



**MILWAUKEE
PUBLIC SCHOOLS**

Office of Finance
Department of Procurement & Risk Management
5225 W. Vliet Street, Milwaukee, WI 53208
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July 14, 2020

Kajeet, Inc.
Attn: Julie Collett
7901 Jones Branch Drive, Suite 350
McLean, Virginia 22102
jcollett@kajeet.com

Dear Ms. Collett:

This document serves to confirm that the pricing as summarized on the attached quotation "Q # 202007-012608" dated July 9, 2020, and your response to the Minnesota based Service Cooperatives' "RFP 16.15 Mobile Educational Broadband" ("the RFP"), and the Master Intergovernmental Cooperative Purchasing Agreement between Lakes Country Service Cooperative, a member of the Service Cooperatives, and CESA Purchasing. The quotation is inclusive of all costs to MPS. The award for these items is subject to approval by the administration and Milwaukee Board of School Directors at the July 30, 2020 board meeting.

The awarded amount shall not exceed \$1,220,713.86.

The award shall be subject to all terms and conditions of the RFP and the Master Intergovernmental Cooperative Purchasing Agreement.

Please sign and return this document for our file.


Signature: 

Print Name & Title: Stephen Mohr Director Finance

Date: 7/14/2020

If you have any questions, please feel free to contact me. We look forward to a mutually beneficial business relationship with your firm.

Sincerely,



Cierra B. Chesir, J.D.
Acting Manager, Procurement & Risk Management
chesireb@milwaukee.k12.wi.us

Start. Stay. Succeed.
Comienza. Quédate. Triunfa.



QUOTATION

7901 Jones Branch Drive, Suite 350, McLean, Virginia 22102
(240) 482-3500 | fax: (240) 482-3505 | www.kajeet.com

Account Name Milwaukee Public Schools
Bill To 5225 W. Vliet Street
Milwaukee, WI 53208
AP Email rivaad@milwaukee.k12.wi.us

Contact Name Chad Meyer
Phone 4144758660
Email meyerca@milwaukee.k12.wi.us

Prepared By Ryan Froehle
Phone (240) 482-3499 Office
Email rfroehle@kajeet.com

Created Date 7/9/2020
Quote Number Q# 202007-012608
Opportunity Number OPTY 202007-18486

Description 5,000 SmartSpot devices on 3GB data plan for 6 months. Verizon network.

Product	Product Code	Kajeet List Price	Sales Price	Quantity	Total Price
Distance Learning Bundle - 3GB 6MO	DLB3GB6MO	\$273.79	\$232.94	5,000.00	\$1,164,700.00
Network: Verizon	NETVZW	\$0.00	\$0.00	5,000.00	\$0.00
Subtotal					\$1,164,700.00
Telecom Admin Fees					\$51,013.86
Quote Shipping					\$5,000.00
Quote Grand Total					\$1,220,713.86

Kajeet powers the K-12 mobile environment by providing and managing safe, mobile connectivity and providing visibility into learning. Kajeet extends the school day with Wi-Fi on the bus and Internet access outside the classroom; provides continuity of business through wireless fail-over connectivity; manages student mobile devices anywhere; and centrally administers school IoT platforms.

TERMS & CONDITIONS

- All prices are quoted in U.S. Dollars. All prices valid only through Kajeet direct sales. Quote is valid for 30 days. The amount presented in this quotation is confidential & proprietary and intended for the consideration of the Buyer. Buyer and Kajeet will sign and execute a Services Agreement prior to execution of the program. Credit card payments are subject to a 5.0% processing fee. Kajeet W-9 available upon request. Kajeet®, Arterra Mobility®, and Otarris™ products and services are protected by the following issued U.S. patents 8,929,857; 8,918,080; 8,774,755; 8,774,754; 8,755,768; 8,731,517; 8,725,109; 8,712,371; 8,706,079; 8,667,559; 8,644,796; 8,639,216; 8,634,803; 8,634,802; 8,634,801; 8,630,612; 8,611,885; 8,600,348; 8,594,619; 8,588,735; 8,285,249; 8,078,140; 7,945,238; 7,899,438; 7,881,697. Other patents are pending. Kajeet®, Kajeet SmartSpot®, Education Broadband™, SmartBus™, SmartSpot Protection™, Kajeet Complete™, Kajeet Custom™, Arterra Mobility®, and Sentinel® are trademarks of Kajeet, Inc.
- Telecom, Network and Admin Fees (TAF) defray a wide variety of Federal, State, and/or Local fees charged to telecommunications carriers and are subject to a 6.9% fee on data-related services. This is not state or federal sales tax.
- Shipping costs related to hardware only.
- Sales tax is an estimate based on your state and/or locality. Sales tax is calculated on equipment only. The PO must contain the correct sales tax amount and is the responsibility of the PO issuer. If Sales tax line item is blank; Applicable state sales taxes are not included in this quotation.