

(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

This item initiated by the Administration.

ADMINISTRATION'S RECOMMENDATION

The Administration recommends that the Board approve the following professional services contracts:

RFP 898 Authorization to Extend a Contract with EdTech Strategies, LLC for E-Rate Consulting Services

The Administration is requesting authorization to extend the contract with EdTech Strategies, LLC ("EdTech") for E-Rate consulting services. The E-Rate program is propagated by the Federal Communications Commission to provide funding to schools and libraries to develop, implement and maintain technological services. Given the stringent rules and regulations governing the E-Rate program, the District engages a consultant to advise on all aspects of the application process for E-Rate funding and the continuing obligations faced after funding is received. This consultation and advisement is needed to continue the District's successful participation in this program; from 2003 through 2016, MPS has received E-Rate funding commitments of over \$70M.

EdTech was chosen pursuant to RFP 898. The original contract provided for two one-year options to extend upon mutual agreement.

This contract extension will run from October 1, 2016 through September 30, 2017. The total cost of the contract in this extension year will not exceed \$282,460.

Budget Code:

TSV-0-0-TEC-TC-ECTS(Technology – Contracted Services)\$282,460

EdTech Strategies, LLC

HUB PARTICIPATION

Required0%

Proposed0%

\$ ValueN/A

STUDENT ENGAGEMENT

Paid Student Employment Hour Commitment: 0 HOURS/12-mo contract

Student Career Awareness Commitment: 0 HOURS/12-mo contract

RFP 954 Authorization to Contract with Hoonuit, LLC for Online Professional Development and Training Content

The Administration is requesting authorization to enter into a contract with Hoonuit, LLC for online professional development and training content. This contractor will be used to deliver access to web-based courses to all MPS staff.

MPS is committed to providing a high-quality system of professional learning: aligned to key district initiatives; designed collaboratively; available in a variety of formats allowing staff to personalize their learning; and accessible anytime, anywhere. MPS's goal is to provide opportunities to direct content to the learning needs of individuals with self-paced training for staff. This online professional development and training content will integrate with the District's learning management system (LMS) - Infor Cloud Suite Learning Management - to offer personalized learning experiences for certified and non-certified staff.

Contractor was chosen pursuant to RFP 954, which closed on June 29, 2017. The contract will run from October 1, 2017 through September 30, 2018, (the "Initial Term"), with two

additional one-year options to extend if certain performance metrics incorporated into the contract are met.

The total cost of the contract in the Initial Term will not exceed \$95,000.

Budget Code:

SDV-0-S-T28-OD-ECTS ..(Organizational Development - Contracted Services).....\$95,000

Hoonuit, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?No

Total # of Employees93

Total # of Minorities5

Total # of Women43

HUB PARTICIPATION

Required25%

Proposed25%

\$ Value \$31,800.00

STUDENT ENGAGEMENT

Paid Student Employment Hour Commitment: 400 HOURS/12-mo contract

Student Career Awareness Commitment: 10 HOURS/12-mo contract

RFP 865

Authorization to Extend a Contract with Goodwill Talentbridge, LLC for Contracted Staffing Services

The Administration is requesting authorization to extend the contract with Goodwill Talentbridge, LLC (“Goodwill”) for contracted staffing services.

Goodwill was chosen pursuant to RFP 865. The original contract provided for two one-year options to extend. The first extension was authorized by the Board in January of 2016. In January 2017, the Administration returned to the Board to request the second extension. The Board declined to authorize a full year’s term and authorized an extension through September 30, 2017. At that time, the Board directed the Administration to develop a Request for Proposal for these services. The Administration followed that directive and began to develop a RFP; however, progress on that development was hampered by turnover in both the Office of Human Resources (the sponsor of the RFP) and the Office of Finance (of which the Department of Procurement & Risk Management is a part). The RFP is in its final stages and is anticipated to be released by the time of the September meeting of the Committee on Accountability, Finance, and Personnel or shortly thereafter. The Administration will present a resulting contract from that RFP during the November board cycle. The month of December will be reserved as a transition month in the event a contractor other than the incumbent is selected through the RFP process.

Goodwill provides qualified staffing services for substitute teachers in addition to non-teaching, non-executive personnel (classified positions). Goodwill’s provision of substitute teachers is to augment existing efforts to recruit substitute teachers, given our current substitute teacher vacancy-fill rate of 84%. MPS employs 661 substitute teachers. Goodwill employs 85 substitute teachers that are utilized by MPS. MPS pays substitute teachers \$20.07/hour or \$22.87/hour when in a long-term assignment (20 or more consecutive days). Goodwill pays these same rates to the substitute teachers it employs. (The additional amounts paid per hour are the administrative fees charged by Goodwill.)

Additional positions Goodwill provides include, but are not limited to: custodial, secretarial/clerical, food service, safety assistants, children’s health assistants, school nurse associates, bookkeepers, and technology positions. Goodwill will also continue to provide substitute dispatching services.

This contract extension will run from October 1, 2017 through December 31, 2017. No funds are being requested to be added as there are sufficient funds remaining on the contract for this extension term.

Budget Code:

Varies based on department/school using services\$0

Goodwill Talentbridge, LLC

HUB PARTICIPATION

Required5%

Proposed5%

\$ ValueN/A

STUDENT ENGAGEMENT

Paid Student Employment Hour Commitment: 400 HOURS/12-mo contract

Student Career Awareness Commitment: 20 HOURS/12-mo contract