

(ATTACHMENT 2) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS



**MILWAUKEE  
PUBLIC SCHOOLS**

Contract Requisition: R479435  
Contract Number: B0001552  
Vendor Number: V031232

**CONTRACT**

**COMMODITY OR SERVICE:** Furniture, Installation and Related Services

**PERIOD OF CONTRACT:** 10/1/2023 through 9/30/2024

This contract is entered into by and between the Milwaukee Board of School Directors (“MPS”) and School Specialty, LLC. (“Contractor”).

Whereby, MPS agrees to direct the purchase and Contractor agrees to supply such requirements of the commodity or service cited above in accordance with the Omnia Partners Contract R191815. This Contract is subject to any amendments to that Contract executed in the future. This Contract is made possible due to the mutual membership of MPS and School Specialty, Inc. to the nationwide cooperative, Omnia Partners.

Contractor acknowledges and agrees that the relationship with MPS is non-exclusive and MPS may contract with as many additional entities as MPS, in MPS’s sole discretion, sees fit.

In accordance with MPS Administrative Policy 3.10, which is hereby incorporated by reference, the following requirements have been assigned to this Agreement: the HUB requirement on this Contract is 0%; the Student Engagement requirement of this Contract is 400 hours per 1-year term; and the Career Education requirement for this Contract is 10 hours per 1-year term. Failure to achieve these requirements may result in the application of some or all of the sanctions set forth in Policy 3.10.

This Contract, along with Omnia Partners Contract R191815 and School Specialty, Inc. attachment 1, constitutes the entire agreement between the parties relating to the subject matter of this contract. All prior understandings, agreements, correspondence and discussions of the parties are merged into and made a part of this Contract.

Total compensation under this Contract will not exceed \$1,000,000.00.

No amendment or modification of any provision of this Contract shall be effective unless the same shall be in writing and signed by authorized signatories of both parties.

SCHOOL SPECIALTY, LLC.

MILWAUKEE BOARD OF SCHOOL  
DIRECTORS

DocuSigned by:  
By: Leonard Adkins  
56002618BE5A4D2...

DocuSigned by:  
By: Janine Adamczyk  
91ABB73E994C473...  
Janine Adamczyk, Director  
Procurement & Risk Management

Date: 8/21/2023

Date: 8/23/2023

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Contract Requisition: R479435

Contract Number: B0001552

Vendor Number: V031232

Greenville, WI 54942  
(888) 388-3224

ds  
CW

Tax ID: [REDACTED]

By: *Keith P. Posley*

*Keith P. Posley, Ed.D.*  
Superintendent of Schools

Date: 8/28/23

By: *Marva Herndon*

*Marva Herndon, President*  
Milwaukee Board of School Directors

Date: 8/29/2023

Reviewed by Insurance Compliance:

By: *Dalisa Flores*

Date: 8/23/2023

**(ATTACHMENT 2) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS**

**Attachment 1**



**SCHOOL SPECIALTY'S DISCOUNT SCHEDULE  
SOLICITATION #19-18 - Furniture, Installation, and Related Services**

| Manufacturer                             | \$0 -                          | \$25,001 - | \$100,001 - |             |
|--|--------------------------------|------------|-------------|-------------|
|  | \$25,000                       | \$100,000  | \$250,000   | \$250,001 + |
| Aurora Storage                           | 33%                            | 32%        | 34%         | 35%         |
| Balt / Mooreco                           | 37%                            | 38%        | 41%         | 42%         |
| Best-Rite / Mooreco                      | 37%                            | 38%        | 41%         | 42%         |
| Vanerum & Soft Seating / Mooreco         | 28%                            | 30%        | 33%         | 35%         |
| Bird-in-Hand / Childcraft                | 68%                            | 69%        | 70%         | 71%         |
| Brodart                                  | 47%                            | 48%        | 50%         | 52%         |
| Califone                                 | 3%                             | 7%         | 10%         | 13%         |
| Carpets for Kids                         | 20%                            | 22%        | 25%         | 27%         |
| CEF                                      | 20%                            | 22%        | 25%         | 27%         |
| Classroom Select                         | 69%                            | 70%        | 71%         | 71%         |
| Classroom Select - Contemporary          | 71%                            | 71%        | 72%         | 73%         |
| Classroom Select - Inspo                 | 67%                            | 68%        | 69%         | 70%         |
| Classroom Select - NeoClass              | 67%                            | 68%        | 69%         | 70%         |
| Classroom Select - Traditional           | 71%                            | 71%        | 72%         | 73%         |
| Royal Seating                            | 71%                            | 72%        | 73%         | 74%         |
| Copernicus - not including Irover        | 28%                            | 30%        | 33%         | 35%         |
| Diversified Woodcrafts                   | 50%                            | 52%        | 54%         | 55%         |
| Dukane                                   | 36%                            | 38%        | 40%         | 42%         |
| Eurotech                                 | 39%                            | 41%        | 43%         | 45%         |
| Fire King                                | 34%                            | 35%        | 37%         | 39%         |
| Fleetwood                                | 20%                            | 22%        | 25%         | 27%         |
| Fomcore                                  | 40%                            | 42%        | 44%         | 45%         |
| Global                                   | 36%                            | 38%        | 41%         | 42%         |
| Global - Offices To Go                   | 42%                            | 44%        | 46%         | 48%         |
| Haskell                                  | 36%                            | 38%        | 40%         | 42%         |
| Horizon Seating                          | 34%                            | 36%        | 39%         | 40%         |
| High Point                               | 48%                            | 50%        | 52%         | 53%         |
| IFC                                      | 36%                            | 38%        | 40%         | 42%         |
| Interior Concepts                        | 40%                            | 42%        | 44%         | 45%         |
| Ironwood                                 | 42%                            | 43%        | 45%         | 47%         |
| ISI                                      | 36%                            | 38%        | 40%         | 42%         |
| KFI Seating                              | 47%                            | 48%        | 50%         | 52%         |
| Marvel - Zapf, MW, Mailroom              | 39%                            | 41%        | 43%         | 45%         |
| Marvel - Pronto                          | 55%                            | 56%        | 58%         | 59%         |
| Marvel - Vizion                          | 20%                            | 22%        | 25%         | 27%         |
| Media Technologies                       | 36%                            | 38%        | 40%         | 42%         |
| National Public Seating / Oklahoma Sound | 35%                            | 37%        | 40%         | 41%         |
| Nook                                     | 20%                            | 22%        | 25%         | 27%         |
| OFM                                      | 52%                            | 53%        | 55%         | 56%         |
| Perpetual                                | 46%                            | 47%        | 48%         | 50%         |
| Projects by Design                       | Value added service: No Charge |            |             |             |
| RFM Seating                              | 29%                            | 31%        | 33%         | 35%         |
| Republic Storage (KC Bin)                | 26%                            | 28%        | 31%         | 32%         |
| Sandusky Lee                             | 11%                            | 14%        | 17%         | 19%         |
| School Specialty F & E Catalog           | 12%                            | 12%        | 12%         | 12%         |
| Smith System                             | 20%                            | 22%        | 25%         | 27%         |
| Tenjam                                   | 36%                            | 38%        | 40%         | 42%         |
| Tesco                                    | 26%                            | 28%        | 31%         | 33%         |
| Ultra Play                               | 2%                             | 2%         | 2%          | 2%          |
| Ultra Site                               | 4%                             | 5%         | 7%          | 8%          |

All products are priced FOB to all member agencies within the continental US (free freight). Shipments to Alaska, Hawaii and Territories and Outlying areas are prepaid to the port of exportation. Additional freight from US port to final destination will be applied at actual charges on a separate line.

Delivered pricing provides for dock/tailgate delivery during normal business hours (8:00 am - 4:00 pm, Monday-Friday). Additional delivery requirements such as inside delivery, lift gate, limited access sites and the exception of weekend deliveries will incur an additional expense and will be the responsibility of the member.

Installation costs, if necessary, will be quoted on a job by job basis with a minimum charge of

Discounts will remain firm for the term of this contract. In addition, School Specialty reserves the right to provide deeper discounts than those listed above based on the size and scope of the opportunity. New manufacturer list prices will be provided when available, with every effort made to provide 30 days advance notice. School Specialty F&E catalog discount is also free freight on all items with a 6 or 8 item number prefix.