

**(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS**

*This item initiated by the Administration.*

**ADMINISTRATION’S RECOMMENDATION**

The Administration recommends that the Board approve the following professional services contracts:

**RFP 1024**

**Authorization to Enter into an Agreement with Catapult Learning West, LLC, Mainstream Development Educational Group, LLC, and Owners Group dba Learning Exchange for Title IA Services to Eligible City of Milwaukee Students Enrolled in Non-Public Schools, Title IIA Professional Development Services, Title IIIA Services, and Title IVA Student Support/Academic Achievement Services to Non-pubic School Personnel**

The Administration is requesting authorization to enter into a contract with Catapult Learning West, LLC, Mainstream Development Educational Group, LLC and Owners Group dba Learning Exchange for Title IA, Title IIA, Title IIIA and Title IVA services.

MPS is required by federal legislation to provide equitable Title IA services to eligible Milwaukee-resident students in non-public schools, Title IIA professional development services for non-public school personnel, Title IIIA services to eligible non-public school students who are English learners and IVA student support/academic achievement services to non-public school personnel. Services include supplemental instruction for students at risk of failing and/ or who are English learners, and professional development for educational staff and parental involvement activities.

These vendors were chosen pursuant to RFP 1024. These contracts will run from July 1, 2020, through June 30, 2021. The contracts may be extended for two additional one-year terms as approved by the Milwaukee Board of School Directors each year.

The contract amounts are based on estimated budget amounts, using a formula determined by federal law and the Wisconsin Department of Public Instruction's guidance. The contracted amount for non-public school services is not to exceed \$23,789,685.25 and is available through the following budget codes for the following third-party providers:

<b>CATAPULT LEARNING WEST, LLC</b>		
GOE-0-I-1N1-1S-ECTV0000	INSTRUCTIONAL SERVICES – <b>Title IA</b>	\$9,028,937.80
PRT-0-S-1N1-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – <b>Title IA</b>	\$79,742.48
MSS-0-S-T21-1S-ECTS0000	CONTRACT SERVICES – <b>Title IIA</b>	\$1,013,832.01
GOE-0-I-T31-1S-ECTS0000	CONTRACT SERVICES – <b>Title IIIA</b>	\$273,525.00
MSS-0-S-4B1-1S-ECTS0000	CONTRACT SERVICES – <b>Title IVA</b>	\$683,706.09
CATAPULT LEARNING WEST, LLC CONTRACT NOT TO EXCEED:		<b>\$11,079,743.38</b>
<b>MAINSTREAM DEVELOPMENT EDUCATIONAL GROUP, LLC.</b>		
GOE-0-I-1N1-1S-ECTV0000	INSTRUCTIONAL SERVICES – <b>Title IA</b>	\$1,740,052.25
PRT-0-S-1N1-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – <b>Title IA</b>	\$15,367.93
MSS-0-S-T21-1S-ECTS0000	CONTRACT SERVICES – <b>Title IIA</b>	\$143,513.77
MSS-0-S-4B1-1S-ECTS0000	CONTRACT SERVICES – <b>Title IVA</b>	\$96,782.54
MAINSTREAM DEVELOPMENT EDUCATIONAL GROUP,		<b>\$1,995,716.49</b>

LLC. CONTRACT NOT TO EXCEED:		
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<b>OWNERS GROUP DBA LEARNING EXCHANGE</b>
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GOE-0-I-1N1-1S-ECTV0000	INSTRUCTIONAL SERVICES – Title IA	\$8,699,382.45
PRT-0-S-1N1-1S-ECTS0000	FAMILY ENGAGEMENT SERVICES – Title IA	\$76,831.91
MSS-0-S-T21-1S-ECTS0000	CONTRACT SERVICES – Title IIA	\$1,017,927.81
GOE-0-I-T31-1S-ECTS0000	CONTRACT SERVICES – Title IIIA	\$233,615.00
MSS-0-S-4B1-1S-ECTS0000	CONTRACT SERVICES – Title IVA	\$686,468.21
DBA OWNERS GROUP DBA LEARNING EXCHANGE CONTRACT NOT TO EXCEED:		<b>\$10,714,225.38</b>

**Catapult Learning West, LLC**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
 Total # of Employees .....5,700  
 Total # of Minorities .....2,249  
 Total # of Women .....3,644

**HUB PARTICIPATION**

Required ..... 20%  
 Proposed ..... 20%  
 \$ Value ..... TBD

**STUDENT ENGAGEMENT (hours per 12-month contract)**

Paid Student Employment: ..... 600 HOURS  
 Student Career Awareness Commitment: ..... 10 HOURS

**Mainstream Development Educational Group, LLC**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... Yes  
 Total # of Employees .....150  
 Total # of Minorities ..... 125  
 Total # of Women ..... 135

**HUB PARTICIPATION**

Required ..... 20%  
 Proposed .....20%  
 \$ Value ..... TBD

**STUDENT ENGAGEMENT (hours per 12-month contract)**

Paid Student Employment: ..... 600 HOURS  
 Student Career Awareness Commitment: ..... 10 HOURS

**Owners Group d/b/a Learning Exchange**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... Yes  
 Total # of Employees .....91  
 Total # of Minorities .....15  
 Total # of Women .....86

**HUB PARTICIPATION**

Required ..... 20%  
 Proposed ..... 20%  
 \$ Value ..... TBD

**STUDENT ENGAGEMENT (hours per 12-month contract)**

Paid Student Employment: ..... 600 HOURS  
Student Career Awareness Commitment: ..... 10 HOURS

**RFP 931 Authorization to Extend a Contract with Johnson Controls Fire Protection LP formerly known as SimplexGrinnell, LP, for Video Surveillance System Components and Installation**

The Administration is requesting authorization to extend the contract with Johnson Controls Fire Protection LP formerly known as SimplexGrinnell, LP, (“JCI”) to provide video surveillance system components and installation to all MPS schools and buildings.

JCI will assist MPS in the design, installation and configuration of an enterprise-wide IP-based video surveillance system and associated components, including video recording devices, cameras, video monitors and video management software. SimplexGrinnell, LP will also provide MPS with ongoing support and maintenance of equipment installed pursuant to this blanket contract.

Contractor was chosen pursuant to RFP 931. The original term of the contract was for three years. The contract provided for two one-year options to extend if certain performance metrics were met. JCI has met the performance metrics codified in the contract; therefore, MPS is exercising the first option to extend the contract.

This contract extension will run from May 1, 2020, through April 30, 2021. The total cost of the contract in this extension year will not exceed \$1,750,000.

**Budget Code:**

Varies by location ordering goods.....\$1,750,000

**Johnson Controls Fire Protection LP**  
**HUB PARTICIPATION**

Required .....5%  
Proposed .....5.8%  
\$ Value ..... \$193,350

**STUDENT ENGAGEMENT (hours per 12-month contract)**

Paid Student Employment Hour Commitment: 400 HOURS  
Student Career Awareness Commitment: 10 HOURS

**RFP 982 Authorization to Extend a Contract with Renaissance Learning, Inc., for Universal Screening Assessment**

The Administration is requesting authorization to extend a contract with Renaissance Learning, Inc. (“Renaissance”) for STAR 360 universal screening for students in K5-12 (optional K4). Renaissance provides assessments in early literacy, reading and math. Norm-referenced assessments are available in English for early literacy, reading and math. User-norm assessments are available in Spanish (grades K-8) for early literacy, reading and math. MPS will be part of a pilot/field test for grades 9-12 Spanish, reading and math. All STAR 360 assessments are aligned to the Common Core State Standards. STAR 360 may also be utilized as a progress monitoring tool for students in Tier 2 interventions at no additional cost.

Contractor was chosen pursuant to RFP 982, which closed on May 8, 2018. The original contract provided for two one-year options to extend if certain performance metrics were met. The contractor met the performance metrics codified in its contract; therefore, MPS is exercising the second and final option year for the contract.

The contract extension will run from July 1, 2020, through June 30, 2021. The total cost of the contract in this second extension year will not exceed \$720,000.

**Budget Code:**

SYS-0-0-AMT-RH-ECTS.....(Assessment Systemology - Contract Services).....\$720,000

**Renaissance Learning, Inc.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Contractor? .....No  
Total # of Employees .....1,000  
Total # of Minorities .....112  
Total # of Women .....603

**HUB PARTICIPATION**

Required .....N/A  
Proposed .....N/A  
\$ Value .....N/A

**STUDENT ENGAGEMENT (hours per 12-month contract)**

Paid Student Employment Hour Commitment: 200 HOURS  
Student Career Awareness Commitment: 10 HOURS