

(ATTACHMENT 1) ACTION ON A REQUEST FOR AUTHORIZATION TO ENTER INTO BLANKET CONTRACTS WITH 20 FOOD VENDORS TO PROVIDE BULK COMMODITIES

This item initiated by the Administration.

ADMINISTRATION’S RECOMMENDATION

The Administration recommends that the Board approve the following professional services contracts:

RFB 5768 Authorization to Enter into Blanket Contracts with 20 Food Manufacturers to Provide Bulk Commodities

The Administration is requesting authorization to enter into blanket contracts with 20 separate food manufacturers for provision of directly-diverted bulk commodities. The United States Department of Agriculture (USDA) makes such bulk commodities available to eligible recipients through the Wisconsin Department of Public Instruction (DPI). Direct diversion processing is a USDA Foods Program which was established to support American agriculture and to provide nutrition assistance to children and families who need it. USDA Foods are distributed to nutrition assistance programs that service children such as school meal programs. Milwaukee Public Schools (MPS) receives USDA foods through the National School Lunch Program (NSLP) which has select direct diversion processing for receiving finished end-products. Direct diversion processing is the process of sending bulk raw USDA foods directly to selected processors to process into finished end-products. With this option, the district is directly responsible for selecting their processors and choosing the finished end-products through a procurement process.

The Department of Nutrition Services (DNS) has chosen to have the bulk commodities manufactured into designated end products for ultimate consumption across the District in meals by MPS students. Each manufacturer is approved by the USDA and DPI as such a commodity processor. Each manufacturer works directly with MPS’s Prime Vendor, Sysco Eastern Wisconsin LLC (“Sysco”) on ordering, processing and delivery of the products.

These manufacturers were chosen pursuant to RFB 5768, which closed on December 10, 2018, and sought responsive and responsible respondents among those commodity processors approved by the USDA and DPI. Each contract will run from July 1, 2019, through June 30, 2020 (the “Initial Term”), with the option to extend up to four additional one-year terms if certain performance metrics incorporated into the blanket contract are met.

Estimated total amounts are not offered for each contract. All payments to these manufacturers are made through the Prime Vendor, Sysco, and reflected in the amount of that contract.

Blanket Contracts	
Vendor Name	Contract Year
Basic American, Inc.	Year 1
Bongards’ Creameries	Year 1
Brookwood Farms, Inc.	Year 1
Cargill Kitchen Solutions Corporation	Year 1

ConAgra Foods, Inc.	Year 1
ES Foods, Inc.	Year 1
Jennie-O Turkey Store Sales, LLC	Year 1
JTM Provisions Co., Inc.	Year 1
Let's Do Lunch, Inc., d/b/a Integrated Food Service	Year 1
Land O' Lakes	Year 1
McCain Foods USA, Inc.	Year 1
Nardone Bros Baking Company, Inc.	Year 1
National Food Group, Inc.	Year 1
Out of the Shell, LLC	Year 1
Red Gold, LLC	Year 1
S.A. Piazza & Associates, LLC	Year 1
Schwan's Food Service, Inc.	Year 1
Smucker Foodservice, Inc.	Year 1
Tasty Brands, LLC	Year 1
Tyson Sales & Distribution, Inc./ Tyson Fresh Meats, Inc.	Year 1

Budget Code:

BKF-0-0-BKF-DW-EFOD30% of the total
LNC-0-0-LNH-DW-EFOD67% of the total
DNR-0-0-DNR-DW-EFOD3% of the total

Basic American Foods

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 1174
Total # of Minorities 366
Total # of Women 384

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Bongards' Creameries

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 597
Total # of Minorities 133
Total # of Women 144

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Brookwood Farms, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 1,721
Total # of Minorities 347
Total # of Women 960

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Cargill Kitchen Solutions

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 399
Total # of Minorities 150
Total # of Women 201

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Conagra Brands, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 11,799
Total # of Minorities 4,438
Total # of Women 4,869

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

ES Foods

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees NG
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Let's Do Lunch, Inc., d/b/a Integrated Food Service

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees NG
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Jennie-O Turkey Store Sales, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 6,500
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

J.T.M. Provisions Company, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees NG
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Land O' Lakes

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 6,500
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

McCain USA Foods, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 3,959
Total # of Minorities 1,388
Total # of Women 1,183

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Nardone Bros.Baking Co.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 450
Total # of Minorities 377
Total # of Women 215

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

National Food Group, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 112
Total # of Minorities 8
Total # of Women 69

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Out of the Shell, LLC dba Yangs 5Th Taste

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? YES
Total # of Employees 65
Total # of Minorities 28
Total # of Women 27

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Red Gold, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO

Total # of Employees 1400
Total # of Minorities 100
Total # of Women 550

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

S.A. Piazza & Associates, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 75
Total # of Minorities 30
Total # of Women 25

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Schwan's Food Service, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 118
Total # of Minorities 12
Total # of Women 78

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Smucker Foodservice, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees 7,000+
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Tasty Brands, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees NG

Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract

Tyson Sales & Distribution, Inc./ Tyson Fresh Meats, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor? NO
Total # of Employees NG
Total # of Minorities NG
Total # of Women NG

HUB PARTICIPATION

Required NA
Proposed NA
\$ Value NA

STUDENT ENGAGEMENT

Paid Student Employment: 0 HOURS/12-month contract
Student Career Awareness Commitment: 0 HOURS/12-month contract