the Present Teacher Guide Bundle	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 159.00
United States History: Civil War to the Present Guided Reading Workbook Answer Key	See HMH website	First	2018	Teacher Edition	N/A	N	\$ 4.24
2018 United States History: Civil War to the Present Student Edition	See HMH website	First	2018	Student Edition	N/A	N	\$ 36.99
United States History: Civil War to the Present Guided Reading Workbook 8 Year Print	See HMH website	First	2018	Student Edition	N/A	N	\$ 50.35
2018 United States History: Civil War to the Present Spanish Student Edition	See HMH website	First	2022	Student Edition	N/A	N	\$ 39.44
United States History: Civil War to the Present English/Spanish Guided Reading Workbook	See HMH website	First	2018	Student Edition	N/A	N	\$ 15.90
United States History: Civil War to the Present Spanish Student License Digital 8 Year	See HMH website	First	2022	Student Edition	N/A	N	\$ 128.00
Writable Elementary Student License Digital 8 Year Grades 3-6	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
Writable for Middle School Ancient Civilizations Student License Digital 8 Year Grades 6-8	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
Writable for Middle School World Civilizations Survey Student License Digital 8 Year Grades 6-8	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
Writable for Middle School US History Civil War to the Present Student License Digital 8 Year Grades 6-8	See HMH website	First	2020	Student Edition	N/A	N	\$ 58.00
2020 Writable Elementary Teacher License Digital 8 Year Grades 3-6	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
Writable for Middle School Ancient Civilizations Teacher License Digital 8 Year Grades 6-8	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
Writable for Middle School World Civilizations Survey Teacher License Digital 8 Year Grades 6-8	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
Writable for Middle School US History Civil War to the Present Teacher License Digital 8 Year Grades 6-8	See HMH website	First	2020	Teacher Edition	Free for All Teachers	N	\$ 1,409.00
HMH Professional Development Into Social Studies Getting Started Live Online Two-Hours	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
HMH Professional Development Into Social Studies Follow-Up Live Online 1-Hour Grades K-6	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

Into Social Studies Follow-Up In Person Grades K-6	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Professional Development Into Social Studies Online Coaching Membership 8-Sessions Grades K-6	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Professional Development Into Social Studies Multi-Team Online Coaching Membership 32-Sessions Grades K-6	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Professional Development Into Social Studies Blended Coaching Membership Grades K-6	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Social Studies Getting Started Live Online Two-Hours Middle School	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Social Studies Follow-Up Live Online 1 1-Hour Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 400.00
Social Studies Follow-Up In Person Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Online Coaching Introductory Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Social Studies Online Coaching Membership 8-Sessions Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
HMH Social Studies Multi-Team Online Coaching Membership 32- Sessions Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
HMH Social Studies Blended Coaching Introductory Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
HMH Social Studies Blended Coaching Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Houghton Mifflin Harcourt Online Coaching Introductory Membership 4-Sessions Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00

**(ATTACHMENT 5) ACTION ON THE AWARD OF PROFESSIONAL SERVICES
CONTRACTS RELATED TO TEXTBOOKS**

EXHIBIT 2

HMH Blended Coaching Introductory Membership Grades K-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
2021 Writable for Middle School HMH Core Social Studies Getting Started Live Online 2 Hour Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable for Middle School HMH Core Social Studies Online Coaching Introductory Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable for Middle School HMH Core Social Studies Online Coaching Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable for Middle School HMH Core Social Studies Multi-Team Online Coaching Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable for Middle School HMH Core Social Studies Blended Coaching Introductory Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable for Middle School HMH Core Social Studies Blended Coaching Membership Grades 6-8	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00
Writable Getting Started Live Online 2-Hours Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 800.00
Writable Online Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 2,500.00
Writable Online Coaching Membership 8-Sessions Grades 6-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 4,200.00
Writable Multi-Team Online Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$14,500.00
Writable Blended Coaching Introductory Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$ 7,500.00
Writable Blended Coaching Membership Grades 3-12	See HMH website	N/A	N/A	Teacher Edition	N/A	N	\$19,500.00

*Cost submitted shall be all-inclusive, including but not limited to, any and all administration expenses, overhead expenses, staffing costs, etc.

**Free Ratio means the number of books that need to be purchased to qualify for one free item.

Any modification to this form will be considered non-compliance with the format and content parameters. Any supplemental pricing information attached or referenced will not be considered.