

(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS

This item initiated by the Administration.

ADMINISTRATION’S RECOMMENDATION

The Administration recommends that the Board approve the following professional services contracts:

**OMNIA
R230301**

Authorization to Enter into a Blanket Contract with Lakeshore Learning Materials, LLC for Educational Supplies and Classroom Furniture

The Administration requests authorization to enter into a blanket contract with Lakeshore Learning Materials, LLC (“Lakeshore”) for purchase of various educational supplies and classroom furniture to support MPS’s sites. Categories of supplies that will be provided under this blanket agreement include, but are not limited to:

- | | |
|--------------------------|-------------------------|
| Classroom Supplies | Puzzles |
| Blocks and Manipulatives | Educational Games |
| STEM Materials | Dramatic Play Materials |
| Active Play Materials | Classroom Furniture |

This blanket contract is entered into under OMNIA Partners Contract Number R230301. In addition to the benefits afforded under this cooperative contract, Lakeshore is offering MPS additional benefits such as a two percent merchandise certificate on all classroom orders; 5% discount on all orders and free shipping – no minimum.

This supplemental blanket agreement will run from June 1, 2024, through December 31, 2026, and will not exceed \$5,000,000.

Budget Code:

000-0-0-BL-ECTS.....\$5,000,000.00

Lakeshore Learning Materials, LLC

HUB PARTICIPATION

Required0%
 Proposed0%
 \$ Value.....NA

STUDENT ENGAGEMENT (hours per 31-month contract)

Paid Student Employment Hour Commitment: Sliding Scale

Expenditure Range	Student Employment
\$0 - \$49,999	0
\$50,000 - \$74,999	100
\$75,000 - \$199,999	200
\$200,000 - \$399,999	300
\$400,000 - \$599,999	400
\$600,000 - \$799,999	600
\$800,000 - \$999,999	800
\$1,000,000 <	900

Student Career Awareness Commitment: 30 hours

Authorization to Enter into a Blanket Agreement with Midwest Educational Furnishings, Inc. for Furniture and Classroom Instructional Solutions

The Administration requests authorization to enter into a blanket agreement with Midwest Educational Furnishings, Inc., (“Midwest Furnishings”) for furniture and classroom instructional solutions for school purchasing across the District.

In accordance with Administrative Policy 3.09(7)(e)(1)(a), the district has not directly engaged in a competitive procurement process for these supplies. Instead, these supplies will be obtained pursuant to the cooperative purchasing agreement with the Cooperative Educational Service Agency (CESA) 711-0055 Furniture Contract. The benefits afforded under this cooperative blanket agreement shall include:

- Multiple tiered discounts off list price on furniture and classroom solutions incorporated
- Pricing discounts will be for delivered and installed

This blanket agreement shall run from June 1, 2024, through May 31, 2027. The total estimated cost of materials purchased under this agreement will not exceed \$1,000,000.

Budget Code:

000-0-0-BL-ECTS.....\$1,000,000.00

MIDWEST EDUCATIONAL FURNISHINGS, INC.

HUB PARTICIPATION

Required0%

Proposed0%

\$ Value.....NA

STUDENT ENGAGEMENT (hours per 36-month contract)

Paid Student Employment Hour Commitment: Sliding Scale

Expenditure Range	Student Employment
\$0 - \$49,999	0
\$50,000 - \$74,999	100
\$75,000 - \$199,999	200
\$200,000 - \$399,999	300
\$400,000 - \$599,999	400
\$600,000 - \$799,999	600
\$800,000 - \$999,999	800
\$1,000,000 <	900

Student Career Awareness Commitment: 30 hours

Authorization to Contract with Seven Community-Based Organizations for 21st Century Community Learning Centers and Safe Places

The Administration is requesting authorization to enter into contracts with seven community-based organizations to provide comprehensive summer learning programs at forty-two (42), 21st Century Community Learning Centers (CLCs) and Safe Place locations. Contractors will facilitate academic and recreation enrichment programming to youth throughout the city of Milwaukee.

Summer programs provide youth with academic support, engaging recreation enrichment activities, and nutritious meals during the summer months. Depending on the respective program times, a combination of breakfast, lunch, and dinner will be offered at all locations.

Upon Board approval, the Administration may enter into contracts with seven community-based organizations to provide 21st Century Community Learning Center and Safe Place programs at forty-two (42) locations. Implementation of programs is contingent upon State of Wisconsin Legislative orders, community need, community-based partner capacity, and building modification projects.

Contractors were chosen pursuant to RFP 1075, which closed on August 8, 2022.

The Administration recommends contracts run from June 1, 2024, through August 31, 2024. Actual program locations, start and end dates may vary. The total amount of the contracts will not exceed \$2,146,670.00, and will be distributed amongst the CLCs as follows:

Boys & Girls Club of Greater Milwaukee	\$1,522,503.00
Children’s Outing Association dba COA Youth & Family Centers	\$ 309,167.00
Silver Spring Neighborhood Center, Inc.	\$ 105,000.00
Milwaukee Christian Center	\$ 52,500.00
America Scores Milwaukee dba Milwaukee Kickers Soccer Club, Inc.	\$ 52,500.00
Neighborhood House of Milwaukee, Inc.	\$ 52,500.00
Neu-Life Community Development Center	\$ 52,500.00

Budget Codes:

CSV-0-0-CNR-XX-ECTS.....(Extension Fund - Contracted Services).....	\$2,041,670.00
000-0-0-W2C-XX-ECTS.....(Wisconsin Shares).....	\$ 105,000.00

Boys & Girls Clubs of Greater Milwaukee

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor? No
 Total # of Employees643
 Total # of Minorities 486
 Total # of Women 446

HUB PARTICIPATION

Required 10%
 ProposedN/A%
 \$ Value N/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 0 HOURS
 Student Career Awareness Commitment: 0 HOURS

Children’s Outing Association dba COA Youth & Family Centers

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor? No
 Total # of Employees159
 Total # of Minorities 117
 Total # of Women 115

HUB PARTICIPATION

Required 10%
 ProposedN/A%
 \$ Value N/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

Milwaukee Christian Center

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor? No

Total # of Employees117

Total # of Minorities 92

Total # of Women 74

HUB PARTICIPATION

Required 10%

ProposedN/A%

\$ Value N/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

Silver Spring Neighborhood Center, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor? No

Total # of Employees56

Total # of Minorities 50

Total # of Women 47

HUB PARTICIPATION

Required10%

ProposedN/A%

\$ Value N/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

America Scores Milwaukee dba Milwaukee Kickers Soccer Club, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor? No

Total # of Employees20

Total # of Minorities 16

Total # of Women 16

HUB PARTICIPATION

Required 10%

ProposedN/A%

\$ Value N/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

Neighborhood House of Milwaukee, Inc.

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor? No

Total # of Employees64

Total # of Minorities 52

Total # of Women 47

HUB PARTICIPATION

Required 10%

ProposedN/A%

\$ Value N/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

Neu-Life Community Development

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor? No

Total # of Employees55

Total # of Minorities 49

Total # of Women 24

HUB PARTICIPATION

Required 10%

ProposedN/A%

\$ Value N/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 0 HOURS

Student Career Awareness Commitment: 0 HOURS

RFP 1106

Authorization to Extend a Contract with Sysco Eastern Wisconsin, LLC for Prime Vendor/Distributor for Food and Supplies

The Administration is requesting authorization to extend a contract with Sysco Eastern Wisconsin, LLC (“Sysco”) for the delivery of food and supplies to Milwaukee Public Schools. This contractor will be responsible for ordering, warehousing, delivering food/supplies and providing information/services for the District’s Department of Nutrition Services.

The contract allows the District to develop a working relationship with a prime vendor/distributor to provide a broad range of products and services through a single distribution system.

Contractor was chosen pursuant to RFP 1106, which closed on March 13, 2023. The second-year term is from July 1, 2024, through June 30, 2025. The contract provides for four additional one-year options to extend if certain performance metrics were met.

The total cost of Year 2 will be \$33,000,000.00.

Budget Codes to be charged:

LNC-0-0-LNH-XX-EFOD	Food – Lunch	\$20,301,300.00
LNC-0-0-LNH-XX-EACR	Food Ala Carte/Catering – Lunch	\$1,000.00
LNC-0-0-LNH-XX-ESUP	Supplies-Consumable – Lunch	\$3,222,600.00
LNC-0-0-LNH-XX-ENCQ	Non-Capital Equipment – Lunch	\$54,600.00
LNC-0-0-LNH-XX-EFCM	Commodities (Federal) – Lunch	\$1,000.00
LNC-0-0-LNH-XX-ESDF	Storage & Delivery/Food	\$99,000.00
BKF-0-0-BKF-XX-EFOD	Food – Breakfast	\$8,468,900.00
BKF-0-0-BKF-XX-ESUP	Supplies-Consumable – Breakfast	\$1,000.00
BKF-0-0-BKF-XX-ENCQ	Non-Capital Equipment – Summer School	\$1,000.00

SFS-0-0-SLN-XX-EFOD	Food – Summer School	\$1,000.00
SFS-0-0-SLN-XX-ESUP	Supplies-Consumable – Summer School	\$1,000.00
SFS-0-0-SLN-XX-ENCQ	Non-Capital Equipment – Summer School	\$1,000.00
SFS-0-0-SLN-XX-EFCM	Commodities (Federal) – Summer School	\$1,000.00
DNR-0-0-DNR-XX-EFOD	Food – Snack	\$1,000.00
DNR-0-0-DNR-XX-ESUP	Supplies-Consumable – Dinner	\$1,000.00
SNK-0-0-SNK-XX-EFOD	Supplies-Consumable – Snack	\$839,300.00
SNK-0-0-SNK-XX-ESUP	Food – Non-program	\$1,000.00
CAT-0-0-FNP-XX-EFOD	Supplies-Consumable – Dinner	\$2,800.00
CAT-0-0-FNP-XX-ESUP	Supplies-Consumable – Non-program	\$500.00
Grand Total:		\$33,000,000.00

Sysco Eastern Wisconsin, LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?NO
Total # of Employees380
Total # of Minorities44
Total # of Women81

HUB PARTICIPATION

Required5%
Proposed5%
\$ ValueTBD

STUDENT ENGAGEMENT (per 12-month contract)

Paid Student Employment Hour Commitment: 900 HOURS
Student Career Awareness Commitment: 20 HOURS

RFP 1129 Authorization to Contract with Arts at Large Inc and TBEY Arts Center Inc for Visual Arts Expansion Support

The Administration is requesting authorization to enter into contracts with Arts at Large Inc and TBEY Arts Center Inc for visual arts expansion support. These contractors will be used to provide Art Educators for short and long-term residencies, to provide art classes to students in place of a licensed art teacher due to vacant positions, generally targeting elementary grades, but which may include middle and high school.

Services are necessary because the number of visual art teachers graduating with licensure has not yet met the needs of the district since the visual arts expansion.

These two contractors were chosen pursuant to RFP 1129, which closed on March 13, 2024. Each contract will run from September 1, 2024, through August 31, 2027, and the total of both contracts will not exceed \$2,400,000.

The total cost of each blanket contract was determined based on prior use with the District as well as cost analysis of each contractor’s response to RFP 1129.

Budget Code:

GN6-0-0-AME-CI-ECTS...(Curriculum & Instruction Contracted Services)...\$2,400,000.00

Funds will be encumbered annually on the anniversary date of the contract.

Contractor	Year One Total	Three Year Total
Arts at Large Inc	\$500,000	\$1,500,000
TBEY Arts Center Inc	\$300,000	\$900,000

Arts at Large Inc

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor?.....No
 Total # of Employees.....10
 Total # of Minorities.....3
 Total # of Women.....4

HUB PARTICIPATION

Required NA
 Proposed..... NA
 \$ Value N/A

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 400 HOURS
 Student Career Awareness Commitment: 10 HOURS

TBEY Arts Center Inc

PRIME CONTRACTOR INFORMATION

Certified HUB Vendor?.....No
 Total # of Employees.....14
 Total # of Minorities.....13
 Total # of Women.....11

HUB PARTICIPATION

RequiredNA
 Proposed.....NA
 \$ Value NA

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: 400 HOURS
 Student Career Awareness Commitment: 10 HOURS

RFP 1136 Authorization to Extend Contracts with Korinthian Violins LLC, Family Music Center, Brass Bell Music Inc, and Music & Arts for Musical Instrument Repair and Maintenance

The Administration is requesting authorization to extend contracts with Korinthian Violins LLC, Family Music Center, Brass Bell Music Inc, and Music & Arts for Musical Instrument Repair and Maintenance Services. These contractors will be used to provide musical instrument repair and maintenance throughout the district.

To maintain the quality of all district-owned instruments, scheduled cleaning and maintenance must be performed on a regular basis. Offering multiple awards to a diverse group of vendors ensures all district-owned will receive that care and maintenance as needed. Proper care and maintenance also protects the significant investments of new instruments and equipment that the music department has made since the 2020 referendum, meaning more students will have access to these instruments over a longer period of time.

Contractors were chosen pursuant to RFP 1136, which closed on March 13, 2024. The contracts will run from September 1, 2024 through August 31, 2027.

The contracts will not exceed \$390,000 over the three-year period. Contracts will be encumbered annually, on or prior to the anniversary date of contract.

Vendor	Three-year Total	Year 1
Music & Arts	\$90,000	\$30,000
Family Music Center	\$135,000	\$45,000
Korinthian Violins LLC	\$75,000	\$25,000
Brass Bell Music Inc	\$90,000	\$30,000

Budget Code:

IMS-0-0-IMC-DW-EMTC (Curriculum and Instruction)..... \$390,000.00

Music & Arts

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?NO
 Total # of Employees4,486
 Total # of Minorities1,275
 Total # of Women1,280

HUB PARTICIPATION

RequiredNA
 ProposedNA
 \$ ValueNA

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: Scale HOURS

Expenditure Range	Student Employment Hours
\$0 - \$49,999	0
\$50,000 - \$74,999	100
\$75,000 - \$199,999	200
\$200,000 - \$399,999	300
\$400,000 - \$599,999	400
\$600,000 - \$799,999	600
\$800,000 - \$999,999	800
\$1,000,000 <	900

Student Career Awareness Commitment: 10 HOURS

Family Music Center

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?NO
 Total # of Employees10
 Total # of Minorities2
 Total # of Women2

HUB PARTICIPATION

RequiredNA
 ProposedNA
 \$ ValueNA

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: Scale HOURS

Expenditure Range	Student Employment Hours
\$0 - \$49,999	0
\$50,000 - \$74,999	100
\$75,000 - \$199,999	200
\$200,000 - \$399,999	300
\$400,000 - \$599,999	400
\$600,000 - \$799,999	600
\$800,000 - \$999,999	800
\$1,000,000 <	900

Student Career Awareness Commitment: 10 HOURS

Korinthian Violins LLC

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?NO
 Total # of Employees1
 Total # of Minorities0
 Total # of Women1

HUB PARTICIPATION

RequiredNA
 ProposedNA
 \$ ValueNA

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: Scale HOURS

Expenditure Range	Student Employment Hours
\$0 - \$49,999	0
\$50,000 - \$74,999	100
\$75,000 - \$199,999	200
\$200,000 - \$399,999	300
\$400,000 - \$599,999	400
\$600,000 - \$799,999	600
\$800,000 - \$999,999	800
\$1,000,000 <	900

Student Career Awareness Commitment: 10 HOURS

Brass Bell Music Inc

PRIME CONTRACTOR INFORMATION

Certified HUB Contractor?NO
 Total # of Employees53
 Total # of Minorities10
 Total # of Women21

HUB PARTICIPATION

RequiredNA
 ProposedNA
 \$ ValueNA

STUDENT ENGAGEMENT (hours per 12-month contract)

Paid Student Employment Hour Commitment: Scale HOURS

Expenditure Range	Student Employment Hours
\$0 - \$49,999	0
\$50,000 - \$74,999	100
\$75,000 - \$199,999	200
\$200,000 - \$399,999	300

\$400,000 - \$599,999	400
\$600,000 - \$799,999	600
\$800,000 - \$999,999	800
\$1,000,000 <	900

Student Career Awareness Commitment: 10 HOURS