

**(ATTACHMENT 1) ACTION ON THE AWARD OF PROFESSIONAL SERVICES CONTRACTS RELATED TO SCHOOL NUTRITION**

*This item initiated by the Administration.*

**ADMINISTRATION’S RECOMMENDATION**

The Administration recommends that the Board approve the following professional services contracts:

**RFB 5768      Authorization to Extend Blanket Contracts with 20 Food Manufacturers to Provide Bulk Commodities**

The Administration is requesting authorization to extend blanket contracts with 20 separate food manufacturers for provision of directly-diverted bulk commodities. The United States Department of Agriculture (USDA) makes such bulk commodities available to eligible recipients through the Wisconsin Department of Public Instruction (DPI). Direct diversion processing is a USDA Foods Program which was established to support American agriculture and to provide nutrition assistance to children and families who need it. USDA Foods are distributed to nutrition assistance programs that service children such as school meal programs. Milwaukee Public Schools (MPS) receives USDA foods through the National School Lunch Program (NSLP) which has select direct diversion processing for receiving finished end-products. Direct diversion processing is the process of sending bulk raw USDA foods directly to selected processors to process into finished end-products. With this option, the district is directly responsible for selecting their processors and choosing the finished end-products through a procurement process.

The Department of Nutrition Services (DNS) has chosen to have the bulk commodities manufactured into designated end products for ultimate consumption across the District in meals by MPS students. Each manufacturer is approved by the USDA and DPI as such a commodity processor. Each manufacturer works directly with MPS’s Prime Vendor, Sysco Eastern Wisconsin LLC (“Sysco”) on ordering, processing and delivery of the products.

These manufacturers were chosen pursuant to RFB 5768, which closed on December 10, 2018, and sought responsive and responsible respondents among those commodity processors approved by the USDA and DPI. Each contract had an Initial Term that ran from July 1, 2019, through June 30, 2020, with the option to extend up to four additional one-year terms if certain performance metrics incorporated into the blanket contract are met. Based on the achievement of these performance metrics, MPS is exercising the first extension (“Year 2”). This extension will run from July 1, 2020 through June 30, 2021.

Estimated total amounts are not offered for each contract. All payments to these manufacturers are made through the Prime Vendor, Sysco, and reflected in the amount of that contract.

<b>Blanket Contracts</b>	
<b>Vendor Name</b>	<b>Contract Year</b>
<b>Basic American, Inc.</b>	Year 2
<b>Bongards’ Creameries</b>	Year 2
<b>Brookwood Farms, Inc.</b>	Year 2

<b>Cargill Kitchen Solutions Corporation</b>	Year 2
<b>ConAgra Foods, Inc.</b>	Year 2
<b>ES Foods, Inc.</b>	Year 2
<b>Jennie-O Turkey Store Sales, LLC</b>	Year 2
<b>JTM Provisions Co., Inc.</b>	Year 2
<b>Let's Do Lunch, Inc., d/b/a Integrated Food Service</b>	Year 2
<b>Land O' Lakes</b>	Year 2
<b>McCain Foods USA, Inc.</b>	Year 2
<b>Nardone Bros Baking Company, Inc.</b>	Year 2
<b>National Food Group, Inc.</b>	Year 2
<b>Out of the Shell, LLC</b>	Year 2
<b>Red Gold, LLC</b>	Year 2
<b>S.A. Piazza &amp; Associates, LLC</b>	Year 2
<b>Schwan's Food Service, Inc.</b>	Year 2
<b>Smucker Foodservice, Inc.</b>	Year 2
<b>Tasty Brands, LLC</b>	Year 2
<b>Tyson Sales &amp; Distribution, Inc./ Tyson Fresh Meats, Inc.</b>	Year 2

**Budget Code:**

BKF-0-0-BKF-DW-EFOD .....30% of the total  
LNC-0-0-LNH-DW-EFOD .....67% of the total  
DNR-0-0-DNR-DW-EFOD .....3% of the total

**Basic American Foods**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 1174  
Total # of Minorities ..... 366  
Total # of Women ..... 384

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Bongards' Creameries**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 597  
Total # of Minorities ..... 133  
Total # of Women ..... 144

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Brookwood Farms, Inc.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 1,721  
Total # of Minorities ..... 347  
Total # of Women ..... 960

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Cargill Kitchen Solutions**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 399  
Total # of Minorities ..... 150  
Total # of Women ..... 201

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Conagra Brands, Inc.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 11,799  
Total # of Minorities ..... 4,438  
Total # of Women ..... 4,869

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**ES Foods**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... NG  
Total # of Minorities ..... NG  
Total # of Women ..... NG

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Let's Do Lunch, Inc., d/b/a Integrated Food Service**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... NG  
Total # of Minorities ..... NG  
Total # of Women ..... NG

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Jennie-O Turkey Store Sales, LLC**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 6,500  
Total # of Minorities ..... NG  
Total # of Women ..... NG

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**J.T.M. Provisions Company, Inc.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... NG  
Total # of Minorities ..... NG  
Total # of Women ..... NG

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Land O' Lakes**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 6,500  
Total # of Minorities ..... NG  
Total # of Women ..... NG

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**McCain USA Foods, Inc.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 3,959  
Total # of Minorities ..... 1,388  
Total # of Women ..... 1,183

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Nardone Bros.Baking Co.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 450  
Total # of Minorities ..... 377  
Total # of Women ..... 215

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**National Food Group, Inc.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 112  
Total # of Minorities ..... 8  
Total # of Women ..... 69

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Out of the Shell, LLC dba Yangs 5Th Taste**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... YES  
Total # of Employees ..... 65  
Total # of Minorities ..... 28  
Total # of Women ..... 27

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Red Gold, LLC**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 1400  
Total # of Minorities ..... 100  
Total # of Women ..... 550

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**S.A. Piazza & Associates, LLC**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 75  
Total # of Minorities ..... 30  
Total # of Women ..... 25

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Schwan's Food Service, Inc.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 118  
Total # of Minorities ..... 12  
Total # of Women ..... 78

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Smucker Foodservice, Inc.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
Total # of Employees ..... 7,000+  
Total # of Minorities ..... NG  
Total # of Women ..... NG

**HUB PARTICIPATION**

Required ..... NA  
Proposed ..... NA  
\$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
Student Career Awareness Commitment: 0 HOURS

**Tasty Brands, LLC**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO

Total # of Employees ..... NG  
 Total # of Minorities ..... NG  
 Total # of Women ..... NG

**HUB PARTICIPATION**

Required ..... NA  
 Proposed ..... NA  
 \$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
 Student Career Awareness Commitment: 0 HOURS

**Tyson Sales & Distribution, Inc./ Tyson Fresh Meats, Inc.**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Vendor? ..... NO  
 Total # of Employees ..... NG  
 Total # of Minorities ..... NG  
 Total # of Women ..... NG

**HUB PARTICIPATION**

Required ..... NA  
 Proposed ..... NA  
 \$ Value ..... NA

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment: 0 HOURS  
 Student Career Awareness Commitment: 0 HOURS

**RFP 968**

**Authorization to Extend a Contract with Sysco Eastern Wisconsin, LLC for Prime Vendor/Distributor for Food and Supplies**

The Administration is requesting authorization to extend contracts with Sysco Eastern Wisconsin, LLC (“Sysco”) for the delivery of food and supplies to Milwaukee Public Schools. This contractor will be responsible for ordering, warehousing, delivering food/supplies and providing information/services for the Districts Department of Nutrition Services.

The contract allows the District to develop a working relationship with a prime vendor/distributor to provide a broad range of products and services through a single distribution system.

Contractor was chosen pursuant to RFP 968, which closed on March 2, 2018. The initial term was from July 1, 2018 through June 30, 2019. The contract provided for four one-year options to extend if certain performance metrics were met. The first extension was issued from July 1, 2019 through June 30, 2020 (“Year 2”). The contractor met the performance metrics codified in its contract; therefore, MPS is exercising the second option from July 1, 2020 through June 30, 2021 (“Year 3”).

The total cost of Year 3 will be \$28 million dollars.

**Budget Codes to be charged:**

LNC-0-0-LNH-XX-EFOD	Food – Lunch
LNC-0-0-LNH-XX-EACR	Food Ala Carte/Catering – Lunch
LNC-0-0-LNH-XX-ESUP	Supplies-Consumable – Lunch
LNC-0-0-LNH-XX-ENCQ	Non-Capital Equipment – Lunch
LNC-0-0-LNH-XX-EFCM	Commodities (Federal) – Lunch
BKF-0-0-BKF-XX-EFOD	Food – Breakfast
BKF-0-0-BKF-XX-ESUP	Supplies-Consumable – Breakfast

BKF-0-0-BKF-XX-ENCQ	Non-Capital Equipment – Breakfast
SFS-0-0-SLN-XX-EFOD	Food – Summer School
SFS-0-0-SLN-XX-ESUP	Supplies-Consumable – Summer School
SFS-0-0-SLN-XX-ENCQ	Non-Capital Equipment – Summer School
SFS-0-0-SLN-XX-EFCM	Commodities (Federal) – Summer School
DNR-0-0-DNR-XX-EFOD	Food – Dinner
DNR-0-0-DNR-XX-ESUP	Supplies-Consumable – Dinner
SNK-0-0-SNK-XX-EFOD	Food – Snack
SNK-0-0-SNK-XX-ESUP	Supplies-Consumable – Snack
CAT-0-0-FNP-XX-EFOD	Food – Non-program
CAT-0-0-FNP-XX-ESUP	Supplies-Consumable – Non-program

**Sysco Eastern Wisconsin, LLC**

**PRIME CONTRACTOR INFORMATION**

Certified HUB Contractor? .....NO  
Total # of Employees .....380  
Total # of Minorities .....44  
Total # of Women .....81

**HUB PARTICIPATION**

Required .....5%  
Proposed .....5%  
\$ Value .....TBD

**STUDENT ENGAGEMENT (per 12-month contract)**

Paid Student Employment Hour Commitment: 900 HOURS  
Student Career Awareness Commitment: 20 HOURS